Grass & Grain, May 14, 2024

Page 13 Demand grows for underutilized cuts of beef

Lower beef production and tighter beef supplies represent a challenge for U.S. exporters, but U.S. Meat Export Federation (USMEF) president and CEO Dan Halstrom explained that with support from the U.S. Department of Agriculture and the Beef Checkoff Program, USMEF is finding new opportunities for underutilized cuts in a wide range of international markets. These efforts, along with marketing of beef variety meats, help maximize the value of every animal.

good sign because we all know production's down and will remain down for the foreseeable future. But this is really an opportunity for the industry. and for USMEF in particular, to work on maximizing the value of that carcass and really focusing in on some of the sub-primals that might be underperforming," Halstrom said.

Halstrom said they have had quite a bit of success on the different cuts within the round, primal: tries may buy.'

"The performance on beef was, I think, a pretty knuckles, insides, etc. outside round, flats. He also says variety meats continue to show growth in Mexico, the Middle East, Korea, South America and even the Caribbean.

"I think this is the silver lining," Halstrom said. "With production down significantly last year and again this year, it gives us an opportunity to really focus in and maximize the value of that carcass outside of the normal mix that a lot of these coun-

Producers to be paid grid premiums for AngusLink Beef Scores

By Sarah Kocher, **Angus Communications**

For the first time, cattlemen can earn grid premiums based on the genetic merit of their cattle, stemming from their investment in superior genetics. National Beef Packing Co., LLC (NBP) announces the addition of new premiums on their U.S. Premium Beef, LLC (USPB) grid for qualified cattle based on their AngusLink Genetic Merit Scorecard (GMS). AngusLinkSM value-added programs are administered by the American Angus Association® in partnership with IMI Global

Effective for cattle harvested Aug. 5, a grid premium of \$5 per head will be paid for cattle with a Beef Score of 100 or greater on the AngusLinkSM GMS. This will be exclusively available for cattle marketed through USPB and delivered to NBP plant locations in Liberal and Dodge City.

On Dec. 1, a second grid premium, \$10 per head for cattle with a GMS Beef Score of 150 or greater, will take effect. Those scoring 100-149 will continue to receive the \$5/head premium. These premiums will be in addition to all other premiums and discounts available based on grading and carcass performance.

"National Beef is pleased to offer U.S. Premium Beef members this grid premium and new program in cooperation with the American Angus Association," said Chad Barker, vice president of cattle procurement with NBP. "We're excited to be adding another chapter to our history of creating innovative ways to reward producers for high-quality cattle."

Mark Gardiner of Gardiner Angus Ranch, chairman of the USPB board of directors, said this announcement is revolutionary, and he hopes it will inspire others to feed better beef through supporting advancements in genetics.

"This is revolutionary from the standpoint that there has never been a grid incentive based upon genetic merit," Gardiner said. "We're very thankful for National Beef and U.S. Premium Beef recognizing the value of

by the AngusLink program."

Brian Bertelsen, USPB vice president of field operations, said, "For over 26 years, the USPB value-based grid has rewarded cattle that excel in carcass quality. This new program is an incentive for cattle feeders who market on the USPB grid to seek out and buy feeder cattle that are genetically designed to not only excel in carcass traits, but also growth and efficiency."

The GMS objectively describes performance potential across four areas using a range from 0 to 200, with the industry average being 100. Beef Score predicts genetic potential for feedlot performance and carcass value and is calculated using the Association database and genetic information on sires and the cow herd.

"This is a significant step for the industry and speaks to the continued evolution of value-based marketing," said Mark McCully, CEO of the Association. "National Beef understands the importance of genetics and is di-

genetics as identified rectly rewarding producers for their investment."

> USPB also said the third-party verification provided by IMI Global was a key factor in the decision to move forward with these plans.

Doug Stanton, senior vice president of sales and business development with IMI Global, said, "This new value-added opportunity rewards commercial cow-calf producers for the superior Angus genetics they have developed over the years in their operations. The Genetic Merit Scorecard values, along with third-party Age and Source verification, provide a complete package of product predictability and traceability to the beef industry and our loyal consumers."

