

Regenerative Ranching workshop to be held March 27-28 at SAVE Farm in Riley

Soil health: could it be the secret to success for Kansas ranchers? The SAVE Farm is excited to announce a two-day Regenerative Ranching workshop March 27-28, 2024 in Riley at The SAVE Farm. A few of the topics to be discussed include: soil health basics, management of intensive grazing, ranching economics, and much more.

The Regenerative Ranching workshop is a brand-new course for Kansas ranchers, led by Dale Strickler and

Dr. Elizabeth Heilman. Dale is a Kansas farmer and rancher with a master's degree in agronomy from Kansas State University. He taught college for 15 years and now works as an agronomist, specializing in cover cropping and grazing strategies to build soil health.

Dr. Heilman works for Regenerative Wisdom and is also a professor at Wichita State University. With three decades of expertise in soil science, agronomy, and civic education. The workshop

will cover maximizing production health economics, how ecosystems work, grazing system program development, animal health, and equally important, how to develop and maintain grit and resilience in these tough times.

This dynamic course includes seven modules and is designed to meet the needs of ranchers at multiple education and experience levels.

Module 1. Soil Health Basics: Make up of soils, soil fertility, soil water relationships, conservation, and management.

Module 2. Livestock: Breeding, gestation, birthing, nutrition, animal health and obtaining financing and ownership structure. Determining your carrying capacity and proper stocking rate. How animals digest forage. Keeping animals healthy without chemistry. Grass finishing meat.

Module 3. Grit: Developing grit and personal resilience for the tough times ahead. It's not how many times you get knocked down, it's how many times you get

back up. Module 4. Ranching economics: Where does my money go and how not to grow broke.

Module 5. Ecosystems: How they work and harnessing all of the free inputs provided by nature.

Module 6. Grazing systems: Management of intensive grazing. Develop a yearlong grazing program.

Module 7. Fencing and Water Development: Dealing with weather uncertainties, drought, mud, flood, fire, and snow.

Registration is \$30 per day for each individual (lunch is included both days with your registration fee), and limited scholarships are available for beginning farmers, ranchers, specialty crop growers, and veterans. We ask that all attendees please RSVP in advance so they can have an accurate meal count. To register or for questions, please contact Mary: mary@kglc.org or 785-562-8726. Or contact Colin: colin.kingston@savefarm.org or 785-775-1212.

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CO. INC. EVERY FRIDAY





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STARTING 10:00 A.M. ON WEIGH COWS
FOLLOWED BY STOCKER FEEDERS — 11:00 A.M.

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Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to www.grassandgrain.com & logging onto the online subscription
ONLINE BIDDING AVAILABLE AT LMAAUCTIONS.COM

We had a very good buyer interest for our sale held on Friday, March 1st. The bulk of the run was grass weight cattle from 350-650 lbs which were in very good demand at higher prices. Heavier feeder weight cattle were selling unevenly steady on the kind offered. Cull bulls sold fully steady while the cows were selling from steady to weaker.

STEER CALVES — 300-550 LBS.		
Rantoul	14 blk	357@405.00
Rantoul	39 blk	430@392.00
Melvorn	6 blk	323@372.00
Oskaloosa	5 Rd Ang	416@370.00
Osage City	12 blk	452@370.00
Rantoul	49 blk	518@356.50
Alma	6 blk	440@356.00
Burlingame	11 Cross	449@355.00

EARLY CONSIGNMENTS FOR MARCH 8:

- 80 Full load Blk BWF hfrs, grass condition, guaranteed open, 650-700#
- 30 mix hfrs, grass condition, guaranteed open, 550-600#
- 20 choice blk (17) & BWF (3) Replacement hfrs out of Downey Ranch bulls, very gentle, 2 rds shots, 750-800#
- 16 blk SimAng & Red Ang str, few hfrs, 2 rd shots, weaned Nov., 700-775#
- 1 Nemaha Valley Angus genetic blk Ang bull, 4 yrs.
- 40 Blk & Blk Baldy hfrs, long weaned, 3 rds shots, 625-650#
- 75 Choice reputation Angus str, 2 rds shots, no implants, 650-800#
- 35 Fancy Angus replacement hfrs, 2 rds shots, no implants, 650-800#
- 80 blk bwf hfrs, 625-650#
- 20 blk str & hfrs, weaned Oct., 2 rd shots, bunk & hot wire broke, 450-700#

SPECIAL STOCK COW & BRED HEIFER SALE
WED., MARCH 13 • STARTING 11:00 AM
— ONLINE BIDDING AT LMAAUCTIONS.COM —
MCCLIVESTOCK.COM

JOHN E. CLINE 785-532-8381 CINDY NELSON 785-770-2416

COW CALF PAIRS

- 20 Blk cows (2-6 yrs) with 30-60 day old Blk & Char calves by side
- 10 blk & Char cross cows, 4-8 yrs, w/ Jones family Angus sired Nov. calves by side. Cows exposed back to same bulls Nov. 20.
- 6 blk cows, 2-7 yrs, w/ 30+ day old calves by side.

REPLACEMENT HEIFERS

- 16 bwf(14) & blk (2) OCV replacement hfrs, 750-800#
- 20 choice reputation home raised OCV Angus replacement heifers, 30+ years Fink genetics, sired by Wisdom, Net Worth, & Rainmaker, 700-750#
- 15 choice blk & BWF replacement hfrs, wean. Nov. 1. 2 rds shots plus breeding shots, 700-750#
- 30 Fancy Red Ang OCV replacement hfrs, trac scored, all breeding shots, 750-825#

1ST CALF HEIFER PAIRS

- 20 Big fancy gentle blk 1st calf heifer pairs. Jan./early February Calves sired by high growth low birth weight angus bulls. Calves have had Enforce 3/Black leg and banded. Heifers have had Synthetic and Cydectin wormer and Triangle 10 plus VL5.
- 8 BWF 1st calf hfrs with Angus sired Jan. calves by side, Hfrs & calves worked.
- 30 big Blk 1st calf hfrs with 30 to 60 day calves by side. Calves all worked.
- 10 Fancy gentle Blk 1st calf OCV hfrs with 35-60 day, mostly AI sired calves by Tehama Tahoe Blk Angus bull. Calves & hfrs have had all shots/ grass ready.
- 36 blk, Big gentle first calf OCV heifer pairs with Cline and Nemaha Valley Angus 30-60 day sired calves. Both heifers and calves will be worked and ready for grass.
- 10 Gentle Angus 1st calf OCV heifer with 45 to 50 day old calves by side. Calves sired by Genex Spectrum with EPD for carcass traits — WW — 78, YW — 138, CW — 74, \$B — \$326. Heifers poured with Inhibitor on 2/13/24, given Triangle 10 with VL5. Calves given Inforce 3 and Vision 7, steer calves knife cut, yellow tags in heifers, orange tags in steers

BRED COWS

- 80 mostly blk & blk Baldy Fall calving cows, 3-5 yrs, bred Ang & SimAng bulls for Sept. calving. All Fall shots & wormed.
- 45 blk, few Red cows, running ages, bred to Valley Oaks Angus bulls, calving now.
- 11 blk, 3 yrs, LBW Dalebanks bull turned in Nov. 1 for 60 days.
- 60 blk BWF Fall calving Cows (3 to 5 yrs) bred Angus
- 9 blk Cows (3 to 5 yrs) bred Blk for April-May calving.
- 20 blk BWF Cows (3 to 5 yrs) bred Jones Family Angus bulls for March-April calving.
- 42 mostly Blk, few Blk Baldy Cows (3 yrs & older) Lyons Blk Angus bulls turned in July 1 for April-May calving
- 30 blk & bwf cows, 4 yrs - SS, bred to Ang bulls due to start calving last week of March.

BULLS

CLINE CATTLE CO SPRING PRODUCTION SALE
12:00 NOON AT MANHATTAN COMMISSION
In conjunction with our Stock Cow & Bred Heifer Sale

FEATURING:

- (23) 18-mo. old (14) Angus & (9) SimAng bulls.
- (10) home raised Ang & SimAng 1st calf hfrs bred to LBW Ang bulls, to start calving Aug. 25 for 45 dy calving period.



FLINT HILLS REPLACEMENT FEMALE SALE

IN CONJUNCTION WITH OUR REGULAR SALE

FEATURING: 400 BLK ANGUS, RED ANGUS, BWF & HEREFORD OCV REPLACEMENT HEIFERS.

PLEASE CALL TO CONSIGN YOUR CATTLE!

Osage City	18 blk	533@347.00	COWS & HEIFERETTES — 900-1800 LBS.		
Manhattan	4 Cross	446@342.00	Frankfort	1 blk	920@200.00
Melvorn	8 blk	481@336.00	Linn	1 blk	930@190.00
Burlingame	4 blk	542@327.00	Westmoreland	2 blk	1147@180.00

FEEDER STEERS — 550-875 LBS.		
Olsburg	24 mix	570@337.00
St. George	4 mix	560@324.00
Rantoul	13 blk	606@323.00
Olsburg	49 mix	666@294.75
Morrill	10 blk	697@281.00
St. George	7 blk	717@270.00
Manhattan	8 Cross	668@268.00
Nortonville	11 Rd Ang	704@255.00
Hoyt	9 blk	762@249.50
Florence	5 blk	731@249.00
White City	9 blk	801@246.50
Olsburg	32 mix	807@241.75
Hoyt	8 mix	850@238.00
Florence	9 blk	830@237.00
Morrill	6 blk	852@235.50

HEIFER CALVES — 350-550 LBS.		
Rantoul	10 blk	374@349.00
Auburn	4 Cross	395@335.00
Rantoul	28 blk	419@332.00
Osage City	28 blk	416@331.00
Rantoul	28 blk	481@327.00
Osage City	37 blk	482@327.00
Rantoul	6 blk	365@325.00
Burlingame	4 blk	376@317.00
Alma	11 blk	506@315.00
Oskaloosa	4 Rd Ang	463@306.00
Alma	7 blk	467@306.00
Burlingame	5 blk	463@305.00
Wheaton	7 blk	499@304.00
Osage City	12 blk	541@293.00
Manhattan	6 Cross	512@282.00
Alma	8 Herf	437@230.00

BULLS — 800-2125 LBS.		
Basehor	1 Char	810@199.00
Basehor	1 Char	965@180.00
Onaga	1 blk	1120@157.00
Onaga	1 blk	1095@156.00
Havensville	1 blk	1040@145.00
Onaga	1 blk	1260@142.00
Strong City	1 Cross	1360@139.00
Onaga	1 Herf	1980@134.00
Blue Rapids	1 blk	1915@129.50
Blue Rapids	1 blk	2105@128.00
Billings	1 blk	1965@120.50
Wheaton	1 blk	1655@112.50

BRED COWS & 1ST CALF HEIFERS

AGE	MO	
Seneca	12 blk	2 6-8 @2475.00

EARLY CONSIGNMENTS FOR MARCH 15:

- 8 choice reputation Herf OCV replacement hfrs, 775-800#
- 36 Red Angus str & hfrs, 1 rd shots, bunk broke, worked, Blackleg BRV, 400-500#
- 15 SimAngus str & hfrs, weaned 35 days, 2 rds shots including Bovishield Gold 5, UltraBac 7, Somnus, Pasturella, Pour On, 500-550#
- 40 blk str & hfrs, 2 rds shots, weaned 45 days, bunk broke, 500-650#
- 50 homeraised blk str & hfrs, long weaned, 2 rd shots, bunk broke, 650-850#
- 32 blk str (28) and hfrs (4), long weaned, shots, 500-600#
- 58 choice blk str & hfrs, weaned Oct. 15, 2 rds shots, green, 500-600#

EARLY CONSIGNMENTS FOR MARCH 22:

- 69 blk Nebraska origin OCV replacement hfrs, 750-800#
- 48 Home raised Red Angus str & hfrs, long weaned, 2 rds shots, green, 550-650#
- 250 Choice Blk feeder str, long weaned, 2 rds shots, green, 725-850#
- 260 Choice reputation home raised Ang str & hfrs, long wean., 2 rds shots, green, 600-800#
- 54 Sim Cross str & hfrs, long weaned, 2 rds shots, green, 500-750#

Upcoming Special Stock Cow & Bred Heifer Sale Dates • Wednesdays starting at 11:00 AM
2024: March 13 • April 10 • May 1

VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT WWW.MCCLIVESTOCK.COM

FIELD REPRESENTATIVES

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K-State releases results of 2023 Crop Performance Tests

By Pat Melgares, K-State Research and Extension news service
An annual report that summarizes the success of Kansas' crop harvest indicates that drought and water management were still underlying issues for many Kansas farmers in 2023.

