

# Cattle Chat: Ways to meet the nutritional needs of heifer calves

By Lisa Moser, K-State Research and Extension news service

Carrying too much body condition early in life can have negative impacts on heifers retained as replacements, according to the experts at the Kansas State University Beef Cattle Institute.

On a recent Cattle Chat podcast, the experts discussed how adding additional feed to the diet of calves still suckling their dams can be beneficial from a growth standpoint, but warned that those diets

must be carefully monitored to keep the heifers from getting over-conditioned. This supplement feed is termed creep feed, which can be any feed supplement that is given to the calves that the dams cannot access.

Beef cattle nutritionist Phillip Lancaster said it is important to know the feed conversion.

"I recommend limiting the intake of the creep feed to three to four pounds of feed per head per day; if it gets higher than that, the feed conver-

sion is poor and the profitability is worse because expensive feed is being substituted for a cheaper, forage-based feed source," Lancaster said.

K-State agricultural economist Dustin Pendell advised producers to calculate the cost of supplemental feed as it relates to the rate of gain for the animal.

"Producers need to know the feed cost per pound of gain and the expected price of the weaned calf," he said. "As long as the expected price

is greater than or equal to the cost of the additional pound of feed, then it makes sense to creep feed."

However, for heifer calves that will be retained as replacements K-State veterinarian Bob Larson said that while there are growth and nutrition benefits when producers choose to offer supplemental feed to heifer calves, the diet needs to be managed closely so that those heifer calves are not over-conditioned.

"Research has shown

that heifer calves that haven't reached puberty are fed a diet that causes them to deposit fat in the mammary gland, they may have decreased lifetime milk production," said Larson.

K-State veterinarian Brad White said there is a nutritional plane that is optimum for growth.

"While it is important for heifer calves to grow bone and muscle, producers need to be cautious to make sure the females aren't depositing fat in the mammary gland," White said.

For heifers that are going to be retained in the herd, Larson does not recommend offering free-choice creep feed.

"It is best to allow them to grow on forage while they are suckling, wean them at the appropriate time and then hand deliver the nutrients they need to keep them in their optimum growth curve," Larson said.

To hear the full discussion, listen to the Cattle Chat podcast online or through your preferred streaming platform.

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<p><b>With the heavy snowfall early in the week and the expected cold temperatures and more snow fall on Friday, we had a weather-shortened run for our sale held on Friday, January 12th. The few cattle offered sold mostly steady according to quality and condition. Cull cows sold from steady to \$4 higher prices.</b></p>	<p><b>STEER CALVES — 525-550 LBS.</b></p> <table border="0"> <tr><td>Ottawa</td><td>9 blk</td><td>533@299.00</td></tr> </table> <p><b>STEERS — 575-725 LBS.</b></p> <table border="0"> <tr><td>McLouth</td><td>23 blk</td><td>598@284.00</td></tr> <tr><td>Ottawa</td><td>9 blk</td><td>639@269.00</td></tr> <tr><td>McLouth</td><td>35 blk</td><td>715@244.00</td></tr> <tr><td>Manhattan</td><td>16 blk</td><td>549@219.50</td></tr> </table>	Ottawa	9 blk	533@299.00	McLouth	23 blk	598@284.00	Ottawa	9 blk	639@269.00	McLouth	35 blk	715@244.00	Manhattan	16 blk	549@219.50	<p><b>HEIFER CALVES — 500-525 LBS.</b></p> <table border="0"> <tr><td>Manhattan</td><td>8 blk</td><td>505@218.00</td></tr> </table> <p><b>HEIFERS — 550-650 LBS.</b></p> <table border="0"> <tr><td>Ottawa</td><td>11 blk</td><td>570@213.50</td></tr> <tr><td>Manhattan</td><td>10 blk</td><td>632@205.00</td></tr> </table>	Manhattan	8 blk	505@218.00	Ottawa	11 blk	570@213.50	Manhattan	10 blk	632@205.00	<p><b>tions due to the snow fall on Monday and Tuesday before the sale. The bulk of the run was bred heifers which were selling unevenly steady compared to our December sale. There were not enough pairs and bred cows to fully test the market.</b></p>
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SPECIAL STOCKER & FEEDER SALE  
EARLY CONSIGNMENTS FOR JAN. 19  
SELLING AT 11:30 A.M.

- 46 choice Blk, few BWF 1st calf hfrs, bred to LBW Barnett Angus bulls for late Jan.-March calving. Super gentle, current on all vaccinations, including 1 rd Scour Guard.
- 35 choice Blk 2nd calf hfrs (3 yrs) bred to SimAngus bulls for March & April calving. All raised calves in 2023 & bred back.
- 40 home raised blk Gelv cross cows, 4 yrs to SS, bred blk Gelv cross bulls for March 1 calving, 1 rd shots, poured.

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- 220 choice reputation blk str & hfrs, weaned 110 days, 2 complete rd shots, 550-750#
- 55 home raised Gill Red Angus sired str & hfrs. Weaned October 29, 2 rds shots, wormed Bunk broke, no implants. Weaning ration w/Bovatec first 3 weeks, 525-625#
- 25 Red Angus cross str & hfrs, weaned Oct., 2 rd shots, 500-700#
- 35 blk BWF str (weaned Nov 1/ 2 rd shots/ no implants) 600-700#
- 90 Fancy Angus str & hfrs, 2 complete rd shots, weaned 75 days, no implants, 550-700#
- 90 choice reput. blk & blk Baldy str & repl quality hfrs, weaned 85 days, 2 rd shots, 750-850#
- 90 blk BWF str & replacement quality hfrs, all shots, weaned 75 days, 600-750#
- 1 butcher hfr, Grain fed, 1600-1700#
- 7 blk str & hfrs, weaned Nov. 2 rds shots, No implants, 600-650#
- 20 blk & BWF hfrs, long weaned, 2 rds shots, 500-625#
- 11 blk yearling hfrs, long weaned, 3 rds shots, 500-700#
- 35 blk & BWF mostly str & hfrs, weaned, bunk broke, shots, 600-750#
- 165 choice Blk feeder str & hfrs, 3 rds shots, 750-950#
- 95 home raised Blk BWF Red Angus & Red Baldy str (15) & hfrs (80), weaned 90+ days/ 2 rds shots, 550-725#
- 40 choice Blk, few Char cross str & hfrs, weaned 100 days, 2 rds shots, 475-600#
- 167 choice reputation Angus & Char Angus cross str & hfrs, weaned 100 days, 2 rds shots, no implants, 600-825#
- 25 Blk hfrs, weaned, 2 rds shots, 450-500#
- 65 SimAngus & Red Angus cross feeder str, 825-875#

EARLY CONSIGNMENTS FOR JAN. 26  
SELLING AT 12:00 NOON

- **COMPLETE DISPERSAL OF JEFF & JOE HAUG CONSISTING OF:** 36 big Angus cows & bred hfrs (2 yrs to SS). 20 of these cows are AI sired. (4 yr olds & older) are AI bred to LBW Blk Sim bull. (2 & 3 yr olds) are AI bred to LBW Herf bull. All were cleaned up with a Nemaha Valley Angus bull, to start calving Feb 25 for 60 day calving period. Current on all shots.
- 35 Angus Cows (mostly 3-6 yrs) calving March & April from a 25 year closed herd. Built on AI & Angus bulls from Moser Ranch & Nemaha Valley Angus and selected for maternal, feedlot, & carcass traits. Cows are current in their biannual vaccinations & carrying calves by Nemaha Valley Angus & Fink.
- 8 Angus OCV heifers, AI and pasture bred to Angus for Feb/March calving. From a 25-year AI-bred closed herd, selected for maternal, disposition, performance and carcass traits.
- 39 big blk 1st calf hfrs bred LBW Ang & Rd Ang bulls to start calving Feb. 15 for 60 day calving.