Cattle will need to qualify with their GMS Beef Score at least two weeks before harvesting. Most cattle currently receive a GMS prior to leaving their ranch of origin.

In addition, USPB is instituting a \$1 per head premium, effective May 13, for each low-frequency EID tag that is read and assigned to a carcass ID number within each lot. No minimum number of tags will be required within a lot.

There is no additional cost associated with the GMS program, aside from IMI Global's Age and Source verification enrollment, which includes an EID tag.

Troy Marshall, director of commercial industry relations with the Association, said the timing of the announcement is beneficial for cow-calf producers.

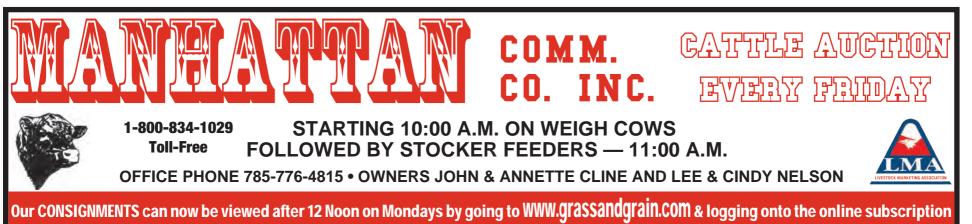
"Not only will previously enrolled cattle be eligible starting the first part of August; but as we enter the summer video sale season, it will also provide an additional incentive and additional buyers for those cattle selling with the GMS," he said. "Cow-calf producers will have the opportunity to enroll and take advantage of this program with this year's calf crop. The investment in time and money to enroll in AngusLink is extremely small and the ROI is growing exponentially as the market continues to embrace the scorecard."

To qualify for the GMS, sires must be predominantly (50% or more) registered Angus and 75% of the bull battery must be registered.

"Obviously, this is a transformative change, but the real impact will be longer-term," Marshall said. "This is a big step forward in rewarding producers for investing in genetics and will help to facilitate information flow and feedback between the segments of our business."

Bertelsen also said feeders can lease USPB delivery rights, when available, to market cattle through USPB. Those interested should please call USPB at 866-877-2525 or visit www.uspremiumbeef.com for more information.

For questions about the GMS or AngusVerifiedSM, call 816-383-5100, or contact AngusLink via email at anguslink@angus.org. IMI Global can also be reached to help start an enrollment at 303-895-3002, or producers can complete its contact form to get started at www.imiglobal.com/ contact.