The 2023 Kansas Crop Performance

Tests are available online from the K-State Research and Extension bookstore, or at local Extension offices in Kansas.

Jane Lingenfelter, an assistant agronomist and coordinator of the university's crop performance tests each year, said the 2023 growing season "started with mild, mostly favorable

conditions that had producers cautiously optimistic about good yields after a generally poor wheat crop."

"Drought and water management were still underlying issues for eastern and central Kansas, but there were small but frequent rain events that kept dryland acres satisfied, if not complete-

ly healthy," she said. "There was actually too much rain in southwest Kansas that at times led to flash flooding and water-logged soils."

Lingenfelter said the growing season "took an abrupt nosedive during a two-week stretch in August," when statewide average temperatures were 7 degrees Fahrenheit higher than normal with almost no precipitation.

"The places in Kansas - mainly southwest and northwest - that had soil water reserves to draw from were less affected, but the central portion of the state that was already limping along in between rain events was devastated," Lingenfelter said.

"After the impressive stretch of heat in August, the temperatures were generally mild again, and precipitation resumed, but many acres of corn and soybeans did not recov-

er and lost all the gains from the start of the season."

Lingenfelter said grain sorghum and sunflowers were "a little bit better equipped" to handle heat and water stress, but also suffered in the sporadic weather conditions.

"There were pockets of good to great yields of all the spring crops, mainly in southwest and northwest Kansas, but overall in Kansas, it was a sub-par year," Lingenfelter said.

The K-State crop performance testing program provides unbiased information on the performance of varieties grown in the state under a wide range of climatic and management conditions.

"There is a lot of information that comes from testing crops outside of the state or even out of the country where conditions are more favorable, but the best way to really gauge how a variety will do in Kansas is to grow it here," Lingenfelter said.

Even so, she notes, there is great variability within the Sunflower State's borders.

"Kansas is uniquely suited to be both a stress test and a best-case-scenario test in terms of varietal performance, sometimes in areas that are less than 20 miles apart,"

Lingenfelter said. "The conditions just can't be duplicated with climate and crop growth models, and what works in neighboring states may or may not work here. There was beautiful, lush dryland corn and soybeans in central Kansas in June that was completely devastated by August. There was grain sorghum in Garden City that was fair in June, but was robust and thriving by the end of August."

"Kansas refuses to be predictable."

The most current test results of Kansas crops can be ordered online for sorghum, corn, soybean and sunflower.

"My new favorite quote is 'If you want to mess with a Kansas farmer, move (their operation) 50 miles,'" Lingenfelter said. "What works best for your neighbor or the nearest Extension center may not work for you, so I encourage everyone to look into as many sources and years of data that they can find, while keeping their own conditions and management practices in mind."

"Kansas will probably continue to be unpredictable, but producers can control what they can control, and their first and possibly most important act of control is what variety they choose to grow."

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2024 Spring Production Sale

Wednesday, March 13, 2024 @ 12 Noon

Held in conjunction with the Special Stock Cow Sale
at Manhattan Commission Company, Manhattan, KS

SELLING 23: 18 mo. olds (14) Angus & (9) SimAngus Bulls!

Including sons of Partisover Justified 146 & Montana Outcross, plus SAV Renown & Vision Unanimous genetics
Also featuring A Select Group of Fancy, Home-Raised Fall Bred Heifers

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- 60 - Black Angus Fall Yearling Bulls
- 85 - Spring Pairs
(Black Baldies, Horned Herefords, Black Angus)
- 110 - Fall Bred Heifers
(Black Baldies, Horned Herefords, Black Angus)
- 30 - AQHA Colts
- 5 - AQHA Riders

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• Jesse: (785) 499-3250 • Andrew: (785) 499-3636

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AUCTION

SATURDAY, MARCH 16, 2024 — 9:00 AM

Located at 19514 S. Quail Ridge Rd, BELTON, MISSOURI
(Exit 172 off HWY 71/49 west to stop sign then left & follow Peculiar Rd to 195th then 1 mi west)

35+ GUNS SELL FIRST
(Guns will be off-site until sale day)

Sporting Goods - Fishing Rods/Tackle; Mahindra 2615 Tractor w/loader, Very low hrs; IH Hydro 84 Tractor; several pieces Farm Machinery; 3 JD Riding Mowers; Bad Boy PS 26 & ExMark Pioneer Zero Turns; Kawasaki KLT 3 Wheeler; 2008 Manco Talon 2x4 ATV; 2001 Cadillac Seville

SLS; 1989 Ford F250 XLT ext. cab; 1993 Ford F150 4WD ext. cab; 2005 Chevy 1500 single cab; 2002 GMC Sonoma SL; 1995 16x82 BP Flatbed Trailer; 2008 Doo-Little 14' Enclosed Trailer; 1996 Starcraft Journey Fish 170 Boat; HUGE selection of Tools & Lawn & Garden Items; Furniture, Household, Vintage & Antique, Coins.

NOTE: Vehicles, mowers, ATVs all well-maintained & have low miles/hrs.

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LAND AUCTION

104 ± ACRES • RILEY CO, KS

Thursday, March 28, 2024 • 11:00 AM

LIVE LOCATION: Pottorf Hall,
Cico Park, 1710 Avery Ave, Manhattan, KS
ONLINE BIDDING: www.gavelroads.com

LEGAL DESCRIPTION: Tracts of land located in the NW ¼ and NE ¼ of 5-11-9E (brief legal)

Tract 1: 47± AC | Tract 2: 37± AC | Tract 3: 20± AC

Pillsbury Crossing, situated on the outskirts of Manhattan, KS, is known for its abundant wildlife, timber, native grass and recreational land. The property borders 57± acres owned by the Kansas Department of Wildlife & Parks, known for fishing, boating, and gathering space. These three tracts each boast special features. Each tract is conducive to a home building site. The parcels are included in the Manhattan Urban Area Comprehensive Plan. Contact Riley County Planning and Development for the potential to develop. Awaiting results from the Wabaunsee County RWD for a water feasibility study on each tract.

Directions: From Manhattan, KS, travel 2 miles south on Hwy 177 to Deep Creek Rd. Turn east and travel 5 miles to Pillsbury Crossing Rd. Take Pillsbury Crossing Rd for 2 miles to the three parcels.

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Kansas Hay Market Report

Compared to the last report, demand remains light, and grinding alfalfa prices continue to fall. There are still lots of folks wanting to sell grinding alfalfa, but buyers are few and far between. Grass hay is starting to lose its momentum as sales begin to slow and prices begin to soften. The warm weather has everyone turning to the fields applying fertilizers and getting a jump on the 2024 growing season. According to the U.S. Drought Monitor for February 20th, the categorical percent area for abnormally dry conditions (D0) remained near 22%, moderate drought (D1) remained near 26%, severe drought (D2) remained just over 2%, and no extreme drought (D3) or exceptional drought (D4) was recorded.

Southwest Kansas

Trade activity is slow. Dairy alfalfa and ground and delivered alfalfa prices are steady. Grinding alfalfa \$20.00 lower. Alfalfa: Dairy, \$1.35-\$1.45/point RFV. Good, Stock or Dry Cow none reported. Fair/good grinding alfalfa, large rounds \$140.00-\$150.00, large square 3x4's and 4x4's \$155.00-\$165.00. Ground and delivered locally to feed lots and dairies \$210.00-\$220.00. Alfalfa pellets: Sun cured 15 pct protein \$305.00-\$315.00, 17 pct protein \$310.00-\$320.00. Grass Hay: Bluestem small squares \$8.00/bale, bluestem CRP large rounds \$75.00/ton. Corn stalks: 3x4's \$100.00 delivered. Sudan, large square 4x4's \$110.00-\$115.00 delivered. The week of 2/18-2/24, 4,429T of grinding alfalfa and 225T of dairy alfalfa was reported bought or sold.

South Central Kansas

Trade activity is slow. Alfalfa pellet, and dairy alfalfa and ground and delivered alfalfa prices are steady. Grinding alfalfa steady to \$5.00 lower. Alfalfa: horse, small squares \$13.00-15.00/bale; Dairy \$1.35-\$1.45/point RFV. Good, Stock cow, \$225.00-\$235.00. Fair/good grinding alfalfa, large rounds \$160.00-\$170.00 delivered, 3x4 and 4x4's \$165.00-\$175.00 delivered. Alfalfa ground and delivered \$190.00-\$200.00. Alfalfa pellets: Sun cured 15 pct protein \$300.00-\$310.00, 17 pct protein \$305.00-\$315.00, Dehydrated 17 pct protein: \$400.00-\$405.00. Grass hay: Bluestem, small squares \$200.00, large rounds \$100.00-\$120.00, large square 3x4's none reported. Brome, none reported. Sudan, large rounds \$70.00-\$80.00. The week of 2/18-2/24, 5,742.5T of grinding alfalfa and 1,100T of dairy alfalfa was reported bought or sold.

Gov. Kelly announces nearly \$16.5M for short line rail projects to improve agricultural supply chain

Governor Laura Kelly recently announced that nearly \$16.5 million will go toward 17 short line rail expansion and rehabilitation projects. These investments, made through the Kansas Department of Transportation's Rail Service Improvement Program (RSIP), will improve the state's agricultural supply chain.

"These needed rail infrastructure improvements will lift up rural Kansas and, in doing so, will maximize the economic potential of the entire state," Kelly said. "By strengthening agriculture supply chains, my administration is helping our farmers and ranchers connect to regional, national, and international markets."

RSIP recipients will use the funds for expansion and capacity improvements, major track rehabilitation, and rail replacement. These projects support rail improvements that enhance safety, expand carload capabilities, reduce truck traffic, increase operating speeds, and improve operating efficiencies.

State funding for the 17 projects will be enhanced by a 30% match from each recipient, resulting in a total rail infrastructure investment of more than \$23.5 million. The program received 26 applications requesting more

than \$39 million in total costs through IKE, the state's 10-year bipartisan transportation program.

"Rail service lessens the number of trucks that would otherwise be on local roads and Kansas highways, which reduces roadway main-

tenance and rehabilitation needs," Secretary of Transportation Calvin Reed said. "Having different modes of quality transportation strengthens our state and creates new economic development opportunities for Kansas communities."

ONLINE EQUIPMENT AUCTION

Bidding Opens: 3/6/24 * Bidding Closes: 3/13/24

Visit www.FloryAndAssociates.com
 For Complete Listing & Pictures.



FARM & LIVESTOCK EQUIPMENT

- John Deere 9660 STS Combine
- John Deere 8260R IVT Tractor
- 2020 Peterbilt Glider 389
- 2020 Wilson Pace Setter trailer
- 2002 Freightliner Columbia 120
- MacDon FD-130 Draper Head
- Unverferth Header Trailer
- Oliver 1600 Tractor
- John Deere 630 Tractor
- Parker Gravity Wagon
- John Deere 7000 Planter
- Wil-Rich 3430 Field Cultivator
- Case IH 4300 Vibra-Shank FC
- Discs: Case IH 496 & JD 630
- 2016 Ford F-350 Crew Cab Flatbed
- 2023 Circle D Livestock Trailer
- 2024 Bulldog 12' Flatbed Trailer
- Hydraulic Squeeze Chute
- L-H Portable Creep Feeder
- Poly Tanks: 2200-5000 gal
- (25) Sm Livestock Panels
- Misc. Sm Livestock feeders
- Peck 8-31 Grain Auger
- And other Miscellaneous Farm & Livestock Equipment.

