



# Kansas Hay Market Report

Compared to the last report, demand remains low for all hay and prices are soft for all regions. According to the U.S. Drought Monitor for April 23rd, one-category degradations were made in Kansas where precipitation has been below normal during the past 90-day period with the greatest departures of four to five inches observed in south-central and eastern Kansas. Moreover, according to the USGS, stream gages on numerous creeks and rivers in central and eastern Kansas were reporting much below-normal flows. The USDA reported that 26% of the winter wheat crop in Kansas was rated in poor to very poor condition. In addition to dry conditions, average temperatures across the Plains states have been ranging from 4 to 8+ degrees above normal levels during the past 90 days with the greatest anomalies observed in far eastern portions of the region. The categorical percent area for abnormally dry conditions (D0) decreased to 32.5%, moderate drought (D1) increased to near 48%, severe drought (D2) increased to 17%, and no extreme drought (D3) or exceptional drought (D4) was recorded.

## Southwest Kansas

Demand low. Trade activity is slow. Dairy alfalfa prices are steady. Grinding alfalfa, and Ground and delivered alfalfa price steady. Alfalfa: Dairy, \$1.35-\$1.45/point RFV. Good, Stock or Dry Cow none reported. Fair/good grinding alfalfa, large rounds \$115.00-\$125.00, large square 3x4's and 4x4's \$115.00-\$125.00. Ground and delivered locally

to feed lots and dairies \$180.00-\$190.00. Teff: small squares \$9.00/bale; Grass hay: CRP large rounds, 75.00 per bale. The week of 4/21-4/27, 3,998T of grinding alfalfa and 250T of dairy alfalfa was reported bought or sold.

## South Central Kansas

Demand low. Trade activity is slow. Dairy alfalfa prices steady. Grinding alfalfa, Ground and delivered and Alfalfa pellet price steady. Alfalfa: Dairy \$1.30-\$1.40/point RFV. Good, Stock cow, \$190.00-\$200.00. Fair/good grinding alfalfa, large rounds \$135.00-\$145.00 delivered, 3x4 and 4x4's \$135.00-\$145.00 delivered. Alfalfa ground and delivered \$190.00-\$200.00. Alfalfa pellets: Sun cured 15 pct protein \$280.00-\$285.00, 17 pct protein \$280.00-\$285, Dehydrated 17 pct protein: \$385.00-\$400.00. Grass hay: Bluestem, small squares \$200.00, large rounds and large squares none reported. The week of 4/21-4/27, 4,239T of grinding alfalfa and 150T of dairy alfalfa was reported bought or sold.

## Southeast Kansas

Demand low. Trade activity is slow. Dairy alfalfa price is steady, Bluestem and Brome hay price steady. Alfalfa: horse or goat, none reported. Dairy \$1.35-\$1.45/point RFV. Good, stock cow none reported. Fair/good grinding alfalfa, none reported. Grass hay: Bluestem, small squares \$200.00-\$205.00, large round \$140.00-\$150.00, large square 3x4 and 4x4's \$165.00-\$175.00. Brome, small squares \$200.00-\$205.00, large rounds none reported, large square 3x4 and 4x4's \$180.00-\$200.00. Corn stalks: large rounds \$55.00-\$65.00. The week 4/21-4/27, 1508.5T of grass hay was reported bought or sold.

## Northwest Kansas

Demand low. Trade activity is slow. Dairy alfalfa, grinding alfalfa prices are steady. Alfalfa: horse, small squares \$13.25/bale. Dairy, Premium/

Supreme \$1.35-\$1.45/point RFV. Stock cow, good, none reported, Alfalfa Good 3x3's \$180, Premium 3x3's \$225.00, Fair/good grinding alfalfa: none reported; Sudan large rounds \$60.00-\$70.00.