ONLINE BIDDING AVAILABLE AT LMAAUCTIONS.COIV

		May 10th, steers	Wamego	5 Char CALVES — 350-	903@195.00	1 2	blk blk/Herf	@350.00 @325.00	Westmoreland	1 bl 1 bl			65@127.50
		good demand at	Odell. NE	3 blk	550 LBS. 360@332.00			- · · · ·	St. Marys				05@127.0
		ity and condition	Council Grove		360@332.00 515@321.00		S — 1250-220 1 Herf	1620@170.50	Westmoreland				05@126.50
•	•	rge run of weigh		3 blk		Rossville			Wheaton		ross		95@125.00
		the low dressing	Spring Hill	8 blk	513@315.00	Alta Vista	1 blk	1980@167.00	Blaine	2 bl			82@125.00
		g cows and bulls	Spring HIII	6 blk	436@314.00	Barnard	1 blk	2200@164.50	Westmoreland	1 bl			15@124.00
sold up to \$8 hi			Wamego	4 Cross	475@311.00	Leonardville	1 Cross	1870@161.00	Topeka		ross		85@123.00
		- 325-550 LBS.	Leavenworth	4 blk	516@307.00	White City	1 blk	1800@160.50	Whiting	1 bl			60@122.00
Wheaton	3 blk	333@407.00	Manhattan	7 blk	490@301.00	Frankfort	2 blk	1520@158.50	waterville	1 bl			25@120.0
Silver Lake	3 blk	345@405.00	Circleville	5 blk	504@300.00	Manhattan	1 blk	1255@154.00	Manhattan		ross		95@118.0
Odell, NE	3 blk	363@400.00	Odell, NE	5 blk	515@295.00	Frankfort	2 blk	1280@153.00	White City		ross		60@115.00
Spring HIII	8 blk	433@380.00	Oskaloosa	9 Cross	527@289.50	Silver Lake	1 blk	1365@150.50	St. Marys	1 bl			85@114.00
Manhattan	3 blk	450@370.00	Wamego	10 Cross	545@286.00			775-1675 LBS.	Wheaton	1 b			15@110.00
Wamego	3 Cross	481@336.00	Topeka	4 Cross	501@284.00	Whiting	1 bwf	775@192.00	White City	1 bl			20@107.0
Manhattan	7 blk	507@332.00	Manhattan	3 blk	528@280.00	Westmoreland	1 blk	975@186.00		1 b			70@102.0
Riley	3 blk	496@326.00	Topeka	4 blk	538@278.00	Green	1 blk	1065@180.00	Westmoreland	1 b			60@100.0
Topeka	3 mix	520@318.00	FEEDER		-725 LBS.	Waterville	1 blk	1060@178.00		COM/C		۲S	
Leavenworth	4 blk	526@314.00	Manhattan	3 blk	563@300.00	Onaga	1 blk	975@176.00			AGE		
FEEDER BUL	L & STEERS -	— 550-925 LBS.	Leavnworth	3 blk	580@293.00	Blaine	1 blk	1020@174.00	Burlingame	5 blk	8		@2900.00
Council Grove	8 blk	626@316.00	Manhattan	5 blk	582@289.00	Frankfort	1 blk	1200@172.00	Holton	2 blk	3-4		@2850.00
Blaine	5 blk	587@316.00	Rossville	7 Herf	559@259.00	St. George	1 bwf	755@170.00	Burlingame	4 blk	SS		@2750.00
Manhattan	14 blk	599@313.50	Circleville	3 blk	663@256.00	Green	1 blk	1190@162.00	Neosho Rapid	s 3 blk	4-5		@2600.00
Leavenworth	10 blk	632@310.00	Council Grove	5 blk	709@247.00	Whiting	1 Cross	860@158.00	Holton	3 blk	SS		@2575.00
Spring HIII	7 blk	550@309.00	Riley	5 Cross	568@246.00	Waterville	1 Cross	900@152.00	Barnes	2 Cross	3		@2450.00
Council Grove	7 blk	666@309.00	Burlingame	3 blk	691@230.00	Blaine	1 blk	1075@149.00	Holton	2 blk	6-8		@2400.00
Wamego	6 blk	582@298.00	Ū.	BABY CALVES		St. George	1 blk	960@146.00	Clifton	6 blk	8-SS		@2375.00
Circleville	7 blk	591@290.00	1	blk	230@@910.00	Hoyt	1 Cross	1665@144.00	Paxico	4 Cross	6-8		@2350.00
Manhattan	4 blk	570@290.00	1	bwf	210@@910.00	Frankfort	1 blk	1530@143.00	Barnes	2 blk	SS		@2200.00
Oskaloosa	5 Cross	616@275.00	1	Char	285@@850.00	Manhattan	1 Cross	1360@142.00	Burlingame	2 blk	SS,BM		@2125.00
Riley	3 blk	588@272.00	1	Char	260@@700.00	Hoyt	1 Cross	1385@141.00	Holton	2 blk	00		@2100.00
Manhattan	4 blk	661@264.00	1	blk	@575.00	Seneca	1 blk	1270@140.50	Paxico	2 blk	7		@2100.00
Burlingame	8 blk	713@263.00	1	Char	@535.00	Seneca	1 blk	1400@139.50	Wheaton	2 blk	6-7		@1885.00
Topeka	3 blk	610@263.00	1	blk	@425.00	Leavenworth	1 blk	1465@139.00	Clifton	2 blk	OO,BM		@1800.00
Melvern	3 bwf	736@196.00	4	blk	@400.00	Wamego	1 blk	1445@138.00	•		COWS		0.000.00
	5.500	100 0 100.00	•			Junction City	1 blk	1455@137.00			AGE	МО	
FAR	V COI	NSIGNM	FNTS F	OR MA	V 17.	Alma	1 blk	1355@136.50	Blaine	4 blk	2-3	4-5	@2200.00
						7 un 10		1000 @ 100.00	Diamo		20	τU	