CONSTRUCTION EQUIPMENT

- Galion Komatsu 850B Grader
- Komatsu D65WX-17 Dozer
- Komatsu PC138US LC-8 Excavator
- John Deere 333G Loader
- Caterpillar 80 Scraper
- Meyer 8' Snow Blade.



AUCTIONEER:
Jason Flory, 785-979-2183
 Auction Rep:
 George Hunsinger 785-393-1961

Farm Auction

Saturday, March 16, 2024 • 10:00 a.m. • 978 N 500 Rd, Baldwin City, KS

***AUCTION will begin @ 10 AM. We will go LIVE ONLINE @ 10:45 on larger Equipment.

Visit www.FloryAndAssociates.com for online Equipment list, Registration and Pictures.***

Directions from Lawrence: South on 59 Hwy to N650 Rd, west/southwest to auction. Watch for signs.

Tractors, Trucks, Combine & UTV:

Case International 7120, CAH, 3 pt, 3 remotes, 18 forward (ps), 4 reverse, dual rear tires (2 new), 8k hrs; Case IH MX-110 Maxxum w/Case IH L3000 loader and bucket, CAH, 3pt, 2 remotes, 540/1000 pto; Farmall 706, NF, 2pt, 1 remote, 540/1000 pto, working TA; Farmall 826 with loader, WF, 3pt, 2 remotes, 540/1000 pto, working TA; 1942 Farmall H, NF; 2011 F250 Super duty 4X4, 6.2 gas, auto, single cab, running boards, cloth, power windows & locks, AM/FM/CD, B&W (flip) GN hitch, 50k miles, one owner; 1975 Chevy C-60 366, V8, 4 spd/2 spd axle, 12' steel bed, steel sides and hoist; 1973 Chevy C-60, 350, 4 spd/2 spd axle, 16' wood bed, steel sides, hoist, dual rear tires w/singles in front; 1989 Chevy 70, 427, 10 spd, 20' bed, steel sides, hoist, air breaks, roll-over tarp; JD9400 Combine, 4wd, straw chopper, unloading light, 5116 hrs/3539 separator hrs, 2nd owner, lots of work done on machine over time; 2015 Polaris Ranger XP, 900 H.O., Prostar engine, hard side doors, cab heat, rear view mirror, 13k miles.



Farm Machinery, Livestock Equipment, Hay & Misc:

JD 920 Platform head, for/all real, JD 643 Hightline corn head, 6-30; JD 7000 Planter, 6-30, plateless, bean cups, corn meters, markers; Case IH 5300 Grain drill, 15', end wheels, dbl disc openers, single box; JD 3940 2-36 row chopper w/drum (retro fitted w/hand controls); JD 567 Silage Megawide Round baler, net wrap, 540 pto; NH 276 hayliner square baler, 540 pto, twine tie; NH 1411 Discbine, 10', rubber roll conditioners, 540 pto; NH #56 side delivery rake; Case IH 4800 VibraShank Field Cultivator, 24', harrow attachment; Krause 4904A 21' disc w/harrow tandem wing fold; Krause 1904 21' disc, tandem wing fold; International 153 6 row, 30" cultivator; 9' cultipacker; Continental 300 gal pull type sprayer with pto pump; JD 407 Rotary Mower, 7', 3 pt, single dolly wheel; Blair-Kelly Ryan Feed wagon, mdl #5x14-15, 14' box, 540 pto; Davis roller mill, 540 pto, 12' discharge auger, 6' auger; Grain-O-Vator, 30 series, 540 pto, on trailer and in working condition, (2) Grain-O-Vators - parts only; Sperry NH 519 Manure Spreader, sloop gate, wood floor, chain driven; Titan Stock trailer, GN, 7x20, one cut gate w/slider, side door, back gate has slider; storage over neck; 12 ton overhead grain/cube bin w/Kane trip scale on outbound chute; Inground Platform Scales, 88"x110"; 40' hay elevator; JD 40' grain/hay elevator; (2) Hutchinson grain auger, 50', 8", 540 pto; misc. 4" & 6" grain augers, 15'; Bush Hog post hole digger w/12" auger, 3 pt, 540 pto; 3 pt bale mover; Herd 3pt clover seeder, 540 pto; Preifert squeeze chute, 8', self catch head gate; several hay wagons; creep feeders; wooden grain bunks; hay rings; mineral feeders; stock tanks; other misc livestock equipment; JD Walking plow; Great Western Duplex No. 924E wood burning stove; Clipper Fanning mill; platform scales; several antique iron wheels; antique iron salvage equipment; IH suitcase & pancake tractor weights; tumble bug; antique dirt sled; lard press; old cast iron cauldron; sausage grinder; Redwing #8 crock (small crack); old metal Co-op oil buckets; milk cans; old wood advertising boxes; old wood ladders; Dempster well pump; well pressure pump; well pulley's; misc well parts; Grasshopper 120 riding mower, 48" deck, 821 hrs., gas; 2 wheel lawn cart; Honda IC2 power washer; paint sprayer; Fimco Ind 25 gal. pull type sprayer; Yard machine 5.75 hp 22" cut push mower; canning jars; misc block & tackle; wood pulley's; misc dimensional & rough cut lumber; used tin; rolls bale twine; misc grease guns; chainsaws, trailer jack; electric fence charger; fencing supplies; baby calf suckle bucket; misc livestock medical supplies; hedge ax; hay harpoon; old pitch forks, shovels, rakes, ect; Other miscellaneous farm and hand tools; approx. 80 round net wrap bales of brome hay; GUNS: Glenfield 22, Winchester pump and old double barrel (all in disrepair); other farm miscellaneous too numerous to mention.

Seller: Orville & Judy Johanning

AUCTIONEERS NOTE: After a lifetime of Farming, Orville has chosen to lease out his ground and enjoy retirement. Please join us in person at 10 am or online at 10:45 for the larger equipment items. Concessions will be served and restrooms available.



Online bidders must be pre-registered by 3/15/24. Visit www.FloryAndAssociates.com for online registration and Auction link. Should you have trouble registering please contact Wendy Flory @ 785-979-2923.



Auctioneer:
Jason Flory
785-979-2183

VISIT us at FloryAndAssociates.com or Kansasauctions.net for add'l pictures, online equipment lot order and terms of auction!

SCHREIBER ANGUS

Annual Spring Production Sale

March 12, 2024

TUESDAY • 1 PM • AT THE RANCH NEAR BEAVER, KS • 949 NE 190TH RD • CLAFLIN, KS 67525
 SELLING: 50 TWO-YEAR-OLDS • 10 18 MONTH OLDS • REPLACEMENT HEIFERS

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+6	+1.3	+85	+150	+24	+1.75	+52	+317

Hercules

AAA 18942458

CED	BW	WW	YW	MK	MB	\$M	\$C
+12	-8	+70	+126	+20	+1.03	+79	+327

Fortress

AAA 17259012

CED	BW	WW	YW	MK	MB	\$M	\$C
+9	+2	+75	+134	+22	+78	+54	246

Additional Sires Represented: Field General, Mutual Fund, Hometown, Northside, Fortify, Nuke & Additional Top Quality Bulls

View and bid online at

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Schreiber Angus EPDs as of 01/19/2024

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CLASSIFIED AD DEADLINE IS 10:00 A.M. FRIDAY

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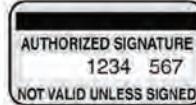
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Thurs., March 7, 2024
1 PM at the Ranch
 Online bidding
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THURS., MARCH 14TH
 12:30 PM at the Ranch
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 97 Bulls
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Sat. March 9, 2024
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All bulls w/ genomic enhanced EPDs
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 • Approx. 10 Young Pairs
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TUESDAY MARCH 19, 2024
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SELLING:

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March 23, 2024 • 1 PM
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Angus Ambassador and Young Breeder of the Year award applications open

By Jessica Hartman, American Angus Association

The American Angus Association® is calling for applicants for the 2024 Angus Ambassador of the Year and Young Breeder of the Year awards. The awards, established in 2023, highlight impactful individuals helping drive the breed forward.

This year's recipients will be recognized

at Angus Convention in Fort Worth, Texas, Nov. 1-4.

Angus Ambassador of the Year Award

The Angus Ambassador of the Year Award recognizes someone who goes above and beyond to promote or aid Angus efforts and broadens the influence of Angus cattle in the beef industry.

Applicants for this award can nominate

themselves or be nominated by someone else. Nominees do not need to be members of the Association and can be businesses or allied industry members.

Nominate an Angus Ambassador of the Year by March 15.

Young Breeder of the Year Award

The Young Breeder of the Year Award recognizes a young, registered Angus breed-

er for their leadership within the Angus breed, participation in Angus programs and innovation within their herd.

Applicants for this award can nominate themselves or be nominated by someone else. Applicants must be between 25 and 45 years old as of 2024 and an active member of the Association. Couples or business partners can be nomi-

nated if they meet age requirements. Herd ownership and/or management responsibility is required of each individual applicant.

Nominate a Young Breeder of the Year by March 15.

2023 Award Recipients

The inaugural Angus Ambassador of the Year award honored Anne Lampe, a lifelong Angus breeder who has served in numerous leadership

roles, including past president of the American Angus Auxiliary, supporting the continued improvement of the breed.

The first Young Breeder of the Year Award recognized John McCurry of Burton. McCurry was pivotal in continuing his family's Angus operation and established a commercial female sale that has grown to include 1,500 head.

Ogallala Aquifer Summit set for March 18-19 in Liberal

By Pat Melgares, K-State Research and Extension

A proverbial Who's Who of water management in the High Plains region is expected for the 2024 Ogallala Aquifer Summit, set for March 18-19 at the Seward County Fairgrounds in Liberal, Kansas.

The conference marks the third time that an inter-disciplinary group of water specialists, users, regulators and others from eight states will gather to discuss the condition of the mighty Ogallala, a vast underground reservoir that covers 174,000 square miles and touches parts of South Dakota, Wyoming, Nebraska, Colorado, Kansas, Oklahoma, New Mexico and Texas.

"One of the key values that I see to the Ogallala Aquifer Summit is the opportunity to hear from other states on the condition of the aquifer in their region, discuss shared challenges and learn ideas that may be adapted to Kansas in order to improve our water management," said Susan Metzger, director of the Kansas Center for Agricultural Resources and the Environment, and the Kansas Water Institute at Kansas State University.

Registration is available online at www.irrigationinnovation.org/2024-ogallala-summit. The cost is \$150, which includes meals

Hilmar Cheese plant to open this fall

The Hilmar Cheese plant in Dodge City is set to begin production by the end of the year, according to Director of Site Development Jeff Brock, a 22-year veteran engineer from the company. Construction began during the fall of 2022.

The \$630 million project has the capacity to handle 260 tanker trucks of milk per day and has 450,000 square feet under its roof, Brock said. It's projected to bring in \$560 million to the local economy, fill 250 local jobs, and generate 1,000 peripheral jobs in departments like research and development, quality assurance, human resources, maintenance, production and supply chain.

What began in 1984 as a co-op in Hilmar, Cal., now is the largest cheese and whey corporation in the world, with plants that process 14 million pounds of protein every day.

and all conference sessions.

Metzger said this is the third time that the Summit has been held, each three years apart beginning in 2018. It is organized by the Irrigation Innovation Consortium, a group of water researchers and management specialists mostly working at universities throughout the eight-state region.