<p><b>COWS &amp; HEIFERETTES — 1100-1600 LBS.</b></p> <table border="0"> <tr><td>Dwight</td><td>1 blk</td><td>1590@103.50</td></tr> <tr><td>Maple Hill</td><td>1 Herf</td><td>1470@102.00</td></tr> <tr><td>Dwight</td><td>1 blk</td><td>1465@101.50</td></tr> <tr><td>Dwight</td><td>1 blk</td><td>1415@100.00</td></tr> <tr><td>Dwight</td><td>1 blk</td><td>1415@97.00</td></tr> <tr><td>Maple Hill</td><td>1 blk</td><td>1195@97.00</td></tr> <tr><td>Junction City</td><td>1 Red Ang</td><td>1115@93.00</td></tr> <tr><td>Dwight</td><td>1 blk</td><td>1365@93.00</td></tr> <tr><td>Dwight</td><td>1 blk</td><td>1395@92.50</td></tr> </table> <p><b>BULLS — 1250-2075 LBS.</b></p> <table border="0"> <tr><td>Leawood</td><td>1 Red Ang</td><td>1755@124.00</td></tr> <tr><td>Leawood</td><td>1 Red Ang</td><td>1675@122.00</td></tr> <tr><td>St. George</td><td>1 Herf</td><td>2065@112.00</td></tr> <tr><td>St. George</td><td>1 Ang</td><td>1250@94.00</td></tr> <tr><td>White City</td><td>1 Ang</td><td>1415@93.00</td></tr> </table>	Dwight	1 blk	1590@103.50	Maple Hill	1 Herf	1470@102.00	Dwight	1 blk	1465@101.50	Dwight	1 blk	1415@100.00	Dwight	1 blk	1415@97.00	Maple Hill	1 blk	1195@97.00	Junction City	1 Red Ang	1115@93.00	Dwight	1 blk	1365@93.00	Dwight	1 blk	1395@92.50	Leawood	1 Red Ang	1755@124.00	Leawood	1 Red Ang	1675@122.00	St. George	1 Herf	2065@112.00	St. George	1 Ang	1250@94.00	White City	1 Ang	1415@93.00	<p><b>COW/CALF PAIRS</b></p> <table border="0"> <tr><th colspan="3">AGE</th></tr> <tr><td>Pomona</td><td>10 blk</td><td>3-4 @2500.00</td></tr> <tr><td>Morganville</td><td>3 blk</td><td>4-5 @1950.00</td></tr> <tr><td>Morganville</td><td>4 blk</td><td>SS @1800.00</td></tr> <tr><td>Morganville</td><td>4 blk</td><td>BB @1675.00</td></tr> <tr><td>Morganville</td><td>6 blk</td><td>OO @1375.00</td></tr> </table> <p><b>BRED 1ST CALF HEIFERS</b></p> <table border="0"> <tr><th colspan="3">AGE BRED</th></tr> <tr><td>Sabetha</td><td>13 blk</td><td>2 7-8 @2900.00</td></tr> <tr><td>Junction City</td><td>10 blk</td><td>2 7-8 @2600.00</td></tr> <tr><td>Axtell</td><td>3 Char</td><td>2 8 @2600.00</td></tr> <tr><td>Westmoreland</td><td>8 Char</td><td>2 8 @2500.00</td></tr> <tr><td>Junction City</td><td>22 blk</td><td>2 7-8 @2450.00</td></tr> <tr><td>Junction City</td><td>6 blk</td><td>2 7-8 @2400.00</td></tr> <tr><td>Axtell</td><td>8 bwf</td><td>2 7-8 @2375.00</td></tr> <tr><td>Axtell</td><td>4 Herf</td><td>2 7 @2375.00</td></tr> <tr><td>Meriden</td><td>9 blk</td><td>2 6-7 @2325.00</td></tr> <tr><td>Junction City</td><td>9 blk</td><td>2 7-8 @2300.00</td></tr> <tr><td>Green</td><td>8 blk</td><td>2 8 @2250.00</td></tr> </table>	AGE			Pomona	10 blk	3-4 @2500.00	Morganville	3 blk	4-5 @1950.00	Morganville	4 blk	SS @1800.00	Morganville	4 blk	BB @1675.00	Morganville	6 blk	OO @1375.00	AGE BRED			Sabetha	13 blk	2 7-8 @2900.00	Junction City	10 blk	2 7-8 @2600.00	Axtell	3 Char	2 8 @2600.00	Westmoreland	8 Char	2 8 @2500.00	Junction City	22 blk	2 7-8 @2450.00	Junction City	6 blk	2 7-8 @2400.00	Axtell	8 bwf	2 7-8 @2375.00	Axtell	4 Herf	2 7 @2375.00	Meriden	9 blk	2 6-7 @2325.00	Junction City	9 blk	2 7-8 @2300.00	Green	8 blk	2 8 @2250.00	<p><b>For our special cow sale held on Wednesday, January 10th, we had many cancella-</b></p>
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EARLY CONSIGNMENTS FOR FEB. 9:

- 242 blkbwf str & hfrs, 2 rds shots, bunk broke, weaned 60 days, 450-650#

SPECIAL STOCK COW & BRED HEIFER SALE  
WED., FEB. 14 • STARTING 11:00 AM  
— ONLINE BIDDING AT LMAAUCTIONS.COM —  
JOHN E CLINE 785 532-8381 • CINDY NELSON 785 770-2416

COW/CALF PAIRS

- 10 blk cows (3 to 5 yrs) with 45-60 day calves by side. (Cows had Fall shots)
- 12 blk cows (4 yrs to SS) with Sept-Oct calves by side. (Calves bandad/ 1 rd shots) exposed Cline Angus bull since Nov 1.
- 20 blk BWF cows (3 to 6 yrs) with Nov-Dec calves by side. (Cows & calves worked/ been running with bulls since Dec 1.

BRED 1ST CALF HEIFERS

- 11 Angus 1st calf hfrs, sired by Nemaha Valley Embryo Angus bulls (Resource, Payweight, Alpine) bred 6 to 7 mo to LBW Angus son of Justified bull. (All shots/ Blackleg/ Triangle 5/ Scourbos)

BRED COWS

- 70 blk cows (3 to 5 yrs) bred Angus & SimAngus for Spring calving (Cows have had Fall shots)
- 13 Fancy South Dakota origin F-1 Baldy cows (3 yrs) bred to Advantage Herf bull for Mar-April calving.
- 25 blk cows (3 to 6 yrs) bred registered Blk bulls for Feb-Mar calving.

Upcoming Special Stock Cow & Bred Heifer Sale Dates • Wednesdays starting at 11:00 AM  
2024: February 14 • March 13 • April 10 • May 1

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# Kansas Hay Market Report

Similar to the last report, demand remains low, and prices steady. Overall, total hay bought and sold was up, but there was still not much movement due to the holidays. Most folks are still not trading much hay and only delivering on old contracts. Many producers report that with the colder weather and winter storms rolling in, they are expecting an increase in movement over the next few weeks. According to the U.S. Drought Monitor for January 4th, there have been no changes since the last report. Most parts of the state have been experiencing moisture over the past two weeks and there have been no increases in drought. The categorical percent area for abnormally dry conditions (D0) remained at 26%, moderate drought (D1) remained at 34%, severe drought (D2) remained at 17%, extreme drought (D3) remained at 3%, and no exceptional drought (D4) was recorded. \*\*Prices below reflect the average price. There could be prices higher and lower than those published.

## Southwest Kansas

Dairy alfalfa, ground and delivered steady, grinding alfalfa steady; movement slow. Alfalfa: Dairy, 1.35-1.45/point RFV. Good, Stock or Dry Cow 235.00-245.00. Fair/good grinding alfalfa, large rounds 180.00-190.00, large

square 3x4's and 4x4's 180.00-190.00 delivered. Ground and delivered locally to feed lots and dairies 230.00-240.00. Alfalfa pellets: Sun cured 15 pct protein 315.00-325.00, 17 pct protein 325.00-335.00. Grass Hay: Bluestem: large rounds 75.00-100.00. Sudan, ground 115.00-125.00. Corn stalks: ground 140.00-150.00. Teff: none reported. The week of 12/31-1/06, 7,508T of grinding alfalfa and 600T of dairy alfalfa was reported bought or sold.

## South Central Kansas

Dairy alfalfa, grinding alfalfa, ground and delivered and alfalfa pellets steady; movement slow. Alfalfa: horse, small squares 13.00/bale; Dairy 1.40-1.50/point RFV. Good, Stock cow, 225.00-235.00. Fair/good grinding alfalfa, large rounds 190.00-200.00 F.O.B., 205.00-215.00 delivered, 3x4 and 4x4's 200.00-210.00 delivered. Alfalfa ground and delivered 230.00-240.00. Alfalfa/Forage Mix: none reported. Alfalfa pellets: Sun cured 15 pct protein 315.00-325.00, 17 pct protein 325.00-335.00. Dehydrated 17 pct protein: none reported. Grass hay: Bluestem, large rounds 160.00-170.00 F.O.B., large square 3x4's none reported, small squares: none reported; Brome, small squares: none reported. Sudan, large rounds 95.00-105.00. Milo: none reported. Teff: none reported. The week of 12/31-1/06, 4,066.5T of grinding alfalfa and 100T of dairy alfalfa was reported bought or sold.

## Southeast Kansas

Grass hay mostly steady; movement slow. Alfalfa: horse or goat, none reported. Dairy 1.40-1.50/point RFV. Good, stock cow 255.00-265.00 delivered. Fair/good grinding alfalfa, large rounds none reported, large square 3x4's none reported. Grass hay: Bluestem, squares none reported, large round 155.00-165.00. Brome none reported. The week 12/31-1/06, 1,058T of grass hay was reported

bought or sold.

## Northwest Kansas

Dairy alfalfa, grinding alfalfa, steady, movement slow. Alfalfa: horse, small squares 12.00/bale. Dairy, Premium/Supreme 1.40-1.50/point RFV. Stock cow, fair/good none reported. Fair/good grinding alfalfa: none reported. Alfalfa ground and delivered none reported. Sudan, weedy, large round 85.00-95.00, delivered.

## North Central-Northeast Kansas

Dairy alfalfa, grinding alfalfa, ground and delivered and grass hay mostly steady; movement slow. Alfalfa: Dairy 1.40-1.50/point RFV; Horse hay, premium small squares: none reported; Stock Cow 3x4's none reported; Fair/good, grinding alfalfa, large rounds none reported, large square 3x4's 210.00-220.00. Alfalfa ground and delivered 245.00-275.00. Alfalfa/Sudan none reported. Grass hay: Bluestem, large rounds 145.00-165.00. Brome: none reported. Oat hay, none reported; Sudan: large round 130.00-160.00 delivered. Milo stalks: none reported. Soybeans: none reported. Wheat straw: none reported. Corn stalks: none reported. The week of 12/31-1/06, 384T of grinding alfalfa and 575T of dairy alfalfa was reported bought or sold.

\*\* Prices above reflect the average price. There could be prices higher and lower than those published.

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Source: Kansas Department of Agriculture - Manhattan, Kansas. Kim Nettleton 785-564-6709.

## 2-DAY PERSONAL PROPERTY AUCTION

DAY 1: SATURDAY, JANUARY 27, 2024

\* 10:30 AM (approx.) \*

DAY 2: SUNDAY, JANUARY 28, 2024 \* 11:00 AM

AUCTION LOCATION: National Guard Armory, 721 Levee Dr., MANHATTAN, KANSAS

DAY 1: Tools, K-State Memorabilia, Music & Music Memorabilia, Collectibles & More

DAY 2: Antiques, Collectibles, Furniture, Jewelry, Housewares, Art & More.