## North Central-Northeast Kansas

Demand low. Trade activity is slow. Dairy alfalfa, grinding alfalfa, steady, Ground and delivered \$5.00-\$10.00 lower. Grass hay mostly steady. Alfalfa: Dairy \$1.30-\$1.40/point RFV; Horse hay, premium small squares 13.00/bale; Stock Cow 3x4's none reported; Fair/good, grinding alfalfa, large rounds \$150.00-\$170.00, large square 3x4's \$165.00-\$175.00. Alfalfa ground and delivered \$180.00-\$190.00. Grass hay: Bluestem, small squares \$8.00-\$9.00/bale, large rounds \$75.00-\$85.00/bale, large square 3x4 and 4x4's \$130.00-\$140.00. Brome: small squares \$10.00-\$14.00/bale, large rounds \$95.00-\$100.00/bale, large square none reported. Wheat straw: none reported. The week of 4/21-4/27 486T of grinding alfalfa and 373T of dairy alfalfa was reported bought or sold.

*\*\* Prices above reflect the average price. There could be prices higher and lower than those published.\*\*\*Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales.*

*\*CWF Certified Weed Free*

*\*RFV calculated using the Wis/Minn formula.*

*\*\*TDN calculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage) Source: Kansas Department of Agriculture -Manhattan, Kansas, Kim Nettleton 785-564-6709.*

## Brazilian fertilizer spreader specialist MP AGRO becomes part of the AMAZONE Group

Agricultural machinery manufacturer AMAZONE is pleased to announce that, subject to official approval,

the Brazilian fertilizer spreader specialist MP AGRO will become part of the AMAZONE Group. This acquisition

marks a significant milestone for both companies and signals a further step in its internationalisation and

the growth of the AMAZONE Group in South America.

The collaboration between MP AGRO and AMAZONE means that it is possible to combine the specialist strengths of both companies in order to be able to jointly set new standards in professional fertiliser application technology. Under the proven leadership of Douglas Peccin, MP AGRO's existing workforce will remain unchanged and the business will continue to operate as usual.

"We will be relying on the MP AGRO team by using both their ex-

perience as well as their closeness to the local market, so that we at AMAZONE can bring our technology to Brazil," explain AMAZONE owners Christian Dreyer and Dr. Justus Dreyer.

The merger aims to offer innovative agricultural machinery of the highest quality to the Brazilian market and to raise the level of accuracy and sustainability in fertiliser application to a new level.

The outstanding strengths of both companies are combined. MP AGRO brings with it a young, highly motivated and dynamic team

that focuses on the sector of fertiliser application and has in-depth market know-how in Brazil. With strong sales partners across Brazil, MP AGRO is known for the high quality and reliability of its products.

AMAZONE, a fourth-generation family business, has stood for constant growth through innovation and precision for over 140 years. Manufacturing pioneering products for intelligent crop cultivation, AMAZONE brings an international success story to the collaboration.

As a joint entity, MP AGRO and AMAZONE will strive to become the leading supplier of fertiliser application technology in Brazil and to further expand their shared innovative strengths. This partnership promises significant added value for customers in Brazil.

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# Mann, Costa, Moran and colleagues urge USDA to restore NASS surveys

U.S. Representative Tracey Mann (KS-01), chairman of the House Agriculture Committee's Subcommittee on Livestock, Dairy, and Poultry, along with Representative Jim Costa (CA-21), ranking member of the House Agriculture Committee's Subcommittee on Livestock, Dairy, and Poultry, and U.S. Senator Jerry Moran (R-KS), led 70 of their colleagues in penning a letter to U.S. Secretary of Agriculture, Tom Vilsack, urging him to reverse the U.S.

Department of Agriculture's (USDA) decision to cancel or discontinue several National Agricultural Statistics Service (NASS) reports. The reports provide American farmers, ranchers, and agricultural producers with transparent livestock, grain, and fiber market insights as they position themselves to effectively manage risk and build supply and demand estimates, which help determine commodity sourcing plans to remain operational.