The Ogallala Aquifer is critical to the economies of the regions it touches. It is estimated that 95% of groundwater pumped from the aquifer each year is for irrigated agriculture, though it also supports livestock and municipal needs. The aquifer supports approximately \$35 billion in crop production.

In Kansas, the Ogallala covers a majority of the western one-third of the state, which is one of the most productive agricultural regions in the entire country.

But the Ogallala Aquifer is rapidly depleting; some estimates indicate that in 50 years, 70% of the aquifer will be depleted. Diminished availability of water will also impact municipal water supplies; and in 2022 K-State agricultural economists reported that if current water

depletion rates continue, Kansas land values may drop as much as \$34 million in the next 40 years.

All of that makes get-togethers like the March 18-19 Summit even more important, according to Metzger.

"In the short term," she said, "I hope the Summit inspires new partnerships and strengthens existing collaborations. But in the long-term, I hope we can identify practices and policies that collectively can extend the useful lifetime of the aquifer."

Some topics on this year's agenda include:

- New opportunities with conservation-related legislation.
- Understanding water risk as part of climate risk and economic risk.
- Advances in science and data application.
- The power of peer networks.
- Workforce and leadership development.

In addition, Metzger said researchers and water specialists from each state in the Ogallala Aquifer region have prepared updates on their water management progress and challenges. The topics – which will be featured

in facilitated roundtable discussions – include water management technology and outreach; sustainable feed and forage; local enhanced management areas (known as LEMAs); reusing water in a municipal setting; a Kansas partnership

with NASA's Earth Sciences division; and more.

Metzger said the Summit's attendee list is "intentionally diverse," including farmers and ranchers, non-profit organizations, city and state government, universi-

ties, federal agencies and representatives of groundwater management districts.

The Summit is open to all interested. More information and registration is available at www.irrigationinnovation.org/2024-ogallala-summit.

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Kansas 4-H Club Days help youth build communication skills

Admit it: the thought of speaking in front of an audience makes your palms sweaty, maybe even your knees buckle.

Beth Hinshaw, a Kansas 4-H youth development specialist, knows that the nerves do not necessarily go away as we get older, but speaking in public does get easier.

"Honestly, it is all about learning how to organize information and deliver it," she said. "Young people may have a lot of it written out the first time they give a presentation, but as they grow in that skill, they will get to where they are using an outline."

Beginning in February and throughout March, youth are honing their public speaking skills across the state during Kansas 4-H Days. Hinshaw said the annual events challenge youth to tell about or demonstrate a 4-H project they are working on in front of a judge, who then provides feedback.

"In 4-H, we think of these skills as necessary for college and career," Hinshaw said. "Youth learn to organize thoughts in a logical manner; find information and research a subject; express ideas clearly and convincingly; prepare visuals to support the presentation; and accept feedback."

Local Extension units host Kansas 4-H Days for youth ages 7 to 18. "If you have friends or family who are doing presentations, there's a good possibility that there is a video somewhere that they could share with you," Hinshaw said.

Most talks are given individually, though a few

are demonstrations by teams of youth. Some youth also give illustrated talks, while others give talks that persuade, inform, entertain or inspire, according to Hinshaw.

"A lot of people will tell us they would not have had the communication skills and abilities (later in life) that they have if not for their 4-H background," Hinshaw said.

"Ultimately, the goal in any presentation experience is for members to complete the presentation with a good feeling about themselves and what they have accomplished and learned."

Communication is one of nearly three dozen project areas offered by the Kansas 4-H program. More information about the state's largest youth organization also is available at its website.

Conducting a prescribed burn – planning for success

By David Hallauer, Meadowlark District Extension agent, crops and soils

Spring has traditionally been 'burn season' in Kansas. If a spring prescribed fire is on your radar, plan now to make it successful – and safe.

Much of our ability to safely conduct a pre-

scribed burn depends on weather. Do we have enough wind to carry a fire, but not so much it's dangerous? Optimum conditions usually occur when wind speeds are above five but below 15 miles per hour with relative humidities in the 50-60 percent range and temperatures between 50

and 80 degrees. You can check out wind and relative humidity fairly easily at www.mesonet.ksu.edu/fire/rh.

What kind of a stand are we dealing with? Is there enough fuel to carry a fire and can we manage heavy fuel loads that may be present? What is our purpose for burning? Cool

season grasses don't respond the same way native prairie grasses do and typically shouldn't be burned as frequently unless a brush issue is being addressed. Even then, an understanding of how the undesirable and desirable plant community may respond is important to determining necessity.

Is equipment ready? Conditions can change rapidly during spring burns. Make sure you have equipment to provide the water flow you need to put out a fire (some ATV sprayers may not) – and people to man said equipment. Back burns should be in place and a burn boss appointed to make sure things run smoothly.

Check with local authorities first. Burn permit requirements vary by area, and many fire departments are manned by volunteers, potentially limiting re-

sponse ability on busy burn days. Plan ahead to make sure burns are allowed, then follow a plan to make sure they can be conducted safely.

Prescribed fire can be a valuable tool for our forage stands when used effectively. Make sure you have a plan to help it be as effective as possible, including evaluating the necessity of it in the first place. A little forethought can make a big difference in both the effectiveness AND the safety of your spring burn.

Kid's Corner Feature

Send in a completed Kid's Corner page/craft, picture of a completed page/craft, OR a picture of your kid working on a Kid's Corner page/craft for a chance to be featured in the paper or on social media!

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Please include your name and city with submissions, and any other info you want shared about your submission. Photos sent may be published in the paper and online editions of Grass & Grain, as well as to our social media accounts.



Shamrock Pretzel Pop

YOU WILL NEED:

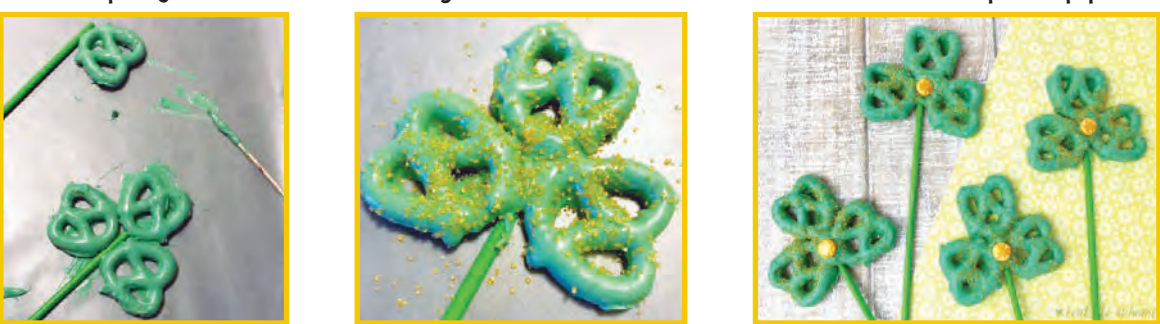
- Mini pretzels (three per pop)
- Green candy melts OR white candy melts/vanilla flavored almond bark + green sanding sugar or sprinkles
- Gold sugar sprinkles
- Gold coin sprinkles or Yellow Mini M&M's (optional)
- Lollipop Sticks
- Waxed Paper

INSTRUCTIONS:

1. Line a large baking sheet or cutting board with waxed paper. Place lollipop sticks on the waxed paper with enough space to allow room for each shamrock.
2. Melt your candy melts in a microwave-safe bowl, according to package directions for complete melting. (Do not overheat your melts as the candy will seize and become unusable).
3. Dip each pretzel in the melted candy coating, turning to coat. Remove the pretzel from the candy with a fork and tap it against the bowl to remove any excess.

4. Place your pretzel on the waxed paper with the bottom edge of the pretzel touching a lollipop stick. Use a toothpick to slide into place if needed. Repeat with each pretzel until three pretzels are around each stick to form a shamrock.
5. While the pretzels are wet, shake your gold sugar sprinkles onto the shamrock.
6. Repeat until you have as many pops as you want.
7. Pour the remaining candy melts into a piping bag or a plastic sandwich type of bag. Snip the corner of the bag and squeeze to add a small amount of candy melt into the hole where the pretzels are around the rod. Immediately add a gold coin sprinkle. (Tip: To apply the coin, you may want to use a pair of tweezers.)
8. Allow your pops to set completely. Place in the refrigerator for faster results. Store in an airtight container at room temperature until eating.

Full instructions can be found at:
www.reallifeathome.com/shamrock-pretzel-pops



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Is American agriculture being threatened? Recently I received the opportunity to attend Kansas Farm Bureau's Young Farmers and Ranchers Leadership Conference. When attending a workshop titled "Cattle Nutrition and Management," I listened to Dr. Cody Schneider of Corn Belt Livestock speak about the time he spent in Russia as a cattle nutritionist for a very large Angus operation. Dr. Schneider warned us that countries like Russia are trying to compete with the U.S.'s quality cattle market, and that made me think. As I pondered what might threaten us

from maintaining such an exceptional industry, the fake meat fad came to mind.

Abraham Lincoln was once quoted as saying "America will never be destroyed from the outside. If we lose our freedoms it will be because we have destroyed ourselves from within." (This quote has been found to be fabricated, but Lincoln has described the spirit of this quote in other speeches). Does the American beef industry actually have the potential to be destroyed by American consumers caught up in the highly misjudged and so-called threat that cattle pose to the

environment? Advertisements with catchy songs and celebrities were everywhere a few years ago. Heck, even the Walmart Yodeling Kid, Mason Ramsey sang a song on Burger King's behalf denouncing traditional beef production, even in the most natural of sorts. This was way back in 2020, and as a thirteen-year-old seventh grader I saw right through the monotonous yodeling of "Reducing meth-ay-ane." There were many, many commercials at this time pushing for ways to lower cattle's emissions of "toxic" gases or to get rid of them altogether by consuming fake meat.

When I discussed my thought-to-be revolutionary, disconcerting idea of self-destruction in American agriculture with my dad, he turned on the light switch in my brain. (I really do enjoy living in the dark, but for some

reason, he always flips the switch.) He made me contemplate the last time I saw an ad like the one I described above. There are a few here and there, but not many, and definitely not as influential and viral as those a few years ago. Has the fake meat fad gone bad? My dad proceeded to explain to me that it seems that the internet sensation of plant-based protein has met its expiration date the best way possible: consumers took it for what it truly was, a short-lived infatuation. In the world of consumerism, everything worth buying will stick around for a while. Fake meat is on its way out, but American agriculture is far from out of harm's reach.

Even though plant-based burgers have expired, cultivated meat is still trying to surface. Only two countries in the world currently allow cell-cultivated meat to be sold to con-

sumers; Singapore and, shocker, the United States. Again, our attempt to self-destruct, but a silver lining can be seen. On January 26, Hungary Today released the story, "Cultivated Meat Ban Being Considered, Following the Example of Italy." Hungary seems to be working towards protecting "traditional rural values," as their Minister of Agriculture met with the president of Italy's Farmers Association. Italy became the first country to pass a ban on lab-grown meat in November 2023. This article stresses Hungary's main concern, keeping the hands that feed their country clean from the grim of non-natural competition. Our government needs to follow in Italy's footsteps, let us pass the soap to the American farmer and rancher!

American agriculture is being threatened, but the ways are

fluctuating. There is hope for the average consumer, and hope for a secure future for the beef industry. We should feel far from being threatened by other countries' attempts to rival our quality standards, as long as we fulfill the needs of our consumers. Let them weed out the musk thistles of the market. The fake meat fad was always bad, and lab-grown meat should soon be beaten! And if you're hankering for some yodeling, skip the political commentary and crank up some Hank Williams!

Lillian Hulse is a junior at Minneapolis High School. Growing up and living on a cow/calf operation, she is passionate about all things Agriculture and FFA. A connoisseur of fine country and western music, you can often find her listening to a Willie Nelson album.

Contact Lilly at lhulse707@gmail.com.