SELLING DAY 1: SATURDAY, JAN. 27, APPROX. 10:30 AM

**ANTIQUES/COLLECTIBLES:** Trico Motor Car fan; Fram Antique Tool rack; Windshield Wiper Salesman Sample; vintage watering can; Sharp & Dohme wood box; LARGE Playboy Collection Dating Back to 1959; Barnum and Bailey, Ringling Bros. Shrine Circus & others memorabilia (LOTS); Lost trail root beer bottles; Hennessey Snifter Glasses; Fire Extinguisher Drink Mixer; snifters; gumball machine; Marilyn Monroe items; Mad Magazines; 1941-1942 National Geographic; Kansas Magazine; misc. historical papers and magazines; Western/Bufalo Bill Posters; Superman Comics; electric football game; roulette and chess set; toy trains; Racing Champions sprint cars; Richard Petty collectible car; Eddie Murray collectible; Hot wheels; "Muscle Builder" Antique/Collectible workout equipment; Commemorative Cups; Dale Earnhardt collectibles.

**K-STATE ITEMS:** Misc. clothing; glassware; signed cap; mini football helmet; license plates; golf balls; flags; buttons; decorations; brick; umbrella; "Tastes like chicken t-shirts;" basketball card; game day program; Wildcat Stool.

**MUSIC & MUSIC MEMORABILIA:** Misc ticket stubs; wood Rolling Stones sign; records (LOTS); record player; Gibson guitar; vintage clarinet (Henry Gunckel); vintage trumpet (Buescher); mandolin; ukelele; old violins (2); Beatles memorabilia; misc. CDs; Elvis collectibles; large Martina McBride collection; misc. Country music collectibles.

**OUTDOORS/TOOLS:** Iron wind chimes; metal flowerpot holders; flowerpots; cast iron pots; Euro Grill; box of commemorative matchbooks; Coleman coolers; sev. stainless steel BBQ sets; lg. orange cool-

er; misc. shotgun shells (some collectible); Scotch duck call; ammo boxes; meat grinder; military trunks; chrome shelves; antique and new flashlights; Black and Decker portable vacuum; misc. tool kits; misc. lightbulbs; SnoJoe mini snow blower and snow scraping gear; car accessories and car care misc.; misc. LED lights; assorted batteries; box of press lights; wood step ladder; vise; antique/collectible tool boxes; tarp; pry bars; pipe wrenches; gas can; gun cleaning Kits; old razor blades in box; copper sheeting; short railroad irons; water pump in box; Terice 4.5" pressure gauges in box; paint varnish removal kit; misc. grinder accessories; wrenches (modern and antique); wood carving tools; antique/collectible oil cans; antique/collectible Levels; antique/collectible locks w/keys; shop lights; concrete/sheetrock tools; bow saw; clamps; caulk guns; tape measures; leather tools; antique jack; vintage planes; LOTS of misc. hand tools (hammers, pliers, hand saws, wrenches, etc.-LOTS); ext. Cords; router; wet/dry vac; Eagle Brand water bag; misc. yard tools; transit stands; galvanized tin boxes.

**MISC:** Vintage house hardware (LOTS); ceiling fan (new in Box); dice games; playing cards/dice; board games; Handheld computer scanner; security equipment (cameras, motion sensors etc.); misc. DVD Equipment (Players, Discs, Burners); smart home equipment and streaming devices (Fire Sticks, Roku etc.); misc. plugs/smart home equipment; box of cords; misc. I-phone accessories (earbuds, portable battery packs etc.); DVDs and CDs; Bose sound equipment; old headphones; Label maker, paper trimmer.

(lead lined); Norman Rockwell prints; easels; misc. paper back & hardback books; misc. religious text; misc. children's books; unopened Disney little golden books.

**FURNITURE:** Metal sunchair; dresser & side tables; antique highchair; child rocking chair & stool; mirror jewelry box; lamps (antique and modern); side & end tables (antique & modern); upright jewelry box; dresser w/ mirror; lamps; queen size bed frame; wood shelves; hanging jewelry box w/mirror; Elgin Regulator clock; rocking chair; lg. mirror; antique oak table; misc. antique wood chairs; multi-leaf table; claw foot side table; China hutch; antique hall tree; antique hutch with mirror; blanket rack; claw footed 3 legged stool; lg. wood toy chest; misc. shelves; desk; iron bed frame; antique school desk; antique curio cabinet; porch bench.

**JEWELRY (100s of pieces):** Sterling Silver (.925 Stamped-rings, bracelets, necklaces, earrings, pendants); 10k & 14K Gold (Stamped-rings, bracelets, necklaces, earrings); vintage pocket watches; misc. watches (LOTS); K-State jewelry; turquoise; pearls; TONS of costume jewelry; **TOO MUCH TO LIST!**

**KITCHEN:** Picnic baskets; bowls; misc. glasses, goblets & others; platters; modern & vintage glassware; utensils; New Ninja pressure cooker; misc. sm. kitchen appliances; Pyrex; misc. Pampered Chef items; casserole dishes; misc. stoneware; bowls; cookie jars; cookbooks; Kitchen Aid appliances and attachments; graniteware; **LOTS more!**

**MISC.:** Misc linens; mini steamers; Flashpad Air-Electronic Game; unopened sweaters and beanie set; misc. canes; lg. wind chime; misc. workout equipment; Cosmetic tech; umbrellas; LOTS of candles & candle holders & much more!

## Atkinson named 2024 Angus Herdsman of the Year

American Angus Association recognizes Cole Atkinson of Conley Cattle as the 2024 Angus Herdsman of the Year, which is selected through a peer-voting process.

In an elite field, where stockmen have tremendous respect for one another's character and their craft, there's the Herdsman of the Year award and the 2024 winner: Cole Atkinson of Conley Cattle.

The award was presented on Jan. 5 at Cattleman's Congress in Oklahoma City by the American Angus Association. After his initial shock of the announcement had passed, Atkinson credited his success to those who work alongside him.

"You're only as good as the people around you, and I've got the best crew around," he said.

Atkinson of Sulphur, Oklahoma, said he was surprised to be selected as Herdsman of the Year because of the caliber of other nominees. They were Miles Shout, Express Ranches; Dillon Stertzach, Stertzach Cattle Company; and Greg Van Zee, Udell Cattle Company.

The 2024 nominees were slated by a commit-

tee of previous award winners, based on their devotion and skills spent improving a specific herd and the Angus breed.

Atkinson began as a herdsman at Conley Cattle in May of 2019. There he is involved in all aspects of the ranch but spends most of his time managing the show barn, preparing cattle to show or sell. Conley Cattle hosts three sales a year, a fall and spring female production sale and a bull sale every February. Aside from sales, they manage around 250 Angus cows.

Before starting at Conley Cattle, Atkinson received his associate degree from Northeastern Oklahoma A&M and bachelor's degree from Oklahoma State University in agricultural business.

Each year, Atkinson said he enjoys attending the Roll of Victory (ROV) Angus shows and other major shows. In 2023, he had the Champion and Reserve Angus females at Cattleman's Congress, and the heifer went on to be Supreme Champion Female at that show. One of Atkinson's most valued accomplishments was having the ROV Show Heifer and Show Bull of the year for the 2022-2023 season.

## COIN AUCTION

SATURDAY, JANUARY 27, 2024 — 9:00 AM

627 Market Street — PORTIS, KANSAS

Doors Open at 8 AM for Viewing!

Selling Lots of Commemoratives many PCGS MS69; Wht. Cts.; several Silver Foreign coins; Dimes; Nickels; 1/4; 1/2\$ inc. 1828 BU & 1839 BU; Morgan \$ inc. 1878CC, 1879CC, 1890CC & 1893CC; 1908 & 09s IH Cts and several AU and BU; several Silver Rds. inc. Trump, Draped Bust and Others; 1899 Black Eagle & 1 1923 SC Horse Blanket; & MORE!

See Website For Complete Listing! [www.woltersauctionandre.com](http://www.woltersauctionandre.com)

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Col. Jim Wolters, Auctioneer

Phone 785-346-2071; Cell 785-545-7097 • Email: [wauaction@ruraltel.net](mailto:wauaction@ruraltel.net)

## LAND AUCTION

Thursday, February 15th, 2024 @ 7:00pm

Where: The Finch Theatre, 122 E. Lincoln Ave., Lincoln, KS

311 Acres +/- of the N2 of Section 22 Township 13 Range 07, less RD & 3 acre homesite, Lincoln County, Ks.

Combination Tillable, Pasture and CRP.

Productive tillable and pasture with spring fed stock pond.

35 acres in CRP through 2030. Annual payment \$1,730.00.

91 acres +/- Pasture.

171 acres +/- Tillable

13 acres +/- Waterway

Taxes are \$2,763.36 on 311.9 taxable acres

FSA Information ~ 315.70 Farmland Acres

~ 134.80 Cropland Acres Enrolled in

PLC Base/Yield

PLC ~ Wheat base 86.30/47

Grain Sorghum 48.50/65

Possession upon closing, subject to tenant rights on pasture and acres planted to wheat.

Online bidding available. Complete details on website.

SELLER: Lyne Family Farms

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## ONLINE LAND AUCTION

113+/- Acres near New Albany in Wilson County, KS

ONLINE BIDDING Ends Thursday, February 8 at 4:00 PM

SELLING IN 2 TRACTS \* RIVER BOTTOM TILLABLE FARM GROUND THE FALL RIVER \* QUALITY SOILS \* ABUNDANT FISH & WILDLIFE

LAND LOCATION: Both Tracts Are South Of New Albany, KS

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## PERSONAL PROPERTY AUCTION

SATURDAY, JANUARY 27, 2024 \* 9:30 AM

AUCTION LOCATION: National Guard Armory, 721 Levee Dr., MANHATTAN, KANSAS

TRUCKS, TRAILERS, SKID STEER:

2018 Ford F150 XLT (4WD, crew cab, V6-EcoBoost-3.5L engine, spray in liner, 5 1/2' ft bed, ~104k miles); 1993 Chevy Kodiak C6 flatbed dump truck (6-Cyl-6.6L engine, hoist, ~61k miles); Titan 22' tilt deck trailer w/wood floor; 5x7' shop built yard trailer; Alumina 10'x6 1/2' trailer (Model 7810ES-A, ALMOST BRAND NEW); 1840 Case skid steer (6466 hrs., smooth bucket); skid steer pallet forks.