"Droughts, wildfires, sky-high inflation, market fluctuation, and input costs have all driven producers' risk to an all-time high," said Mann "USDA's decision to cancel the July Cattle Report and discontinue the Cotton Yield Objective Survey and all County Estimates for Crops and Livestock only exacerbates that risk. Farmers, ranchers, and agricultural producers in the Big First and across the country are doing their best as they bear the weight of feeding, clothing, and fueling the world. Secretary Vilsack should immediately reverse this decision and give our producers at least some of the certainty they desperately need and deserve."

"The USDA's annual reports on markets and statistics help our farmers and ranchers make informed decisions on the crops they are going to plant and how they manage their livestock," said Moran. "Our producers face uncertainty from the weather, market demands, inflation and more. Eliminating these resources creates greater uncertainty for the agriculture industry and harms our producers' ability to forecast future demands in the market."

The letter is supported by the National Grain and Feed Association, National Cattlemen's Beef Association, National Cotton Council, American Farm Bureau Federation, Livestock Marketing Association, Beef Alliance, and Livestock Marketing and Dealers Association.

"We appreciate Rep. Mann's leadership and lawmakers' recognition of the highly valuable nature of these reports to the entire U.S. agricultural value chain," said NGFA President and CEO Mike Seyfert. "NASS county estimates are critical for the operation of agricultural businesses. They are used to build supply and demand estimates, which help determine commodity sourcing plans to keep agribusiness facilities operational. The knowledge the reports provide contribute to an efficient and nimble supply chain. NGFA members, including agricultural exporters, processors and livestock feeders rely on these reports to participate in the export sales market and to make appropriate purchase decisions."

"The data provided by USDA-NASS in these cancelled reports is vitally important to cattle producers, especially in this current period of the cattle cycle," said NCBA president and Wyoming rancher Mark Eisele. "USDA's decision to cut the July Cattle report and County Estimates will only fuel more uncertainty in the market. NCBA thanks Rep. Mann, Rep. Costa, and Sen. Moran for leading a bipartisan group of lawmakers in urging USDA to reverse this decision."

"The entire cotton industry relies on the fullest range of NASS reports to predict harvests, develop market forecasts, and estimate the potential economic impact of natural disasters," said president and CEO of the National Cotton Council Gary Adams. "During these challenging times, the National Cotton Council commends this bipartisan effort urging Secretary Vilsack to restore the vital data we lost."

"AFBF is disappointed in NASS' decision to drop these crucial reports," said American Farm Bureau Federation president Zippy Duvall. "County crop and yield estimates provide important data for markets and research, and the decision to cancel the Cattle Inventory Survey runs counter to USDA's previous commitments to improve fair, competitive and transparent markets. We appreciate Senator Moran, Congressman Mann, and Congressman Costa for their continued support to reverse NASS' decision."

"LMA strongly encourages USDA to reconsider the cancellation of the July Cattle inventory report, which provides valuable public information to the livestock industry," said Mark Barnett, Livestock Marketing Association president. "We are grateful for Rep. Mann, Rep. Costa, and Sen. Moran for championing these needed reports in a congressional letter."

"The Beef Alliance recognizes that the USDA and NASS are facing funding challenges which are not dissimilar to the difficulties facing cattle feeders: higher input costs and tighter margins," said Beef Alliance chairman John Wilson. "However, the costs associated with cancelling the July Cattle Inventory Report far exceed whatever minimal savings the agency may or may not accomplish given this decision and contradict the agency's transparency. Unlike other commodities, cattle production inherently involves a multi-year approach to raising, feeding, marketing, and processing. This report is extremely important to market efficiency across the entire beef production sector. This is why we strongly oppose the decision to cancel the cattle inventory report and thank Congressman Mann for his leadership spearheading this important letter."

"ALMDA's member livestock markets, dealers, and order buyers rely on USDA NASS data to provide unbiased and accurate national and local livestock inventory data to forecast industry supply and demand trends which are fundamental to achieving robust price discovery for sellers," said Bryan Forester, president of the American Livestock Markets and Dealers Association. "This data is also used by risk managers, market analysts, the Farm Credit system, banks, allied industry, state extension programs, and countless others in the agriculture industry to provide a range of valuable services to all livestock producers. We call upon USDA NASS to reconsider the elimination of the discontinued reports and immediately restore these reports for the benefit of the entire livestock industry."