Bull management tips from three Angus Association regional managers

By Lynsey McAnally, associate editor, Angus Beef Bulletin

The search for bulls may be finished soon for 2024. But just because you have secured the next genetic powerhouse for your herd doesn't mean the work is over.

Whether your bull was developed on grass or managed in a grow yard, the age of the bull, the number of cows in your herd and the environment you operate within can all alter management needs. What can cattlemen do to nurture their recent investment? We asked American Angus Association regional managers Shawn Gray, Jeff Mafi and Landon Andrews.

How was he developed?

Across the United States, the development of future herd sires can look a bit different. Though there is no singular correct way to develop bulls, producers need to be aware of what each method could mean — nutritionally — for their recent purchase.

"We have to be mindful of the microflora of the rumen and how — if bulls are on a higher starch ration — you need to give them the chance to transition," says Gray, regional manager for Region 13. "What works better is purchasing those bulls ahead of when you need to turn them out to give them time to acclimate."

Gray's recommendation is to purchase bulls 60 days ahead of turnout and allow them to transition gradually to a more forage-based diet. By doing so, producers can avoid a host of issues, including bulls expending cal-

ories trying to breed cows while also going through the potential change from bull development rations to primarily forage.

What does his office look like?

Development of bulls can differ greatly, but there are some basics to keep in mind when bringing home a young bull.

"In an ideal situation, we would keep them all a similar age, not turn them out with older bulls and turn them out somewhere where they have access to exercise," says Mafi, regional manager for Region 8, noting that managing bulls in that way may not be possible for all cattle producers due to space or labor constraints.

Regardless, Mafi advises producers to consider the environment they're purchasing bulls from and how they were managed, as well as where bulls will be turned out. The goal is to make their initial transition into an oper-

ation as smooth as possible.

Why are papers important?

Like the title of a vehicle, registration papers can provide producers with a vault of information surrounding the genetics of a bull, as well as what they might expect from him in the future. With data including bull inventories, expected progeny differences (EPDs), pedigrees and more, a plethora of documentation is available at a producer's fingertips if their bull is transferred, says Andrews, regional manager for Region 11.

With the transfer of registration papers, buyers are issued an affiliate member code. That code provides buyers with access to AAA Login on www.angus.org including updated EPDs on your bulls, upcoming sales and information on the latest marketing opportunities for Angus genetics.

Having your bulls transferred into your

name, keeping track of your bull inventory and documenting bulls you take to town are all things producers can use AAA Login to manage. Being able to document the Angus parentage on your calves opens a host of breed-specific marketing opportunities.

"The amount of marketing opportunities available to calves

backed up by registered Angus bulls goes a long way," according to Andrews, advising producers to take advantage of marketing programs available for calves with documented Angus sires.

Bringing it together

Managing young bulls can be a challenge, but keeping the basics in mind can ensure they stay in a comfortable

range while being given the time to mature to their full potential. No matter the method or location of development, producers can capitalize on their investment in Angus genetics by working with their bull's breeder to confirm transfer of registration and by visiting the Commercial page at www.angus.org.

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- 360) Blk/Red bred cows/ 7 YO & Older/ Start March 15 for 60 days/ Bred Blk – Kaiser or Larsen/ Bred Herf – Sharp (videos online)
- 14) Blk/ Red bred cows/ 5-10 YO/ Start March 20/ Bred Blk Angus/ never pulled bulls
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Ryan Zeltwanger, Owner: 785-259-5420

Chandra Wegener, Owner: 620-617-7236

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Cargill addresses key protein trends in 2024

Cargill's 2024 "The Protein Profile" from the North American Protein team shares a comprehensive look at the biggest trends and predictions in protein for 2024 and beyond.

Key takeaways from the report include:

1. **Less is More** – The average household size is shrinking, changing the ways we shop, cook and store food. Today, 64 percent of U.S. households are one or two people, up from 46 percent in 1970. While some one- or two-person households want smaller packages of protein to avoid unnecessary food waste and control overall costs, others purchase larger quantities and freeze for later use. In fact, 86 percent of shoppers sift through different

meat packages to find the perfect price and size.

2. **Simplify My Life** – The time crunch continues to be real, and more people are reaching for protein and meal solutions that simplify their lives. For example, heat-and-eat meals have increased, representing one in seven of all meal occasions today. And online shopping is here to stay, with 63 percent of all shoppers ordering groceries online at least occasionally.

3. **Connecting Cultures and Cuisines** – Multicultural consumer segments are growing, driving interest in globally inspired foods and flavors. As the most diverse generation yet, Gen Z shows a clear preference for multicultural dishes. For the

first time, Gen Z says Mexican and Chinese cuisines are best, displacing American cuisine as the favorite.

4. **Redefining Value** – Because defining value is so personal, food behaviors are shifting at both ends of the cost continuum. Up to 60 percent of consumers say they're eating out less often to manage expenses. Some of them try to recreate those restaurant meals at home, often using premium ingredients, while others choose deli-prepared items as a substitute. We're also seeing increased interest in club stores and private label brands, with private label preference up by 60 percent since 2021.

Retallick-Riley talks Bovine Congestive Heart Failure at 2024 CattleCon

By Sarah Kocher, Angus Communications

Cattle feeders who lose livestock to Bovine Congestive Heart Failure (BCHF) know the impact of the disease firsthand. Ready to hear about the latest research on BCHF, feeders and others industry professionals attended a Cattlemen's College session presented by Kelli Retallick-Riley, president of Angus Genetics Inc. (AGI®). The session took place Feb-

ruary 1 at the 2024 National Cattlemen's Beef Association's annual convention and trade show in Orlando, Florida.

While not a veterinarian, Retallick-Riley excels in the field of quantitative genetics and is interested in finding ways to combat BCHF from a genetic perspective. She said research, so far, shows heart health (based on heart scores) is heritable, giving her and her

team hope that genetic tools can be developed to reduce risk of the disease in cattle.

Retallick-Riley said she also knows there are other elements outside of genetics, like management practices and the health of other organs, to be considered.

"Because of its low incidence rate, only evaluating cattle dying from the disease is too limiting," she said. Recent research has

focused on identifying animals more prone to BCHF. At the same time, the frequency of the disease has been increasing. She said this increase could mean either there really are more cases of BCHF occurring, the industry is getting better at diagnosing it, or a combination of the two factors. Ultimately, the direct cause or causes of BCHF are not yet understood.

Besides the obvious loss of life, what is particularly painful about BCHF is that cattle dying of it inflict a larger economic impact than those lost at earlier stages in life. According to the feedlot studies referenced by Retallick-Riley, affected cattle were dying of BCHF at an average of 110 days on feed with individual deaths taking place at points across a large swath of the feeding phase.

She shared a few other known pieces to the disease's puzzle, including a connection to respiratory health.

"When animals were culled and treated for acute interstitial pneumonia (AIP), they had a higher probability or a higher rate of succumbing to bovine congestive heart failure," she said.

Researchers have also studied cattle in the complex disease category, meaning they have been treated for at least one other disease. Retallick-Riley said of these cattle, "They also had a higher probability or a higher rate of being called a heart

disease death."

Without complete information on animals' health, it is difficult to know if some of these were misdiagnosed and treated for AIP or complex disease without any advantage.

When looking at beef-type cattle, beef x dairy type, versus dairy-type cattle and their crosses, she said there are similar ratios for instance of disease. Across the board, she and research partners are seeing high to modest genetic correlations between heart scores and performance traits including hot carcass weight, with little to no correlation to marbling score in a study presented by Colorado State University.

Looking more at the prevalence of BCHF, from 2017-2019 "Less than 1% of cattle placed on feed were dying of this disease," Retallick-Riley said, and the call to research the disease came about as a grassroots effort among producers.

A consistent theme since that time, as with most research efforts, is the need for quality data.

Relying on records from producers and researchers alike – heart scores, genetic testing and phenotypic data – continue to be important for better understanding BCHF.

"Animals that are dying of congestive heart failure deaths, those are the ones that never make it to the processing plant," Retallick-Riley said. "That also means that good data recording in the field is crucial as well."

When looking at heart scores in particular, preliminary results

of current research efforts show a 23% incidence rate of BCHF when hearts score as a 3 or 4. As a reminder, there are no 5s at the packer in the recent data collected by AGI, because those hearts have already given out under the pressure of the disease.

When studying this disease, Retallick-Riley said she tries to think of the whole animal as a system rather than just focusing on the heart.

"Heart score genetic tools could potentially help us reduce the caseload, but I doubt that it's going to eliminate the disease entirely," Retallick-Riley said. "Colorado State's research has preliminary heritability estimates of about 0.28. What about the other 72%?"

She said, "If we put direct selection process on heart score alone, we could create cattle with less heart remodeling. We may also decrease the carcass weight on these cattle based on initial reports."

Retallick-Riley said her team at AGI® and partners on the project have thought about developing some type of multi-trait index, but more research is needed to identify the best tools for widespread use.

"One of the things that we need to continue to think about is how we're going to use this at the end of the road, how we're going to use this to impact production and selection decisions," she said.

For more information on BCHF and related research efforts, visit <https://bit.ly/BCHF-WorkContinues>.

HEARTLAND REGIONAL STOCKYARDS 907 NW 3rd St., Plainville, KS • 785-688-4080

UPCOMING SALES:
MAR. 19TH - REG. SALE • MAR. 26TH - REG. SALE
APRIL 2ND - REG. SALE

TO CONSIGN, CALL: Brandon Hamel 785-434-6280
hrstockyards.com

Special Cow Sale
SAT., MARCH 16TH
12:00 Noon Start Time

Replacement Heifers

- 70 blk replacement heifers, 725-825 lbs.
- 40 bwf replacement heifers, 750-825 lbs., ocv, pelvic and trac checked
- 40 blk replacement heifers, 750-825 lbs., ocv, pelvic and trac checked
- 80 red Angus replacement heifers, 750-825 lbs., w/ pc/hr

Bred Heifers

- 25 blk, bred Stratford Angus bull, 1150+ lbs., March 20 calvers
- 15 red Angus, bred red Angus, 1150+ lbs., March calvers

Cow Pairs

- 20 blk, 5 year old, 200 lb. calves, calves worked
- 20 bwf, 3-4 year old, 175 lb. calves, calves worked

PLUS MORE TO COME!

Herington LIVESTOCK COMMISSION Co.