MOTORCYCLE, MOWER & MISC:

Hustler Raptor XD (LIKE NEW-8.5 hrs., 54", FR691V engine); 2005 Harley Davidson Dyna Low Rider (miles TBD); 100 portable diesel tank; 150 gal. gas tank w/stand; floor jack; chain; Stihl 50 leaf blower; Bosch grinder; circular saw; Milwaukee saw-zaw; Stihl AS46C head trimmer; Hyper-Tough saw 20 V saw-zaw; shop vac; Ryobi router; live traps, sev. dog cages; gas cans; Stihl FS56RC weed eater; Shinadaiwa edger; misc. other shop tools.

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ANDREW SYLVESTER, Auctioneer, 785-456-4352

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**RATES AND DISCOUNTS**

**CLASSIFICATIONS**

Although complete name, address and phone number need not appear in your ad, we must have this information for our records.

Name: \_\_\_\_\_ Phone #: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**TIPS:** Phone numbers & hyphenated words count as one word. Words separated by a / count as two.

**WRITE YOUR AD HERE**



**FIGURE YOUR COST HERE:**

**RATE: 70¢ a word.**

**Number of words: \_\_\_\_\_ @ 70¢ each**

**Cost for one week: \_\_\_\_\_**

**Multiply one-week cost times number of weeks you want ad to run.**

**Run ad \_\_\_\_\_ consecutive weeks.**

**CLASSIFICATION: \_\_\_\_\_**

**Cost for \_\_\_\_\_ weeks: \_\_\_\_\_**

**DISCOUNTS: (For PRE-PAID orders only)**

**deduct 10% if ad runs 2 or 3 weeks;  
deduct 25% if ad runs 4 weeks.**

**Less discounts: \_\_\_\_\_**

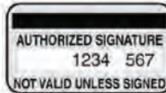
**TOTAL: \$ \_\_\_\_\_**

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Signature: \_\_\_\_\_

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| AUTOMOTIVE                   | EMPLOYMENT |
| REAL ESTATE                  | ANTIQUES   |
| SERVICES                     | PASTURE    |
| IRRIGATION                   | WANTED     |
| HARVESTING                   | PETS       |
| LIVESTOCK OTHER              |            |
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## Sen. Moran urges Senate Ag Committee to prioritize drought solutions in Farm Bill

U.S. Senator Jerry Moran joined his Senate colleagues in a bipartisan letter to the Senate Agriculture Committee to highlight the importance of addressing long-term drought in the upcoming Farm Bill. The letter outlines the crucial role agriculture plays in the United States economy.

"Agriculture is the economic backbone for rural communities in our states," the senators wrote. "However, severe, long-term drought is devastating these rural areas. During periods of droughts, our farmers and ranchers face diminishing crop and livestock outputs. These negative effects

reverberate through the community, affecting not just individual producers, but the broader local economy and food system."

The letter was signed by Michael Bennet (D-Colo.), Laphonza Butler (D-Calif.), Catherine Cortez Masto (D-Nev.), Mike Crapo (R-Idaho), Deb Fischer (R-Neb.), Martin Heinrich (D-N.M.),

John Hickenlooper (D-Colo.), Mark Kelly (D-Ariz.), Ben Ray Lujan (D-N.M.), Jeff Merkley (D-Ore.), Patty Murray (D-Wash.), Alex Padilla (D-Calif.), James Risch (R-Idaho), Jacklyn Rosen (D-Nev.), Krysten Sinema (I-Ariz.), and Ron Wyden (D-Ore.).

## Women in Action series to be held in Washington

By Kelsey Hatesohl, River Valley Extension District, horticulture agent

Many of you may have heard about or even attended the Women in Ag series the district has held for many years, but like any long-standing program it needs a refresh. We're excited to bring this newly designed series to you with an expanded focus. Our goal was to create a program that is relevant to ALL women, not just those involved in agriculture, so we can have a larger impact within our district.

We're excited to present Women In Action. Each evening a different interactive and hands-on topic will be presented. Even if you have taken the Women in Ag series before, come and join us because it's all different.

Sessions will be held on Thursdays, beginning February 1st from 5:00-8:30 pm at the KSDS East Building Meeting Room, 124 W 7th St Washington, KS 66968. A delicious dinner will be provided at the beginning of each session from 5:00-5:30 p.m., with the educational content beginning at 5:30 p.m. Topics include:

- Session 1- February 1st: Preserving Your Future- Finding time for yourself and ways to de-stress
- Session 2- February 8th: Securing Your Future- How marketing and your grocery bill are related
- Session 3- February 15th: Feeding Your Future- Nutrition Night, Understanding the beef cattle industry
- Session 4- February 22nd: Investing Your Future- Investing & Succession Planning

Registration for the series is open now and will close on January 25th (or when we reach our capacity of 25 participants - so don't delay). Registration cost is \$50/participant due before the series. Please contact the River Valley Extension District, Washington office for more information and to register. The Washington office can be reached at 785-325-2121. We are so grateful to the sponsors who helped make this series possible and the organizing committee for their tireless efforts. Programs like these wouldn't be possible without their continued support.

## Considerations of urea use in cattle rations

By Madison Kovarna, South Dakota State University

In beef cattle nutrition, it is imperative to consider and understand how protein is utilized and the various sources that are available. Nonprotein nitrogen (NPN) is a source of nitrogen that does not contain amino acids like "true proteins" do. Given that enough energy is available within the diet, NPN can be used by the rumen microbes found in the stomachs of cattle to build proteins necessary for growth, maintenance and production. Urea is commonly used as an NPN source in beef cattle diets.

While urea does not contain any other nutrients, such as energy, vitamins or minerals, it has its place in beef cattle nutrition. The rumen degradable protein (RDP) percentage of a diet is increased by the addition of urea. When compared to a natural protein source, such as soybean meal or dried distillers' grains with solubles, urea may be

less expensive per unit of crude protein. Urea is best utilized within high-grain diets, as energy is readily available to the rumen microbes. Forage diets are digested slower, thus, leading to less-efficient use of urea by the microbes.

### Urea poisoning or toxicity

Urea should be used with caution, and inclusion levels should be monitored carefully to prevent urea toxicity.

When urea enters the rumen environment, it is quickly turned into ammonia. If proper energy sources are available, this is not an issue, as the rumen microbes utilize ammonia to create/produce proteins, with little excess ammonia entering the bloodstream.

When energy sources are in low supply, or urea is overconsumed, large amounts of ammonia enter the bloodstream. These levels can surpass the liver's removal rate, which may lead to urea poisoning in less than 30 minutes. Uneasiness, tremors, excessive salivation, rapid

breathing, incoordination, bloat and tetany are common symptoms of urea toxicity.

The good news is that urea poisoning can be avoided by ensuring proper mixing of urea within feed or supplements, correct use and amounts, and education regarding urea use in cattle diets. Additionally, raw, whole soybeans should never be fed in combination with urea due to an enzyme contained within the bean, urease, that quickly breaks down urea into ammonia, leading to high-circulating ammonia levels.

Cattle grazing soybean stubble should not be supplemented with NPN protein sources due to the potential for ammonia poisoning.

### Recommendations for urea feeding

Urea should not be added to diets for calves less than 400 pounds or 120 days of age. This is due to their rumen not being fully functional yet. Feeder cattle should be started on diets with minimal

amounts of supplemental urea.

Starting diets should rely primarily on true protein sources, such as plant proteins, and adapted slowly to urea-containing rations 30 days after the start of feeding. Ruminally undegradable protein sources complement urea use within rations, as this protein can bypass digestion from the rumen microbes and can be used by the animal. No more than one-third of the diet's crude protein content should come from urea to maximize rumen microbe function and animal performance.

The bottom line

Urea is an example of an NPN source that can be utilized within beef cattle diets. High-energy diets benefit most from urea use, as microbes have sufficient levels of energy to use the nitrogen provided. Ammonia toxicity is a concern with urea inclusion. However, with proper dosage, use and mixing techniques, this can be avoided.

## K-State to host Local Food Producer workshops in four Kansas locations

By Pat Melgares, K-State Research and Extension news service

The ongoing popularity of farmers' markets and locally grown food isn't really a surprise to Rebecca McMahon.

"Everyone wants to have access to safe, healthy food," said McMahon, administrator for Kansas State University's Local Food System program, "and it's even better if we can support our local farmers and economy while doing it."

McMahon is part of a group of K-State Research and Extension specialists,

agents and staff that will be hosting four regional workshops to help farmers and small food businesses that sell their products direct-to-consumer or through other local marketing channels - such as farmers' markets, restaurants, grocery stores and farm stands.

The lineup of meetings includes:

- Feb. 9 - K-State Olathe (22201 W. Innovation Drive). 9 a.m. to 3 p.m. More information: 913-307-7391. This workshop also will be streamed on Zoom, and available in Spanish.
- Feb. 10 - Hutchin-

son Community College (1300 N. Plum). 9 a.m. to 4 p.m. More information: 620-662-2371.

- Feb. 23 - Parsons: Southeast Research-Extension Center (25092 Ness Road). 9 a.m. to 3 p.m. More information: 620-421-4826.
- March 1 - Hays: Agriculture Research Center (1232 240th Avenue). 8:45 a.m. to 3:15 p.m. More information: 785-628-9430.

The cost of each workshop is \$20 for early registration, or \$25 after. Check

the information for each site for details about early registration.

"These workshops will help local farmers and food businesses increase their ability to produce and sell high quality, safe and healthy food that benefits their local communities," McMahon said.

The agenda for each workshop includes updates on the Senior Farmers' Market Nutrition program, and the Double Up Food Bucks program -

which help senior citizens and low-income families access fresh produce in the summer months; and a discussion on regulations associated with selling local meat, poultry, eggs, and produce.

Other topics include marketing and business development; vegetable

production; extending the season; and considerations when selling value-added foods, like jams and salsas.