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Report for May 1, 2024

— COWS / HFRPTS / BULLS —			HEIFERS		
Weight	Price Range				
Cows	\$113.00-\$132.00		Cedar Point 6 blk	468	\$285.00
Heifers	\$145.00-\$152.00		Durham 9 Char X	519	\$280.00
Bulls - 5	\$120.00-\$145.50		Durham 19 Char X	612	\$279.50
Pairs - 2	\$275.00 pr		Hillsboro 7 blk	539	\$270.00
			Lincolville 4 blk	668	\$246.00
			Hope 5 blk	719	\$224.00
			Hope 58 blk	914	\$215.00
			Ramona 53 mix	893	\$205.50

  

— TOP STRINGS OF EACH CLASS —			
STEERS	HEAD	WEIGHT	PRICE
Cedar Point	8 blk	526	\$310.00
Durham	11 Char X	649	\$290.50
Ramona	54 mix	964	\$217.25
Lincolville	59 mix	893	\$216.50
Lincolville	58 mix	914	\$215.00

  

BUCKET CALVES			
Abilene	1 blk str	280	\$1,025.00
Abilene	1 blk hfr	210	\$650.00
Abilene	1 blk hfr	90	\$335.00
Herington	1 blk hfr	85	\$300.00

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Date: 5/1/24; Total Head Count: 576  
Cows: \$80-\$136.00 • Bulls: \$149-\$158.00

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13 mix	335@348.00	15 blk	363@316.00
7 blk	395@320.00	8 blk	429@388.00
3 blk	375@285.00	10 mix	419@384.00
13 mix	395@283.00	3 blk	423@367.50
8 mix	387@282.00	3 blk	463@342.00
3 mix	368@269.00	4 bkbwf	444@339.00
13 mix	495@307.00	4 blk	466@330.00
3 blk	470@294.00	13 mix	405@323.00
14 Char	468@290.00	4 blk	489@317.50
13 mix	550@301.00	21 mix	505@344.00
8 blk	566@298.00	6 mix	513@335.00
4 wf	549@274.00	9 mix	539@326.00
8 mix	548@262.00	3 blk	590@310.00
8 blk	719@231.50	4 bkbwf	621@314.00
5 blk	834@217.00	3 blk	605@310.00
3 wf	815@212.00	4 wf	669@247.00
		4 bkbwf	744@263.00
		3 Red	742@256.00
		7 blk	849@223.50
		6 mix	878@215.00
		11 blk	914@218.00
		7 blk	995@208.50
		4 wf	960@205.00
		13 blk	1078@207.50

  

**PAIRS**  
3 blk 1245@3100.00

  

**STEERS**  
7 blk 378@385.00  
5 mix 389@353.00

  

**NO SALE MAY 28TH**  
due to Memorial Day Holiday.  
Summer Schedule starts after that  
(sale every other week)

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## JC LIVESTOCK SALES INC.

Wednesday Sale, Hogs NOON • Cattle 12:30 PM  
Report from May 1st, 2024

STEERS					
5	477	313.00	6	631	243.00
3	490	312.00	1	730	227.00
11	530	301.50			
6	534	272.00			<b>TOP BUTCHER COW:</b>
2	612	259.00			\$136.00 @ 1,380 LBS.
4	725	225.50			<b>TOP BUTCHER BULL:</b>
					\$174.50 @ 2,395 LBS.
					<b>BRED COWS:</b> \$1,100 - \$2,100
					<b>PAIRS:</b> \$1,600 - \$2,375

  

**SEE OUR FACEBOOK PAGE FOR LATEST CONSIGNMENTS AND ANNOUNCEMENTS ON UPCOMING SALES**

Watch online with [cattleusa.com](http://cattleusa.com) (Tab J.C. Livestock Sales) Must register to bid.

If you need assistance in marketing your cattle please call & we will be happy to discuss it with you.

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