CATTLE SALE EVERY WEDNESDAY: 12:00 PM
Report for February 28, 2024

— COWS / HFRPTS / BULLS —

	Weight	Price Range
Cows		\$103.00-\$117.00
Heifers		\$141.00-\$158.00
Bulls - 1		\$115.50

— TOP STRINGS OF EACH CLASS —

	HEAD	WEIGHT	PRICE
STEERS			
Ramona	5 blk	768	\$245.00
Herington	10 blk	777	\$240.50
Alta Vista	11 blk	845	\$231.00
HEIFERS			
Alta Vista	16 blk	781	\$221.00
Herington	22 blk	818	\$216.25

SPECIAL SALES:
1ST WEDNESDAY OF EACH MONTH

EARLY CONSIGNMENTS MARCH 6, 2024

- 80 Red/blk str, H.R., long wean., shots, 660-850#
- 100 Red str & hfrs, H.R., long wean., shots, 400-650#

PLUS MORE BY SALE TIME

Manager: Tracy Ediger, 785-366-6645 * Barn Phone: 785-258-2205
Seth Bartel, 620-382-7041 • Tate Becker, 785-258-4165
Dave Bures, 402-766-3743 • Tim Wildman, 785-366-6152
KFRM AM 550, Every Wed., 8:00 a.m. • www.HeringtonLivestock.com

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SALE EVERY WEDNESDAY IN EMPORIA, KANSAS AT 11:00 AM
620-342-2425 or 800-835-7803 toll-free • Fax: 620-342-7741

Date: 2/28/24; Total Head Count: 1,460
COWS: \$78-\$119.00; BULLS: \$125-\$135.00

BULL CALVES		
3 blk	383@354.00	6 bkbwf 489@348.00
5 mix	600@281.00	3 bkbwf 437@345.00
3 bkbwf	617@273.00	13 blk 467@345.00
6 blk	648@258.00	3 mix 485@313.50
		4 mix 488@280.00
		4 w/ 434@235.00
		6 blk 573@317.50
		9 mix 586@312.00
		5 blk 548@311.00
		7 mix 536@296.00
		12 mix 578@277.00
		4 mix 513@275.00
		3 blk 638@298.00
		7 mix 631@293.00
		6 blk 638@293.00
		5 blk 669@290.00
		11 mix 646@280.00
		3 blk 642@278.00
		7 blk 638@276.00
		4 mix 623@271.00
		3 blk 683@265.00
		12 mix 695@264.50
		9 mix 674@262.00
		18 mix 653@255.00
		3 mix 687@250.00
		11 mix 690@250.00
		40 blk 721@271.00
		10 blk 717@267.50
		6 blk 783@244.50
		11 mix 763@242.00
		54 mix 773@242.00
		17 mix 811@245.75
		5 mix 800@245.50
		8 mix 818@237.00
		130 mix 822@236.00
		6 blk 861@232.00
		4 mix 843@230.00
		9 mix 877@228.00
		24 mix 882@227.00
		4 mix 916@225.00
		64 mix 932@220.00
		10 mix 976@210.00
		47 mix 1044@214.00
		53 mix 1039@212.50

STEERS

4 mix	323@359.00
3 mix	405@359.00

Check our website for consignments!

THANK YOU FOR ALL OF YOUR CONTINUED SUPPORT!
YOUR BUSINESS IS ALWAYS APPRECIATED!

For Cattle Appraisals Call:
BRODY PEAK, 620-343-5107 GLENN UNRUH, 620-341-0607
LYLE WILLIAMS, Field Representative, 785-229-5457
MATT REDDING, Field Representative, 620-364-6715
DALTON HOOK, Field Representative, 785-219-2908
WIBW 580 - 6:45 A.M. Thurs; KVOE 1400 - 6:30-6:45 A.M. Thurs. & Fri.
To see more consignments go to: emporialivestock.com

JC LIVESTOCK SALES INC.
Wednesday Sale, Hogs NOON • Cattle 12:30 PM

Report from February 28th, 2024

	STEERS				
10	528	343.00	5	491	287.00
4	491	339.00	6	545	279.00
21	639	303.50	6	611	254.00
8	699	278.00	8	699	246.50
13	723	258.50			
11	858	238.00			
6	816	223.00			

TOP BUTCHER COW:
\$133.00 @ 1,430 LBS.
TOP BUTCHER BULL:
\$142.00 @ 1,782 LBS.
BRED COWS: NO TEST PAIRS: NO TEST

WEDS., MARCH 6TH @ JC LIVESTOCK
• 40 Ang X str & hfrs, 550-750#, w.v. • 78 Ang X str, 650-850#, w.v.
• Cox Cattle Co. - 7 AngXSim breeding bulls, 3-18 mo. & 4-12 mo., semen tested by sale!
PLUS MORE BY SALE DAY!

WEDS., MARCH 20TH @ JC LIVESTOCK
• 30 Angus fall bred hfrs, Al bred to Lyons Angus • 8 Ang 1st calf fall bred hfrs
• Complete Dispersal consisting of: 37 Ang cows, 3-9 yrs, fall bred to Fink Angus bull; 36 Ang str & hfrs off the cow, 400-550#.
PLUS MORE BY SALE DAY!

FRIDAY, MARCH 29TH @ 7 P.M.
STARS OF KS CLUB LAMB & PIG SALE
30 Lambs • 30 Pigs

WEDS., APRIL 3RD @ JC LIVESTOCK
• 100 Ang fall bred hfrs, Al bred & cleaned up w/ Blythe Ang LBW Angus bulls
• 70 Ang X spring pairs & heavy bred cows, 3-9 yrs, compl. dispersal.
• 80 Ang X spring pairs & heavy bred cows, 6-9 yrs, compl. dispersal.
PLUS MORE BY SALE DAY!

BE SURE TO CHECK OUR FACEBOOK PAGE FOR LATEST CONSIGNMENTS & WEATHER NOTICES!

Watch online with cattleusa.com (Tab J.C. Livestock Sales)
Must register to bid.

If you need assistance in marketing your cattle please call & we will be happy to discuss it with you.

JUNCTION CITY, KANSAS • Barn Phone 785-238-1471
Seth Lauer 785-949-2285, Abilene

CLAY CENTER LIVESTOCK SALES INC.
Cattle sales Tuesday, 11:00 AM.

Report from February 27th, 2024

	STEERS				
3	501	330.00	3	491	281.00
6	538	308.00	2	685	244.00
12	662	275.00	3	780	228.50
46	793	251.25	7	812	229.00
12	901	226.50			
2	1052	202.00			
5	1007	204.00			

TOP BUTCHER COW:
\$134.00 @ 1,275 LBS.
TOP BUTCHER BULL:
\$150.00 @ 1,675 LBS.
BRED COWS:
\$1,510 - \$2,260
PAIRS: NO TEST

CONSIGNMENTS FOR TUESDAY, MARCH 12TH

- 50 blk X hfrs..... 625-675#..... w.v.
- 50 Ang X Ch hfrs..... 650-750#..... w.v.
- 50 Ang X hfrs..... 650-750#..... w.v.
- 100 Ang X str & hfrs..... 375-575#..... prevac off cow
- 70 Ang X str & hfrs..... 375-575#..... prevac off cow

PLUS MORE BY SALE DAY!

CONSIGNMENTS FOR TUESDAY, MARCH 26TH

- 140 blk X str & hfrs..... 375-600#..... prevac off cow

PLUS MORE BY SALE DAY!

SEE OUR FACEBOOK PAGE FOR LATEST CONSIGNMENTS & WEATHER DELAYS.

Watch online with cattleusa.com (Tab Clay Center Livestock Sales)
Must register to bid.

Clay Center, Ks • Barn Phone 785-632-5566
Clay Center Field Representatives:
Tom Koch, 785-243-5124, Lance Lagasse, 785-262-1185



KARL LANGVARDT
Cell: 785-499-2945

MITCH LANGVARDT
Cell: 785-761-5814

LYNN LANGVARDT
Cell: 785-761-5813



Resolution introduced to prohibit Paraguayan beef imports

Recently, U.S. Rep. Ronny Jackson introduced a resolution of disapproval under the Congressional Review Act (CRA) to oppose the U.S. Department of Agriculture Animal and Plant Health Inspection Service's (USDA-APHIS) final rule on Importation of Fresh Beef from Paraguay. On Nov. 14, 2023,

USDA-APHIS made the decision to begin allowing the import of fresh Paraguayan beef using risk assessment data from site visits to the country from over 10 years ago.

According to a statement release by Rep. Jackson, these outdated risk assessments put America's beef, pork and sheep indus-

tries at risk of foreign animal disease, such as foot-and-mouth disease (FMD). Paraguay has a long history of FMD in their beef herds. FMD is a highly contagious viral disease that has the potential to derail America's robust beef production system, which is the safest and most abundant in the world.

"Centuries of blood and sweat have gone into America's cattle industry, and I will not allow our reputation as the safest beef in the world to be compromised now. Congress must prevent this unsafe rule from moving forward to protect the livelihoods of America's farmers and ranchers," Jack-

son said. "Texas' Thirteenth Congressional District is the top fed cattle producing district in the United States."

Jackson went on to say, "I am proud to lead this CRA to prohibit the importation of risky Paraguayan beef alongside colleagues from both sides of the aisle, who

know how vital it is to protect U.S. cattle producers from devastating foreign animal disease outbreaks."

The resolution is co-sponsored by TCFA-area Reps. Brian Babin (TX-36), Stephanie Bice (OK-05), Frank Lucas (OK-03), Troy Nehls (TX-22) and August Pfluger (TX-11).

Weighing in on record calf prices and more

By Derrell Peel, Oklahoma State University

The first week of February 2024, 500-pound steers (M/L #1) in Oklahoma posted a new weekly record price of \$321.34/cwt., surpassing the previous high of \$312.72/cwt. in November 2014. For the first three weeks of February, the price of these 500-pound steers has averaged \$323.64/cwt. For the 800-pound (M/L #1) steers, prices in February have averaged \$235.36/cwt., still below the September 2023 record of \$253.58/cwt., which exceed the

previous high in October 2014 of \$241.79/cwt.

The overdone feeder market correction in late 2023 took the price of 800-pound steers to a low of \$216.47 in December with the feeder price rallying back some \$19/cwt. thus far in 2024. Oklahoma feeder auction volume thus far in 2024 is down 14.6 percent year over year.

Feedlots are quite full in many cases and are dealing with muddy conditions and lost performance due to winter weather in December and January. The sluggish pen

conditions resulted in sluggish cash fed market conditions with fed prices dropping back about a \$1.00/cwt recently to \$180/cwt.

As feedlots clean up pens, on-feed numbers are expected to tighten up in the coming months as the reality of limited feeder supplies becomes apparent. Estimated feeder supplies were down 4.2 percent year over year in the January Cattle report, the lowest level in data back to 1972. The key once again is the question of heifer retention. If and when heifer re-

retention begins, feedlot inventories will drop more sharply,

Beef production is projected to decrease roughly 5 percent year over in 2024. This follows a 4.7 percent decrease in 2023 from record 2022 levels. In the first few weeks of 2024, beef production is down 4.2 percent year over year. Cattle slaughter will decrease this year with fewer steers and heifers and decreased beef cow slaughter. Thus far in 2024, steer and heifer slaughter is down 3.3 percent year over year with beef

cow slaughter down 15.7 percent from last year.

Steer and heifer carcass weights have dropped sharply in recent weeks as a result of earlier winter weather. Current steer carcass weights are close to year ago levels at 909 pounds, having dropped from highs of 942 pounds in late December. Although carcass weights dropped slightly on an annual basis in 2023, there is a good chance that carcass weights will increase modestly this year with cheaper cost of gain in feedlots

and both cattle feeders and packers having incentives to find pounds of beef wherever they can in the face of decreasing cattle supplies.

Choice boxed beef prices the past four weeks have averaged \$296.03/cwt., nearly 10 percent higher than one year ago. The January retail all-fresh beef price was \$7.81/lb., up 8.5 percent year over year. Cattle and beef market supply fundamentals continue to tighten up and prices are higher for cattle and beef at all levels.

Cattle Chat: Evaluating heifers before breeding

By Lisa Moser, K-State Research and Extension news service

Walk through the halls of a high school and it is easy to see that not all kids develop at the same pace - some look like mature adults while others appear younger than their age.

Similarly, individual animals in a cattle herd also reach maturity at different times, say the experts at Kansas State University's Beef Cattle Institute.

Speaking on a recent Cattle Chat podcast, the experts addressed factors that influence the pace at which heifers reach their maturity.

"Most heifers reach puberty at 12-13 months of age; there are some Brahman-influenced breeds that are a little older when they begin cycling," said K-State veterinarian Bob Larson.

To help producers identify the heifers that are most likely to get bred early in the breeding season, Larson advises that producers complete a pre-breeding evaluation of the heifers.

"The two things

that drive maturity are their age and their body weight," Larson said.

When Larson conducts the pre-breeding evaluation, he assesses their reproductive tract.

"As they get closer to puberty, their reproductive tract starts to feel more like an adult tract with a thicker, larger uterus and some follicle structures on the ovaries," Larson said.

He said there are two main times these evaluations are done.