The workshops are co-sponsored by the Kansas Center for Sustainable Agriculture and Alternative Crops, and the Kansas Department of Agriculture.

## Ranchland Trust of Kansas seeks executive director

The Ranchland Trust of Kansas (RTK) is seeking a new executive director to lead all aspects of implementing the organization's programs. Lynn Gentine stepped down from the position in December. The RTK board of directors and staff appreciate Gentine's service to the organization for the past five years.

Major areas of responsibility for the executive director include visionary leadership, hands-on administration, community building and external relations, membership, fundraising, and land protection and stewardship. Those interested in applying can visit

<https://ranchlandtrustofkansas.org/our-team/hiring/> for the full job description.

## New STRAWN Consignment Auction by S&S

**SATURDAY, JANUARY 20, 2024 \* 9:00 AM**  
EAST SIDE OF HIGHWAY 75 — NEW STRAWN, KANSAS

Just a sampling of what is to sell: 2021 Pete 389, 600hp X15, 295k, NICE!; 2006 IH semi, ISX, 600K; 2001 F350, 4x4, 7.3 w/service bed; 2018 Polaris Ranger & other ATV's; JD 4440 w/Westendorf Ldr; JD 4430 w/JD 148 Ldr; JD 4020 w/JD 158 Ldr; 3 JD B's; Case 5130 MFWD; Oliver 550 & 1550, NICE!; 2017 Lark spray foam rig; GN Stock trailers; Enclosed car hauler, 24'; Wedge car hauler, 53'; NH3 nurse tanks & equip; Antique farm equip; Cat & Adams steel wheel graders; Amish Buggy; LOTS More!

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## GUN CONSIGNMENT AUCTION

**SATURDAY, FEBRUARY 10, 2024 \* 10:00 AM**

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## ANDERSON COUNTY LAND AUCTION

**SATURDAY, JANUARY 27, 2024 — 1:00 PM**

Auction will take place at Harris Fire Department, located  
at 29112 NW Spruce St., GARNETT (Harris), KANSAS

TRACT 1: 2100 & Harper Rd.

Legal Description: W/2 NW/4 Section 11, Township 20, Range 18,  
Anderson County, KS. Containing: 80 acres m/l tillable. Creek.

TRACT 2: 2200 & Geary Rd.

Legal Description: S/2 SW/4 Section 34, Township 19, Range 18,  
Anderson County, KS. Containing: 80 acres m/l pasture, but could  
easily be turned into tillable. 2 ponds. Fenced.

TRACT 3: Finney Rd.

Legal Description: A parcel located in the S/2 NW/4 & SW/4 NE/4,  
Section 4, Township 20, Range 18, Anderson County, KS  
Containing: 117 acres m/l tillable. 1 pond.

TRACT 4: Geary Rd.

Legal Description: A parcel located in the E/2 NE/4 Section 4,  
Township 20, Range 18, Anderson County, KS  
Containing: 30 acres m/l tillable.

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## REAL ESTATE AUCTION

**240 ACRES, M/L, of Southern Richardson Co., Nebraska  
Pastureland, Native Grass CRP, Four Mile Creek  
Bottom Farmland & Timber for Wildlife Habitat**

**\* TO BE OFFERED IN 2 TRACTS \***  
**SATURDAY, FEBRUARY 10, 2024 \* 1:30 PM**

**AUCTION LOCATION: The Bern Community Center,  
416 Main St., BERN, KANSAS**

**PROPERTY LOCATION: From Humboldt, NE, go 8 miles South  
on Hwy. 105 to Hwy. 8, then proceed on across Hwy. 8 2 1/2 miles  
South on Blacktop 633 Avenue to 703 TR, then 1 mile West on 703  
TR to 632 Avenue, then 1/2 mile South on the East side to Tract  
2 and 1 mile South on the West side to Tract 1 OR From Hwy. 71  
and "O" Rd., at the West edge of Bern, KS, take "O" Rd. 3 miles  
North to 240th Rd., which is the State Line, then 1/4 mile East to  
632 Avenue; take 632 Avenue North 1/2 mile on the West side to  
Tract 1. Tract 2 is located just North on the East Side.**

**TRACT 1: Legal Description: The North Half of the South-  
east Quarter of Section, 32, Township 1 North, Range 13  
East, Richardson Co., Nebraska**

Tract 1 consists of 80 acres, M/L, of Brome grass and Native  
grass mix pasture land, of which approx. 50+ acres are mowable.  
There are 2 nice-sized ponds for water, an older well with a wind-  
mill tower and a small grove of trees for shade and wildlife habitat.

**TRACT 2: Legal Description: The Northwest Quarter of Section  
33, Township 1 North, Range 13 East, Richardson Co., Nebraska**  
Tract 2 consists of 160, M/L, acres, consisting of 50.27 low land  
titled acres, 59.19 acres of Native CRP, 22.76 acres of Native CRP  
filter strip with the balance of 27.78 acres being timber, a draw and  
Four Mile Creek bed. The 59.19 acres of CRP is terraced acres,  
which pays \$163.72 per acre per year. The contract is from Oct. 1,  
2020 thru Sept. 30, 2035. The 22.76 acres of Filter Strip CRP pays  
\$178 per acre per year with the contract running from Oct. 1, 2020  
thru Sept. 30, 2030. The buyer of this property must abide by all  
rules and regulations of the CRP contract.

If you are looking for productive farm & pasture land along with  
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For more info, please call John E. Cline, Broker, 785-532-8381

Or check our website: [www.clinerealtyandauktion.com](http://www.clinerealtyandauktion.com)

**TERMS & POSSESSION:** The Sellers require a non-refundable  
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before Monday, March 11, 2024. Possession of the property to be  
upon closing. Buyer and Sellers to equally split the Owner's Title  
Insurance fee and the Escrow closing fee. 2024 taxes to be prorated  
to the date of closing. 2024 CRP payments to be prorated to date of  
closing. Purchaser(s) must abide by all CRP rules and regulations.  
Statements made sale day take precedence over printed material.  
Cline Realty & Auction, LLC represents the Sellers' interests.

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# Kansas 4-H team wins national livestock judging title

By Pat Melgares, K-State Research and Extension news service

A team of 4-H members from southeast Kansas has won the national livestock judging title, scoring a four-point win over Oklahoma at the Western National 4-H Roundup in Denver.

The Southwind Extension District team tallied 2,546 points in contests that involved judging cattle, goats, sheep, swine and oral reasons. Kyser Nemecek and Reagan McDaniel led the team indi-

vidually, scoring 864 and 850 points for second and fifth place, respectively.

Oklahoma was the national runner-up with 2,542 points, and Texas was third at 2,536. Twenty-six teams were entered in the national competition. The Kansas 4-H team placed second in goat, sheep and swine judging; and third in cattle and reasons. Its' combined total, however, was good enough for the overall team title.

In addition to Nemecek (Iola) and McDaniel (Fort Scott), team members in-

clude Tate Crystal (Fort Scott) and Emery Yoho (Yates Center).

The team had previously won the Kansas state championship in 4-H livestock judging. The win at the Western National 4-H Roundup qualifies it for an opportunity to travel to Scotland and England this summer.

Also at this year's Western National 4-H Roundup, contests were held for meat judging, horse judging, and horse bowl. The state champions from Kansas also were represented.



Members of the Kansas 4-H meats judging team are shown here during a recent practice. The team placed fifth at the recent Western National 4-H roundup in Denver.

- The Kansas 4-H Horse Bowl team, representing Wyandotte County, placed second overall. Team members are Delaney Schempt (Bonner Springs), Leah Brunner (Olathe), Madison Bone (Olathe) and Paige Metzger (Shawnee). Individually, Bone placed second overall.
- The Kansas 4-H Meat Judging team, representing Greenwood County, placed fifth. Team members are Hannah Perrier (Eureka), Caylin Luthi (Madison), Cody Johnson (Eureka) and Addison Westerman (Eureka).
- The Kansas 4-H Horse Judging team, representing the Flint Hills Extension District, placed tenth. Team members are Augustus Wainwright (Council Grove), Castyn Andres

(Alta Vista) and Lexi Todd (Alta Vista).

Kelsey Nordyke, a 4-H ag sciences program specialist, commended the teams for their finishes at the national contests.

"Kansas 4-H supports youth judging events because of the valuable life skills youth gain from competition, and from being part of a team," she said. "Through practicing and preparing for these events, youth learn how to prepare, and are given the opportunity for valuable feedback while learning from and working with a positive, caring adult."

She said animal evaluation events teach decision-making, communication skills, learning to think on your feet, setting priorities, and technical

knowledge of what an industry is looking for.

"By being part of these teams, youth learn to strive for excellence and work toward mastery, as well as learning time management skills," Nordyke said. "Kansas 4-H is proud of the hard work put forth by the youth and adults involved in representing the state at the national level."

Complete results of the Western National 4-H Roundup judging contests are available online at <https://co4h.colostate.edu/western-national-roundup-results-2024>.

More information on opportunities available through Kansas 4-H also is available online, or at local Extension offices in Kansas.

## Premier Select Sires Scholarship deadline is January 31, 2024

The deadline to apply for the 2024 Premier Future Ag Leaders Scholarship Program offered by Premier Select Sires is January 31, 2024. Premier will award up to \$20,000 to students within the cooperative territory through this program, and students meeting the eligibility requirements below are encouraged to apply. Students can access scholarship forms under the "News" tab of [www.premierselectsires.com](http://www.premierselectsires.com), by calling (570) 836-3168, or by emailing [office@premierselectsires.com](mailto:office@premierselectsires.com).

Two exemplary students will receive \$2,500 scholarships through either the Johnny Daniel Memorial Scholarship or the Wayne Dudley Scholarship. Several other students will receive scholarships of \$750-\$1,000 in value.

Eligible students include high school seniors through college seniors presently enrolled or planning to enroll in an undergraduate agriculture-related major. The student or his/her parent or guardian must reside in the Premier membership area and must be an active Premier customer in good standing. Previous scholarship winners remain eligible during subsequent award

years; however, a student can only receive a \$2,500 scholarship once in his/her school career.

The Premier Future Ag Leaders Scholarship Program provides financial support to eligible college undergraduates in agricultural majors. The program provides additional return to the cooperative's member-owners by supporting the next generation of young people desiring to study and work in the agriculture industry. The Premier Select Sires, Inc. board of directors has made a commitment to support this scholarship program on an ongoing annual basis.

## Herington

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**SALE CANCELED FOR JANUARY 10<sup>TH</sup>, 2024**

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SAT., JANUARY 20<sup>TH</sup>

12:00 Noon Start Time

**Bred Heifers**

- 88 blk, Sim Angus bred heifers, 1150 lbs., "AI only bred" to GAR Hometown, due date Feb. 5th.
- 55 blk bred heifers, 1000 lbs., bred Stratford Ang, March calvers.

**Bred Cows**

- 35 blk, older, bred Char, Mar. 1 calvers
- 23 blk/red, 3-5-year-old, bred Red Angus, Feb./March calvers.

**Replacement Heifers**

- 50 red Angus heifers, 800 lbs., ocv, pelvic and tract check, w/pc/hr.
- 25 blk heifers, 800 lbs., ocv, pelvic and tract check, w/pc/hr.
- 16 red heifers, 800 lbs. ocv, w/pc/hr.

MORE TO COME!

GRASS & GRAIN

Wednesday, Jan. 17th,

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(for their 83rd Anniversary Sale)

9:30 a.m. - 12 p.m.

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JC LIVESTOCK SALES INC.

Wednesday Sale, Hogs NOON • Cattle 12:30 PM

NO SALE HELD ON JANUARY 10<sup>TH</sup>, 2024

due to unfavorable weather conditions.

Stay safe and we look forward to having a good auction January 17th!

Be sure to check our Facebook page - Junction City and Clay Center Livestock Sales - for latest consignments & weather notices!

Watch online with [cattleusa.com](http://cattleusa.com) (Tab J.C. Livestock Sales) Must register to bid.

If you need assistance in marketing your cattle please call & we will be happy to discuss it with you

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Cell: 785-761-5813

CLAY CENTER LIVESTOCK SALES INC.

Cattle sales Tuesday, 11:00 AM.

JANUARY 9<sup>TH</sup>, 2024

SALE CANCELLED

due to unfavorable weather conditions.

Stay safe and we look forward to having a good auction January 16th!

SEE OUR FACEBOOK PAGE FOR LATEST CONSIGNMENTS AND WEATHER UPDATES!

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83<sup>RD</sup> ANNIVERSARY SALE JANUARY 17, 2024

- 27 red Ang str & hfrs-longtime weaned, 400-600#
- 160 blk str & hfrs-longtime weaned & shots-Connealy Ang, 400-650#
- 70 mix str & hfrs-longtime weaned & 2 rds shots, 400-700#
- 40 blk & redwfr str & hfrs-longtime weaned & worked, 500-700#
- 20 rwf str-longtime weaned & 2 rds shots, 500-700#
- 55 blk str & hfrs-longtime weaned & shots, 500-700#
- 60 blk str-longtime weaned & 2 rds shots, 500-700#
- 68 mostly blk str & hfrs-longtime weaned & shots, 500-700#
- 60 blk str & hfrs-longtime weaned & 2 rds shots, 500-750#
- 160 blk & blkwfr str & hfrs-longtime weaned & shots-no implants on hfrs, 550-750#
- 75 blk & red str & hfrs-longtime weaned & shots, 550-800#
- 21 blk & red str & hfrs-longtime weaned & 2 rds shots, 600-700#
- 32 blk str & hfrs-longtime weaned & 2 rds shots, 600-800#
- 110 blk str & hfrs-longtime weaned & shots, 600-850#
- 200 blk str & hfrs, 650-900#
- 45 blk str, 700-800#
- 80 blk str-longtime weaned, 750-1000#
- 500 mix str, 800-900#
- 60 mostly blk str, 850-900#

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WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.

To see more consignments go to: [emporialivestock.com](http://emporialivestock.com)

# Stretching winter hay supplies – storage and feeding losses can equate to an extra big bale per cow this winter

By Heather Smith Thomas

Got enough hay to make it to green grass? Maggie Justice, beef Extension specialist for the University of Arkansas, offered tips for how to calculate whether you do and suggested ways to stretch winter hay supplies during a recent webinar hosted by the National Cattlemen's Beef Association (NCBA).

"This is a struggle for many people, especially when they realize they may not have as much hay as they thought," she said. Cow needs, hay quality, and storage and feeding losses all factor into how much hay you need to

have on hand to get your cows through the winter.

First, calculate your hay needs, and send in a forage sample to learn the quality of the hay you have on hand, she said. Do you have enough to meet the minimum requirements of your herd for the next few months? This will partly depend on whether cattle are in late gestation or have already calved.

A 1,200-pound lactating cow with average milk production eats about 2.5% of her body weight in dry matter per day, explained Justice. That equates to 30 lb. of dry matter. Using average-quality hay, we can figure she needs

about 33.3 lb. of hay (as fed) per day. If we need to feed about 120 days before spring forage is ready to graze, each cow will need almost 4,000 lb. of hay. That works out to be about five big bales of hay per cow.

Then she clarified, saying, "We may actually need a little bit more. On average, the storage loss (since most people don't have hay barns) might be up to about 28% of that hay." If a person doesn't have a hay shed, it pays to cover the stacks with tarps or black plastic. This not only reduces loss to weather, but also helps retain quality.

There will be some feeding loss because the cows probably won't eat every bite of that hay. Justice said there are ways to minimize waste and stretch hay supplies. If the feeder ring is tight around the bale, a lot of hay will be pulled out onto the ground and wasted.

"Cows won't eat what they step on and poop on, and maybe 10% of that bale will be waste. We might invest in larger hay rings or the ones with a cone shape, so the hay that's pulled out falls down and remains in the ring and the cattle can eat it," said Justice.

She encouraged her lis-

teners to think about their feeding locations. Don't continuously put bales in the same place, she said. This will create mud, tear up the pasture and cause even more waste. Consider rolling out the bale. It might take some extra time feeding, Justice acknowledged, but might save some hay and ensure that the cattle are getting what they need and not wasting it.

"Spreading out the feeding locations will spread out the waste and nutrients over the pasture," — Maggie Justice

Feed location is important for the pasture and soil health, as well

as minimizing hay waste. "Spreading out the feeding locations will spread out the waste (and manure and urine) and nutrients over the pasture," she said.

Make sure you are feeding each group what it needs. Have your hay tested and prioritize. Use your best-quality hay and forages for cattle with higher needs, such as heifers you are developing, cows reaching peak lactation, etc. Dry cows and mature bulls might get by with lower quality, and utilize it efficiently with supplement, Justice concluded.

# Enhance efficiency with 4 R's of water medications

When administering swine medications, there can be a lot of questions. Which medications are most effective? How much time will it take to treat the pigs? What is the cost to the operation?

Water-soluble medications answer the call effectively and efficiently because one person can provide relief to an entire barn and one medication can quickly combat targeted pathogens.

Antibiotics delivered via water as a route of administration (ROA) have increased by 4% from 2011 to 2020. In 2020, water as a ROA represented 30% of antibiotic administration.

Antibiotics administered via water are beneficial due to their speed, flexibility and effectiveness, says Pharmgate Technical Service Veterinarian Dr. Jeff Okones.

Implementing water-soluble medications has plenty of benefits, including these four R's.

### 1. Reduced labor

The swine industry, like many, is facing significant labor challenges across the supply chain. Water administration is less labor-intensive for staff and lower stress for pigs. One caretaker can medicate a specific barn, or all barns on a site quickly, which ultimately reduces treatment costs. Water-soluble medications do not require individual pig handling and require only on-site mixing of medications into your water medicator.

"Water-soluble medications minimize stress because they don't require handling pigs, which means pigs stay calm, eating and gaining," Okones says. "Employees mix the medication and it's delivered through the pig's regular visit to the waterer."

### 2. Rapid relief

Swine operations need effective solutions for efficient, whole-barn control when faced with time-sensitive disease challenges. Water soluble products can be administered quickly to target specific pathogens, meaning pigs feel better faster.

"In the case of PRRSV (porcine reproductive and respiratory syndrome virus), mortality is often caused by secondary bacterial infections while the pig's immune system is diminished fighting the PRRS virus," says Okones. "By controlling bacterial pathogens, water-solu-

ble medications help reduce mortality."

Most pigs will continue to drink water after they have stopped eating, so using water-soluble antibiotics can provide rapid relief for multiple pathogens. Even healthy pigs consume twice as much water as feed, making water the ideal channel for delivering medications.

### 3. Return on investment

Swine producers operate on razor-thin margins, where pennies per head are the difference in profitability. Operations must be effective and efficient to realize a strong return on their investment (ROD) in pig health.

Using water-soluble products to target specific pathogens can be important to maintaining animal health and improving a producer's ROI.

"Water products also can be less expensive on a per-pig basis on top of lowered labor costs," says Okones. "They can add more value because pigs quickly feel better, so they keep gaining and performing."

### 4. Responsible dose

Water ROA supports the judicious use of antibiotics, ensuring the correct amount is delivered to the correct pig when needed. These medications also provide the flexibility to treat a single barn or all barns on an en-

tire site. Accurate dosing saves money and supports the responsible use of antibiotics since it minimizes excess use of drugs.

Swine producers and veterinarians can count on water-soluble medications to improve health while optimizing efficiency. Reduced labor, rapid relief, return on investment and responsible dosing are important factors when making herd health decisions.

Water-soluble medications tick these boxes to make them an effective and efficient tool for operations of any size.



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**January 20<sup>th</sup> - Sheep & Goat Sale**  
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Market Report for 1-11-24. 965 Head Sold.