"Six weeks before the breeding season, I can get an idea of the likelihood they'll be cycling at breeding, and I still have time to help that along with nutrition. The other time is when we are getting ready for a synchronization protocol and I can separate the ones that are not likely to get bred," Larson said.

Another factor affecting development is the amount of body fat heifers are carrying, which can be controlled by the heifer's diet. The experts agree that the easiest way to

measure that is through

weighing the heifers.

"As heifers grow, they start to deposit more fat in each pound of gain and less muscle. So when they get to about 60-65% of their mature weight, the hormones will signal to the body that it is time to ovulate," said K-State beef cattle nutritionist Philip Lancaster.

If these are retained heifers, Larson said, often producers will know a target weight that their females in

the herd start to cycle. While it varies among herds, for many he said that is about 850 pounds.

Six weeks before breeding, Lancaster said producers can evaluate the heifer's body condition and adjust accordingly.

"We can safely increase their nutrition to get more energy in their diet to push them to gain 2-2.5 pounds per day. As long as we start 70-90 days before

the breeding season, many of those heifers will reach puberty on time," Lancaster said.

To hear the full discussion, listen to Cattle Chat on your preferred streaming platform.

Every Thursday at 12 Noon

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TO SEE OUR LATEST DETAILED MARKET REPORTS AND UPCOMING CONSIGNMENTS AND SPECIAL SALES
www.marysvillivelivestock.com

Market Report for 2-29-24. 763 Head Sold.

STEERS/BULLS	Individual Report	COWS-HIGH
BEEF		
300-400#	\$353.00-\$310.00	17 mix 420@350.00
400-500#	\$355.00-\$309.00	6 blk 550@335.00
500-600#	\$336.00-\$296.00	81 mix 506@331.00
600-700#	\$309.00-\$262.00	9 blk 606@309.00
700-800#	\$270.00-\$247.00	33 mix 666@286.00
800-900#	\$221.00-\$216.00	15 blk 759@265.00
900-1,000#	\$212.00-\$201.00	22 blk 1001@210.00
HEIFERS		
300-400#	\$296.00-\$287.00	5 blk 479@299.00
400-500#	\$300.00-\$281.00	21 blk 541@287.00
500-600#	\$287.00-\$268.00	12 blk 652@269.00
600-700#	\$269.00-\$251.00	10 blk 714@243.00
700-800#	\$244.00-\$214.00	26 mix 722@233.50
800-900#	\$216.00-\$198.00	
FIELDMEN		
Jim Dalinghaus 785-799-5643 Baileyville, KS	Dave Bures, Auctioneer 402-239-9717 Odell, Nebraska	Jeff Cook 785-564-2173 Hanover, KS
Trevor Lundberg 785-770-2271 Frankfort, KS	Taylor Schotte 785-268-0430 Marysville, KS	Greg Anderson 785-747-8170 Waterville, KS
	Bill Keesecker 785-410-6117 Washington, KS	

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Cattle Auction- Every Tuesday at 11:00 a.m.
Sheep/Goat Auction- Every 3rd Saturday at 11:00 a.m.
Horse/Tack Auction- Every 2nd Saturday

March 5th - Regular Cow Sale
March 9th - NO Horse Sale
March 12th - Calf/Yearling Special
March 16th - Sheep/Goat Sale

ALL WEIGH COWS & BULLS SELL AT THE END

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316-320-3212
Fax: 316-320-7159

2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042

Market Report - Sale Date 2-29-24. 1,934 head.

300-400 lb. steers, \$309-\$337; heifers, \$290-\$337; 400-500 lb. steers, \$281-\$341; heifers, \$270-\$312; 500-600 lb. steers, \$268-\$317; heifers, \$233-\$269; 700-800 lb. steers, \$234-\$267.50; heifers, \$213-\$228; 800-900 lb. steers, \$225-\$238.50; heifers, \$200-\$220. **Trend on Calves:** Steady-\$7 higher on hfr calves; mostly \$5-\$10 higher, \$15 higher in spots. **Trend on Feeder Cattle:** Steady-\$3 higher. **Butcher Cows:** High dressing cows \$110-\$130; Avg. dressing cows \$100-\$110; Low dressing cows \$80-\$100. **Butcher Bulls:** Avg. to high dressing bulls \$101-\$127. **Trend on Cows & Bulls:** \$5-\$8 higher.

Some Highlights Include:

HEIFERS	STEERS
6 mix 390@337.00	10 mix 365@337.00
10 blk 448@305.00	8 mix 411@341.00
15 blk 505@304.00	16 mix 508@337.00
57 blk 565@288.00	54 mix 566@306.00
13 blk 617@269.00	18 mix 609@317.00
14 mix 670@241.00	152 blk 640@285.00
65 mix 779@223.25	23 blk 663@276.50
140 mix 787@222.00	95 blk 707@267.50
69 blk 820@220.00	62 blk 840@238.50
10 mix 933@192.00	62 blk 852@236.75
	62 blk 861@235.50
	61 mix 872@233.00

THURSDAY, MARCH 7, 2024

- 36 blk steers & heifers, HR/LTW/shots, 700-800lbs
- 1 load mostly blk steers, 900lbs
- 1 load mostly blk heifers, 750-800lbs

Upcoming Dates to Remember!
In addition to our weekly Thursday sales...

SATURDAY MARCH 16TH - SPECIAL COW SALE
SATURDAY APRIL 13TH - SPECIAL COW SALE
SATURDAY MAY 4TH - HORSE SALE

GO TO OUR WEBSITE FOR DAILY CONSIGNMENT UPDATES
WWW.ELDORADOLIVESTOCK.COM

We welcome your consignments!
If you have cattle to consign or would like additional information, please call the office at 316-320-3212

Check our website & Facebook for updated consignments: www.eldoradolivestock.com
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Kyle Criger Fieldman (620) 330-3300	Brandon Fredrick Fieldman (620) 204-0841

Cattle Sale Every Thursday 11:00 AM

VALENTINE LIVESTOCK AUCTION CO. Valentine, Neb.

THURSDAY, MARCH 7, 2024

Special Feeder & Replacement Heifer Sale
along with Russell Angus Bull Sale

S.T. 11:00 a.m. on Feeders, 12:00 Noon on bulls, 3:00 p.m. on Heifers.
Over 4,000 hd

HEIFERS:

270 angus & blk not topped- sired by N Risse Ang.....600-750#
Taggart Bros

200 rd angus & blk (60) B.V. NI not topped- Pieper sired.....600-750#
R Otrner

188 rd angus NI B.V. top end-breedable650-700#..... Ring & Rule

110 angus, few bwf not topped A.I.'d for over 30 yrs.....700-750#
Stolzenburg & Compton

75 .angus NI B.V. NI sort from replacements, Baldrige.....700#
A.L. Rn/Sikes

125 angus & blk NI.....500-700#..... LB Haase & Sons

75 .angus B.V. gentle- handled.....700-750#.....Iversen Angus Rn

98 .blk, few bwf NI.....625-650#.....Larry, Danny & Craig O'Kief

90 .blk NI B.V. replacement quality.....625-650#.....Ridenour L & C

85 .blk, blk-x (6 rd) NI.....500-550#.....Nielsen L & C

80 .blk NI.....600-650#.....Dean Livermont Family

70 .blk NI B.V.....525-600#.....Brad & Allison Pisha

65 .angus NI B.V.....650-700#.....Brett Galbraith

60 .angus NI cake & range Baldrige genes500-600#.....Wayne & Rick Heath

STEERS: all home raised

400 blk NI Raven genes.....600-750#.....Clearfield Rn

75 .blk, few bwf NI.....750#.....Logterman Family

120 blk NI.....600-700#.....Jim Lee Rn

340 angus NI.....475-600#.....L Cross Rn (Jake Higgins)

200 angus.....600-650#.....Jeff Johnson

115 blk, bwf NI Pine Creek genes.....550-675#.....Heinert Family

110 angus & blk NI likeable look.....550-675#.....Rex Lanka

125 rd & blk NI good condition700-750#.....Jim, Patty & Mackenzie Johnston

100 rd angus NI Calvo & Ohlde sired May/June born.....700-750#
Resting Heart

80 .rd angus NI hayfed only.....550-700#.....Kevin & Laura Willert

300 blk str & hfrs NI.....450-650#.....Dave & Dan Shoemaker

PLUS MORE STRS & HFRS FROM: Ridenour (55h), Vandermay C & G (40h), Logterman (25h), Resting Heart (25h), Warner (21h), Kruger (18h), Frank (45s), Shelbourn (40s), Heath (18s), Stewart (200s-h), Lazy Trails (95s-h), Hines (30s-h), Anker (30s-h) Lurz, Bellin

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****STARTING TIME: 11:00 AM****

MARKET REPORT FOR TUESDAY, FEBRUARY 27, 2024
RECEIPTS: 2001 CATTLE
FOR FULL RESULTS, VISIT OUR WEBSITE:
WWW.HOLTONLIVESTOCK.COM

STEERS & BULLS	HEIFERS	
6 blk Leona 419@389.00	30 blk bwf Sabetha 855@234.00	
9 blk bwfHolton 368@387.50	12 blk Eudora 900@225.00	
10 rd blk bulls Corning 340@383.00	10 blk rd Frankfort 989@199.00	
5 blk Goff 380@370.00	HEIFERS	
9 blk Goff 483@357.50	21 blk char Hiawatha 447@324.00	
7 blk Eudora 499@352.00	4 blk bwfTroy 467@314.00	
9 blk Holton 539@343.00	11 rd rnf Corning 246@310.00	
10 blk Cummings467@340.00	14 blk rd Powhattan 422@305.00	
9 blk char males Hiawatha496@333.00	7 blk bwfWetmore 482@304.00	
12 blk Leona 606@323.50	18 bwf rnfCentralia 548@295.00	
23 blk bwf Cummings599@319.50	20 blk Holton 542@294.50	
22 blk Goff 619@314.00	11 blk bwfMeriden 450@287.00	
19 mix Eudora 624@313.00	12 blk rnf Powhattan 502@287.00	
19 blk Holton 668@282.00	20 blk bwf Goff 569@285.00	
52 blk bwfFairview 661@281.00	11 bwf rnf Wetmore556@272.00	
17 char blk Horton 685@275.00	9 blk bwfLeona 620@268.00	
23 blk Lancaster 738@270.00	11 blk char Hiawatha 646@260.00	
77 blk Eudora 769@255.25	15 char Horton 648@260.00	
25 char Horton 773@254.00	11 blk Morrill 613@246.00	
67 blk char Holton 805@251.50	14 blk char Lancaster 731@242.50	
112 blk char Lancaster 837@249.50	47 blk bwf Cummings 671@231.50	
19 blk bwf Cummings 743@249.00	29 bwf rnf Sabetha 807@227.00	
13 blk char Holton 870@236.00	10 blk char Hiawatha 807@226.00	
	12 blk Grantville 908@219.75	

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Factors to consider in rebuilding the cow herd

By Ross Mosteller, Meadowlark District Extension agent, livestock and natural resources

Early in February, we had an excellent producer meeting focused on the general theme of rebuilding the national cow herd with a plan. Not only did we discuss looking at the replacement female herself, but also using risk management tools like Livestock Risk Protection (LRP), Hedging and Pasture Rangeland and Forage (PRF) insurance to provide financial protection. The

risk management aspects could have an article dedicated to each topic, and likely will be down the road. Today my focus will be to share some key points to consider in heifer development discussed at the meeting.

There are factors that are outside of our control, such as input cost, markets and weather, but many factors can be controlled with management. This includes breeding/calving dates, length of breeding/calving season, genetics, nutrition, reproductive technologies, timing of

buying/selling and herd health protocols. Focusing on benchmarks for production and the things that we can control with management will have lasting impact on the next generation cow herd and economics of the operation.