STEERS/BULLS		Individual Report		
BEEF				
300-400#	NT	STEERS		COWS-HIGH YIELDING:
400-500#	\$312.00-\$282.00	11 blk 439@312.00		\$101-\$85
500-600#	\$292.00-\$264.00	6 blk 503@292.00		
600-700#	\$275.00-\$227.00	43 blk 600@275.00		COWS-LGT WT & LOW YIELDING:
700-800#	\$240.00-\$207.00	59 blk 820@237.00		\$74-\$60
800-900#	\$237.00-\$200.00	22 blk 882@216.50		
900-1,000#	\$212.00-\$196.00	28 blk 914@203.00		
HEIFERS				
300-400#	\$NT	HEIFERS		BULLS:
400-500#	\$224.00-\$205.00	4 blk 481@225.00		\$102-\$98
500-600#	\$224.00-\$197.00	9 mix 522@224.00		
600-700#	\$224.00-\$195.00	9 blk 642@224.00		
700-800#	\$215.00-\$190.00	19 blk 718@214.00		
800-900#	\$203.00-\$181.00	19 blk 803@203.50		

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S.T. 9:00 a.m. on weigh-ups, 12:30 p.m. Diamond Lazy J (60 bulls) and 1:30 p.m. on Dispersions & Liquidations

Dispersions & Liquidations:

100 Ang (coming 3; 1100-1150#) bred Ang; cf 3-10 for 70 days. One iron, gentle-easy on the eyes. Liquidation.....Gordon & Judy Most (308-645-9800)

140 blk, bwf (3-10 yrs; 1200-1350#) bred blk or Herf; cf 3-1 for 60 days. Ranch kind- wean 550-600# calves. Likeable. Liquidation.....Jon Kime (402-389-0080)

116 rd Ang (1st-st) bred rd Ang (Mitchell & Hansine); cf 3-10 to 5-21. Moderate & easy to be around. Complete Disp. Larry & Jo Johnston (Joel 605-661-5906)

275 Ang, few bwf (7-12 yrs; 1100-1300#) bred Ang; cf 3-10 for 70 days. Home raised, Connealy genes for 30 yrs; exceptional producers. Age liquidation.....

..... Swanson Ranch

100 blk (8-12 yrs) bred Ang; cf 3-20 for 70 days. Home raised, age liquidation..... Tom & Marcy Cox

Heifers:

165 Ang & blk (12 bwf) (1100-1150#) 80 hd sync & A.I. bred Ang (SAV Sensation); cf 3-5 for 1 day, 85 hd cleaned up LBW Ang; Cf 3-8 for 42 days. Ray has calved to Sensation, they come easy; are long and well designed. Randy & Jerry Stoner origin. Check video out..... Ray Kopecky (402-336-9953/7843)

100 blk & Ang (1000#) bred LBW Ang; cf 3-1 for 35 days. Barstow & Joseph genes. Best of 2021 hrs.....Frauen Ranch (Monte 402-322-3225)

76..rd Ang (975-1050#) bred rd Ang (Calvo & Beckton); cf 4-26 for 40 days. Home raised ..... Joe Mundorf

35..rd Ang (1000#) sync & A.I. bred rd Ang (5L B Steel); cf 3-1 for 1 day. One iron-Zuccaro. Front end kind..... Brian Munger (402-382-8814)

45..Hereford (1000-1100#) sync & A.I. bred Ang (Compound); cf 2-24 for 1 day, cleaned up Ang for 45 days. Ultrasound pregged..... Turner Ranch LLC (Lawrence 402-376-5248)

23..Hereford (1075#) sync & A.I. bred polled Hereford (Mariah); cf 2-24, cleaned up Ang for 45 days. Ultrasound pregged..... Turner Ranch LLC

81..bwf (1000-1075#) sync & A.I. bred Ang (Gaffney Game Changer); cf 2-24 for 1 day, cleaned up Ang for 45 days. Ultrasound pregged..... Turner Ranch LLC

19..bwf (1100#) sync & A.I. bred blk Hereford; cf 2-24, cleaned up Ang for 45 days. Ultrasound pregged..... Turner Ranch LLC

103 blk & Ang (1050-1100#) bred LBW Ang (Triangle S+ Johnson Rose) 65 cf 3-1 to 3-14, 38 cf 4-1 to 4-20. Cake broke- fancy set!..... Rick Bieber (605-848-2198)

50..Ang (1000-1050#) bred LBW Ang; cf 3-1 for 20 days. Ultrasound pregged, sell in 10-12 day intervals..... Fuoss Angus (Dave 605-280-3246)

50..Ang & blk (1100-1150#) sync & A.I. bred Ang (Hickok); cf 2-3 for 1 day..... O'Hare Ranch

40..Ang & blk (1050#) bred LBW Ang; cf 3-15 for 21 days. Closed herd for over 50 yrs, even & likeable set..... George & Lora Jenkins (308-546-2512)

30..blk & Ang (3-6 yrs; 1300-1400#) bred Ang; cf 2-25 for 60 days..... Mark Miles

**PLUS MORE SPRING BRED FEMALES FROM: D BRANNON (20 @ 3-10 YRS, 17 HFRS), RAVEN CC (25 @ 3-4 YRS), JA CATTLE CO (90 @ 3-8 YRS), P.L. & L MILLER (35 @ 6-12 YRS), MILES (30 @ 3-6 YRS)**

View our special sales online @ [cattieusa.com](http://cattieusa.com)

Office: 402-376-3611

Greg Arendt, Mgr., C: 402-376-4701 Brogan Arendt, Mgr., C: 402-389-0281

CHECK OUR WEBSITE FOR COMPLETE LISTINGS:  
[www.valentinelivestock.net](http://www.valentinelivestock.net)

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Published by AG PRESS



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Since 1954

...ONLINE SINCE 2007.

Holton Livestock Exchange, Inc.

1/2 mile East of Holton, KS on 16 Highway  
Livestock Auction every Tuesday at 11:00 AM  
\*\*\*\*STARTING TIME: 11:00 AM\*\*\*\*

MARKET REPORT FOR TUESDAY, JANUARY 9, 2024  
NO SALE HELD DUE TO INCLEMENT WEATHER.  
FOR FULL RESULTS, VISIT OUR WEBSITE:  
[WWW.HOLTONLIVESTOCK.COM](http://WWW.HOLTONLIVESTOCK.COM)

SPECIAL COW SALE: Friday, January 19, 6 PM

- Complete Cow Herd Dispersal for Casey & Sharon Bloom of 263 cows. A big portion of these cows are home raised with the balance being heifers developed by Casey.
- 104 3yr 2nd calf cows, 96 blk bwf, 5 char, 3 rwf, bred to Oleen blk Angus bull to start calving Feb. 15-20
- 32 blk bwf red cows 5-7 yrs bred Oleen blk Angus or Sounderup char to start calving Feb. 15-20
- 118 cows 8 yrs-aged; blk cows bred to Sounderup char; bwf & red cows bred to blk Angus bulls to start calving Feb. 15-20
- 9 blk cows 5-6 yrs bred to blk Angus, char or herf bulls to start calving Feb. 15-20

Other Consignments

- 14 blk 1st calf (9 hd) & 2nd calf (5 hd) hrs bred to SydGen Slash 1461 blk Angus bull for March 12 calves **D Pickering**
- 11 blk cows 5-10 yrs bred blk Angus bulls for March calves **Meyer L&C**
- 7 blk bwf cows 7-9 yrs bred blk Ang or Simm/Ang bulls for March 1 calves **L Hanzlicek**

Dan Harris, Auctioneer & Owner • 785-364-7137  
Danny Detters, Corning, Auct. & Field Rep • 785-336-1622  
Dick Coppinger, Winchester, Field Rep. • 913-683-5485  
Steve Aeschliman, Sabetha, Field Rep. • 785-284-2417  
Larry Matzke, Wheaton, Field Rep. • 785-268-0225  
Craig Wischropp, Horton, Field Rep. • 785-547-5419  
Mark Servaes, Atchison, Field Rep. • 816-390-2549

Barn Phone • 785-364-4114

WEBSITE: [www.holtonlivestock.com](http://www.holtonlivestock.com)

EMAIL: [dan@holtonlivestock.com](mailto:dan@holtonlivestock.com)

View our auctions live at "Imauctions.com"

EL DORADO

LIVESTOCK AUCTION, INC.

316-320-3212

Fax: 316-320-7159

2595 SE Highway 54, P.O. Box 622,  
El Dorado, KS 67042

Market Report - Sale Date 1-11-24. 853 head.

300-400 lb. steers, \$270-\$300; heifers, \$236-\$250; 400-500 lb. steers, \$275-\$311; heifers, \$231-\$265; 500-600 lb. steers, \$251-\$292; heifers, \$230-\$265.50; 600-700 lb. steers, \$241-\$263; heifers, \$215-\$234.50; 700-800 lb. steers, \$211-\$238.50; heifers, \$201-\$210.50; 800-900 lb. steers, \$205.50-\$221; heifers, \$191-\$202.50. **Trend on Calves:** Steady to \$8 lower due to weather. **Trend on Feeder Cattle:** Mostly \$2-\$4 lower than last good test. **Butcher Cows:** High dressing cows \$92-\$104; Avg. dressing cows \$80-\$91; Low dressing cows \$65-\$75. **Butcher Bulls:** Avg. to high dressing bulls \$98-\$117. **Trend on Cows & Bulls:** Steady to slightly higher than last sale.

Some Highlights Include:

HEIFERS		STEERS	
6 blk	394@250.00	10 mix	449@311.00
16 blk	521@265.50	22 mix	543@292.00
25 mix	585@244.50	7 blk	626@263.00
11 blk	604@234.50	29 blk	667@253.00
36 mix	669@211.00	10 blk	704@237.50
36 blk	721@210.50	10 blk	726@230.50
73 mix	728@206.00	11 blk	750@228.00
10 blk	839@202.50	64 mix	810@221.00
		6 mix	938@196.00

THURSDAY, JANUARY 18, 2024, 11 AM-Special Cow Sale

Special Cow Sale with regular sale following cows

- 85 black/bwf bred heifers all home raised and bred to low birth weight Connealy Angus bulls. Start calving Feb 1st for 50 days
- 40 black & Charolais 3-6 yr old cows bred to Angus or Charolais bull
- 45 black/bwf 5-7 year old bred cows bred to black bulls. One Iron. Start calving February 1st for 70 days
- 44 black/bwf 6-7 year old cows bred to black bulls. Start calving February 1st for 70 days
- 46 Angus 5-6 year old cows bred to Angus or Hereford bulls. Cows start calving February 15th for 75 days
- 42 Angus Short/Solid mouth cows bred to Angus or Hereford bulls. Cows start calving February 15th for 75 days
- 50 black 5-6 year old cows. Start calving April 1st for 90 days.
- 25 Angus running age cows, heavy bred

GO TO OUR WEBSITE FOR DAILY CONSIGNMENT UPDATES  
[WWW.ELDORADOLIVESTOCK.COM](http://WWW.ELDORADOLIVESTOCK.COM)

We welcome your consignments!  
If you have cattle to consign or would like additional information, please call the office at 316-320-3212

Check our website & Facebook for updated consignments: [www.eldoradolivestock.com](http://www.eldoradolivestock.com)

To stay up to date on our latest announcements you can "Like" us on Facebook

<b>Josh Mueller</b> Owner/Barn Manager (316) 680-9680	<b>Van Schmidt</b> Auctioneer/Fieldman (620) 345-6879
<b>Seth Greenwood</b> Asst. Barn Manager/Fieldman (620) 583-3338	<b>Charly Cummings</b> Auctioneer/Fieldman (620) 496-7108
<b>Kyle Criger</b> Fieldman (620) 330-3300	<b>Brandon Fredrick</b> Fieldman (620) 204-0841

Cattle Sale Every Thursday 11:00 AM

# Grass & Grain Weather Report

Jan. 17, 2024

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																																
<b>WEDNESDAY</b> Partly Cloudy High: 28 Low: 10  <b>THURSDAY</b> Partly Cloudy High: 25 Low: 8  <b>FRIDAY</b> Sunny High: 23 Low: 4  <b>SATURDAY</b> Mostly Cloudy High: 22 Low: 5  <b>SUNDAY</b> Partly Cloudy High: 24 Low: 6  <b>MONDAY</b> Partly Cloudy High: 26 Low: 9  <b>TUESDAY</b> Cloudy High: 27 Low: 8	Today we will see partly cloudy skies, high of 28°, humidity of 79%. Southwest wind 13 to 16 mph. The record high for today is 61° set in 1961. Expect mostly cloudy skies tonight, overnight low of 10°. West wind 8 to 13 mph. The wind chill for tonight could reach 4°.																																																	
<b>Last Week's Almanac</b> <table border="1"> <thead> <tr> <th>Date</th> <th>Hi/Lo</th> <th>Normals</th> <th>Precip</th> </tr> </thead> <tbody> <tr> <td>1/5</td> <td>32/30</td> <td>40/16</td> <td>0.11"</td> </tr> <tr> <td>1/6</td> <td>40/27</td> <td>40/16</td> <td>0.01"</td> </tr> <tr> <td>1/7</td> <td>39/17</td> <td>40/16</td> <td>0.00"</td> </tr> <tr> <td>1/8</td> <td>40/33</td> <td>40/16</td> <td>0.92"</td> </tr> <tr> <td>1/9</td> <td>28/14</td> <td>40/16</td> <td>0.11"</td> </tr> <tr> <td>1/10</td> <td>36/19</td> <td>40/16</td> <td>0.00"</td> </tr> <tr> <td>1/11</td> <td>29/15</td> <td>40/16</td> <td>0.00"</td> </tr> </tbody> </table>			Date	Hi/Lo	Normals	Precip	1/5	32/30	40/16	0.11"	1/6	40/27	40/16	0.01"	1/7	39/17	40/16	0.00"	1/8	40/33	40/16	0.92"	1/9	28/14	40/16	0.11"	1/10	36/19	40/16	0.00"	1/11	29/15	40/16	0.00"																
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<b>Weather History</b> Jan. 17, 1990 - Twenty cities across the southeastern United States reported record high temperatures for the date. Record highs included 61 degrees at Williamstown, Pa. and 85 degrees at Brownsville, Texas.																																																		
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# MJE celebrates 50 years of building on excellence

MJE, LLC marks a significant milestone in 2024, celebrating 50 years of superior craftsmanship in agricultural construction. Founded in 1974 by Max Jantz, MJE has grown from a one-man operation to a robust enterprise led by his children, Aaron and Heather Jantz. This evolution is a testament to MJE's dedication to quality and innovation in ag construction.

Community Commitment  
Based in western Kansas, MJE's roots run deep in the community. The company's local hiring practices and leadership participation in regional governance and services demonstrate a strong commitment to community development.

Turnkey Projects: A Signature Approach  
MJE is renowned for its comprehensive turnkey projects in feedyard and dairy construction. The company's ability to handle every aspect from design to completion sets it apart, ensuring efficiency, timeliness, and superior quality.

A Year of Legacy and Innovation  
As MJE commemorates its 50th anniversary, it invites the public to join in celebrating past achievements and future innovations. This year-long celebration will showcase MJE's legacy and vision for the future in agricultural construction and equipment manufacturing.

Innovation in Construction and Equipment  
MJE's innovative practices enhance safety, efficiency, and ROI for clients. The phased construction approach and transparent 'hard bid' estimation process underline MJE's commitment to client satisfaction and industry leadership.

Looking Ahead  
MJE remains dedicated to excellence in construction and livestock equipment manufacturing. The company aims to deliver state-of-the-art solutions and top-quality equipment, contributing to sustainable agricultural landscapes.

MJE Livestock Equipment: Revolutionizing the Industry  
Launched in 2017, MJE Livestock Equipment has significantly impacted the agricultural equipment sector. The launch of the patented Calf Hutch Latch and The Conquista-

Join the Celebration  
MJE's journey of excellence continues as it embraces a future of new opportunities, innovations, and leadership in the agricultural construction industry. To learn more and read the full story, visit [www.mjellc.net](http://www.mjellc.net).

# ANNUAL FLINT HILLS BEEF SYMPOSIUM

**January 30th, 2024**  
Registration at 9:30 am  
Speakers start at 10 am

Herington Community Building  
810 S. Broadway St  
Herington, KS 67449

- 10 am - Dave Kehler: How to establish a Cow Calf Budget
- 11 am - Stone X, Jared Morgan: Risk Management
- Break for Lunch - USDA Program Update
- After lunch - Athian, Corey Scott & Kendra Tolley: Alternative Revenues and Carbon Credits

**RSVP by January 24th, 2024**  
Call Rickey Roberts or Chelsea Bartels for Registration  
|| 620.382.2325 || 620.273.6491 ||



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# Philippines extends lower tariff rates on pork through 2024

Philippines President Ferdinand Marcos Jr. signed an executive order extending reduced tariff rates on imported pork for the third consecutive year. The in-quota duty is to remain at 15%, while the out-of-quota rate is 25%.

In May 2021, in response to a shortage of pork caused by African swine fever (ASF), the Philippines lowered its import duties from 30% and 40%, respectively. It also increased the quota amount, known as the minimum access volume (MAV), to 254,210 metric tons (MT), from just 54,210 MT.

Under the lower tariffs and higher MAV, U.S. pork exports to the Philippines increased to a record \$205 million in 2021, a nearly 79% hike. But after the increased quota amount expired on Jan. 31, 2022, exports fell that year to just under \$135 million, and for 2023, they likely will be about \$120 million. Those amounts were significantly higher than they historically have been.

The Philippines is an important Asian market for the U.S. pork industry. With more than 109 million people and a cultural preference for pork, the island nation is a top ten market for U.S. pork exports. The country's lower tariffs on pork imports have helped spur significant increases in U.S. pork exports there.

**Tell them you saw it in Grass & Grain!**

# Sell At St. Marys Tuesdays

Sell Or Buy Cattle By Auction STARTING TIME 10:30 AM

The January 9 sale was cancelled due to the winter storm.

**WATCH OUR AUCTIONS LIVE ON DVAuctions.com**

**CONSIGNMENTS FOR TUESDAY, JANUARY 16, 2024:**

- 40 blk str & hfrs, 450-500 lbs., vacc.
- 100 blk str & hfrs, 550-625 lbs., weaned, vaccinated, no implants, home raised
- 140 SimAngus str, 750-775 lbs., Sept. weaned, vaccinated, home raised, Stuewe Ranch
- 120 Angus str, 600-650 lbs., home raised 100 days weaned, vaccinated
- 29 Angus hfrs, 500-550 lbs., home raised 100 days weaned
- 40 Angus hfrs, 575-600 lbs., home raised 75 days weaned vacc.
- 60 blk red steers, 850-875 lbs.
- 65 blk X steers, 850-900 lbs.
- 60 blk steers, 925-950 lbs.
- 61 blk xbred steers, 900-925 lbs.

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to [www.grassandgrain.com](http://www.grassandgrain.com) & logging onto the online subscription

FOR INFORMATION OR ESTIMATES:  
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 DENNIS REZAC ST. MARYS, 785-437-6349  
 DENNIS' CELL PHONE 785-456-4187  
 KENNETH REZAC ST. MARYS 785-458-9071  
 LELAND BAILEY TOPEKA, 785-215-1002  
 LYNN REZAC ST. MARYS, 785-456-4943  
 REX ARB MELVERN, 785-224-6765

**Toll Free Number.....1-800-531-1676**  
 Website: [www.rezaclivestock.com](http://www.rezaclivestock.com)  
 AUCTIONEERS: DENNIS REZAC, REX ARB & JASE HUBERT

Livestock Commission Company, Inc.  
**Rezac St. Marys, Ks.**