What are some of the benchmarks for the breeding female? Two terms come to mind, longevity and stayability. Longevity is the length of productive life, or the time that a producing cow remains in the herd. Stayability is similar and defined as the ability of a fe-

male to remain in the herd past the point in time where she recovers the cost of development. To optimize reproductive performance, a cow needs to calve by the time she is 24 months of age and maintain a 365-calving interval, with a live calf each year. To do this, she must have a calf and rebred within 82 days, which generally means two heat cycles at best. Once she has the calf and is rebred, she then needs to wean a calf that grows and performs. All of this while staying in a body condition score around 5, on minimal feed inputs.

There has been a plethora of research showing that those heifers who are born early in the calving season are more likely to reach puberty sooner, calve early themselves and offer more total pounds of weaned calf over her lifetime. Think of it in these terms, for every one day of age older a calf is at weaning generally translates into 1.7 to 2.4 more

pounds, when growth potential is similar. To this point, look at your calving records to see if you reach this mark: 76% of calves born by Day 21, 87% by Day 42 and remainder born by Day 63. Work done by Funston in Nebraska shows that it takes the profit of two early calving cows to make up for one late-calving cow.

Developing heifers is not a cheap venture, nor is purchasing bred heifers or pairs. Mousel et al showed that it takes five to six calves to recover the developmental and production costs of heifers in the average cow herd. It stands to reason then that if a female is culled from the herd before this point, this increases the average development cost and doesn't contribute to the profitability and/or sustainability of the operation. This is partly why Stayability EPDs have been implemented by many breed associations and operations who retain females need to keep that EPD in mind when select-

ing breeding animals. When investing in the replacement female, finding the one with best chance of meeting the above benchmarks should be the goal. It goes without saying, but recordkeeping and data are key to this!

This is by no means the complete discussion from the meeting, but hits on a few take-home considerations. Economics is certainly a big factor in all of this as well and fortunately we've got a tremendous resource in AgManager.info to help with these contemplations. Two useful decision tools are the KSU-Beef Replacements and KSU - Detailed Cow Calf Budget tools. Both are Excel spreadsheets that allow you to input your production numbers and estimate things such as Net Present Value or the amount you can afford to pay for a replacement female. Good luck working through all the decisions that need to be made in heifer development and cow herd growth or rejuvenation.

Grass & Grain Weather Report March 6, 2024

Seven Day Forecast	In-Depth Local Forecast	Today's Local Outlook																																
WEDNESDAY Mostly Cloudy High: 59 Low: 36 THURSDAY Scattered Rain High: 60 Low: 38 FRIDAY Cloudy High: 58 Low: 34 SATURDAY Sunny High: 57 Low: 35 SUNDAY Mostly Cloudy High: 54 Low: 30 MONDAY Sunny High: 56 Low: 34 TUESDAY Cloudy High: 58 Low: 35	Today we will see mostly cloudy skies with a slight chance of isolated rain, high temperature of 59°, humidity of 35%. East southeast wind 10 to 13 mph. The record high temperature for today is 81° set in 2017. Last Week's Almanac <table border="1"> <tr><th>Date</th><th>H/L</th><th>Normals</th><th>Precip</th></tr> <tr><td>2/23</td><td>67/31</td><td>48/23</td><td>0.00"</td></tr> <tr><td>2/24</td><td>70/27</td><td>48/23</td><td>0.00"</td></tr> <tr><td>2/25</td><td>76R/27</td><td>49/23</td><td>0.00"</td></tr> <tr><td>2/26</td><td>82R/32</td><td>49/24</td><td>0.00"</td></tr> <tr><td>2/27</td><td>66/22</td><td>49/24</td><td>0.00"</td></tr> <tr><td>2/28</td><td>43/13</td><td>50/24</td><td>0.00"</td></tr> <tr><td>2/29</td><td>59/32</td><td>50/24</td><td>0.02"</td></tr> </table> Rainfall 0.02" Normal rainfall 0.24" Departure -0.22" Average temp 46.2° Average normal 36.3° Departure +9.9°	Date	H/L	Normals	Precip	2/23	67/31	48/23	0.00"	2/24	70/27	48/23	0.00"	2/25	76R/27	49/23	0.00"	2/26	82R/32	49/24	0.00"	2/27	66/22	49/24	0.00"	2/28	43/13	50/24	0.00"	2/29	59/32	50/24	0.02"	Washington 60/40 Blue Rapids 59/35 Seneca 59/35 Clay Center 59/36 Manhattan 59/36 Wamego 60/36 Ogden 57/36 Junction City 60/36 Abilene 59/36 Council Grove 59/36
Date	H/L	Normals	Precip																															
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Local UV Index 0-2: Low, 3-5: Moderate, 6-7: High, 8-10: Very High, 11+: Extreme Exposure	Weather History March 6, 1989 - A winter storm in the south central United States left parts of Missouri and Arkansas buried under more than a foot of snow. Heavier snowfall totals in Missouri included 14 inches at Springfield and 16 inches at Lebanon.	Growing Degree Days <table border="1"> <tr><th>Date</th><th>Degree Days</th><th>Date</th><th>Degree Days</th></tr> <tr><td>2/23</td><td>0</td><td>2/27</td><td>0</td></tr> <tr><td>2/24</td><td>0</td><td>2/28</td><td>0</td></tr> <tr><td>2/25</td><td>1</td><td>2/29</td><td>0</td></tr> <tr><td>2/26</td><td>7</td><td></td><td></td></tr> </table>	Date	Degree Days	Date	Degree Days	2/23	0	2/27	0	2/24	0	2/28	0	2/25	1	2/29	0	2/26	7														
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USMEF promotes beef in China

With China projected to be the global leader in foodservice growth through at least 2026, the U.S. Meat Export Federation (USMEF) is accelerating efforts to expand U.S. beef and

pork utilization in targeted segments and markets in China. Promotional campaigns for U.S. beef and pork took place in December and January at multiple outlets of several restau-

rant chains in Shanghai and five cities in South China. The winter campaigns promoted the superior attributes of grain-fed U.S. product to consumers while introducing alternative U.S. cuts to restaurant chains.

One targeted growth segment is hot pot restaurants, where USMEF is promoting the utilization of several U.S. beef cuts. Major highlights of the winter campaign included promotions with a restaurant group in Shanghai at the flagship outlets of its two hot pot chains. One chain, Shabu Shabu, launched new hot pot dishes featuring U.S. beef loin tail while the other chain, Cou Cou, launched new dishes featuring chuck roll and short plate. Both promotions were successful and eventually expanded into a nationwide campaign at 900 outlets.

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We sold 1671 cattle February 27. Steer and heifer calves were in good demand at steady to higher prices. Feeder steers and heifers sold \$3.00-8.00 higher. Cows and bulls were \$5.00-10.00 higher.

STEER & BULL CALVES 2 bwf str 435 @ 357.00 4 blk str 361 @ 350.00 4 blk/bwf str 473 @ 339.00 5 blk/red str 476 @ 335.00 7 blk/red str 494 @ 329.00 4 blk bulls 308 @ 329.00 8 blk/red str 488 @ 328.50 2 blk bulls 358 @ 312.00 3 x-bred str 485 @ 310.00 3 blk/bwf str 528 @ 309.00 2 blk bulls 433 @ 309.00 3 blk/bwf str 542 @ 305.00 6 char/red bulls 450 @ 299.00 2 blk bulls 490 @ 293.00 10 blk bulls 473 @ 290.00	STOCKER & FEEDER STEERS 11 blk/bwf str 580 @ 326.00 4 blk/bwf str 563 @ 320.00 7 x-bred str 589 @ 301.00 8 blk str 585 @ 293.00 17 blk str 688 @ 277.00 3 blk str 650 @ 275.00 12 blk/red str 713 @ 268.50 65 blk str 774 @ 262.75 47 blk/bwf str 770 @ 261.25 14 blk str 764 @ 259.00 5 blk/bwf str 726 @ 257.00	HEIFER CALVES 3 blk str 617 @ 251.00 20 blk/bwf str 832 @ 247.00 62 blk/red str 849 @ 245.50 5 blk str 823 @ 245.00 60 blk str 881 @ 243.00 64 blk/bwf str 860 @ 242.25 63 blk/char str 860 @ 242.25 40 blk/red str 818 @ 242.00 62 blk/bwf str 906 @ 236.25 65 blk/char str 899 @ 231.25 29 blk/char str 916 @ 230.25 68 blk/bwf str 922 @ 230.00 124 blk/char str 928 @ 229.50 9 blk str 807 @ 225.00 61 mix str 915 @ 225.00 60 blk/bwf str 1017 @ 221.25	STOCKER & FEEDER HEIFERS 2 blk/bwf hfr 553 @ 285.00 3 blk/bwf hfr 567 @ 276.50 8 blk/red hfr 578 @ 258.00 7 blk hfr 552 @ 255.00 7 blk/bwf hfr 622 @ 254.00 2 blk hfr 605 @ 247.00 6 blk/red hfr 635 @ 246.00 2 blk hfr 653 @ 244.50 3 blk/bwf hfr 693 @ 237.00 23 blk/red hfr 698 @ 236.00 4 blk/sim hfr 704 @ 234.00 6 blk/bwf hfr 747 @ 234.00 64 blk/bwf hfr 828 @ 227.50 21 blk/bwf hfr 839 @ 225.50 131 blk hfr 843 @ 225.25 8 blk hfr 1024 @ 203.00	COWS & HEIFERETTES 1 blk hfrt 920 @ 150.00 1 wf hfrt 985 @ 141.00 1 blk hfrt 1220 @ 140.00 1 blk cow 930 @ 130.00 1 blk cow 1560 @ 127.00 1 blk cow 1805 @ 124.00 1 blk cow 1070 @ 122.00 1 blk cow 1510 @ 118.00 1 blk cow 1425 @ 116.00 1 bwf cow 1335 @ 115.00 1 blk cow 1870 @ 114.00 1 blk cow 1625 @ 113.00 1 blk cow 1320 @ 112.00 1 bwf cow 1200 @ 111.00 1 blk cow 1550 @ 110.00 1 blk cow 1465 @ 109.00 1 blk cow 1650 @ 108.00 1 red cow 1290 @ 106.00 1 blk cow 1480 @ 105.00 1 blk cow 1040 @ 104.00 1 red cow 1200 @ 103.00 1 blk cow 1030 @ 102.00 1 bwf cow 1225 @ 101.00 1 blk cow 1255 @ 100.00 1 blk cow 1095 @ 99.00 1 red cow 955 @ 97.00 1 blk cow 1330 @ 96.00	BREED COWS & PAIRS 1 blk cow @ 1600.00	BULLS 1 blk bull 1920 @ 139.00 1 blk bull 1985 @ 133.00 1 blk bull 1780 @ 127.00 1 wf bull 1550 @ 120.00 1 wf bull 2390 @ 119.00 1 wf bull 1820 @ 108.00 1 red bull 1780 @ 105.00
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CONSIGNMENTS FOR TUESDAY, MARCH 5, 2024:

- 35 blk str & hfrs, 475-525 lbs., vaccinated
- 35 blk red Angus str & hfrs, 450-550 lbs., vacc.
- 18 blk hfrs, 550-600 lbs., weaned, vaccinated
- 75 blk str & hfrs, 550-650 lbs., weaned, vacc.
- 65 blk heifers, 775-800 lbs.
- 124 Angus bwf heifers, 775-800 lbs.
- 64 blk char steers, 775-800 lbs.
- 65 blk steers, 825-850 lbs.
- 66 blk steers, 850-875 lbs.
- 60 blk char steers, 925-950 lbs.
- 130 blk red heifers, 775-800 lbs.
- 120 blk red heifers, 725-750 lbs.

CONSIGNMENTS FOR TUESDAY, MARCH 12, 2024:

- 200 blk str & hfrs, 550-650 lbs., long time weaned, vaccinated
- 135 SimAngus str & hfrs, weaned, vaccinated, homeraised, no implants

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