JUNJIGNMEN I J FUK MAT

65 Choice reputation Red Ang strs & replacement quality hfrs, weaned 50 days/ 3 rd shots, 500-650#

34 Home raised Fall bred 1st calf OCV hfrs, 29 Blk SimAng, 3 Ang Char cross, 2 BWF, bred LBW Ang bull. Due to start calving Sept 25.

20 Blk Fall calving 1st calf hfrs, bred calving ease Ang bulls for Sept.-Oct. calving 900-1000# 10 Mix strs, long weaned, 700-800#

64 Choice reputation Ang & Blk SimAng strs & hfrs, weaned 30 + days, 2 rds shots, 500-650# 62 SimAng sired Blk strs & hfrs, weaned 35 days/2 rds shots, 500-625#

10 Red Angus, 3-5 yrs, with Red Ang calves by side. Cows poured with Cydectin, VL5. Calves had Bovishield 5 & Alpha 7 with Pinkeye, knife cut.

NO SALE: JUNE 14, 2024 • JULY 5, 2024

Barnes

Barnes

Valley Falls

Valley Falls

Valley Falls

Valley Falls

Alma

2 blk

2 blk

3 blk

2-3

SS

2

BREEDING BULLS

1 Herf

1 Herf

1 Herf

1 Herf

8

7

4-6

@2000.00

@1875.00

@1800.00

@3400.00

@3000.00

@2800.00

@2200.00

1460@136.50

1400@136.00

1460@135.00

1365@134.00

1365@133.50

1365@130.00

1035@129.00

1275@128.50

VISIT US ON THE WEB FOR DAILY CONSIGNMENT UPDATES AT WWW.MCCLIVESTOCK.COM

Waterville

Manhattan

Seneca

Blaine

Alma

Linn

Alma

Westmoreland

1 blk

	-		FIEL	D REPRESER	NIAIIVES —			
JOHN CLINE		BRENT MILLER		TOM TAUL		BRYCE HECK		SAM GRIFFIN
ONAGA		ALMA		MANHATTAN		LINN		BURNS
785-889-4775		785-765-3467		Cell: 785-556-1422		785-348-5448		620-726-5877
Cell: 785-532-8381		Cell: 785-587-7824				Cell: 785-447-0456		Cell: 620-382-7502
	ALAN HUBBARD		DAN COATES		ANDREW SYLVESTER	र	LARRY SCHRICK	
	OLSBURG		BALDWIN		WAMEGO		EASTON	
	785-468-3552		785-418-4524		785-456-4352		913-547-1315	
	Cell: 785-410-5011							

Page 14

Grass & Grain, May 14, 2024

Kansas Hay Market Report

Compared to the last report, demand remains low for all hay and prices are soft for all regions. According to the U.S. Drought Monitor for April 30th, moderate to heavy precipitation fell across much of the High Plains region last week, excluding central and southwest Kansas and southeast Colorado, with warmer than normal temperatures. While the storms responsible for the rain brought damaging hail and tornadoes in parts of the region, the rainfall helped to alleviate drought conditions in many areas. However, severe drought conditions expanded in central and southwest Kansas which has led to dust storms and very poor wheat conditions. The categorical percent area for abnormally dry conditions (D0) decreased to 27%, moderate drought (D1) decreased to near 29%, severe drought (D2) increased to 27%, and no extreme drought (D3) or exceptional drought (D4) was recorded.

Southwest Kansas

Demand low. Trade activity is slow. Dairy alfalfa prices are steady. Grinding alfalfa, and Ground and delivered alfalfa price steady. Alfalfa: Dairy, \$1.35-\$1.45/point RFV.

GRASS&GRAIN

Good, Stock or Dry Cow none reported. Fair/ good grinding alfalfa, large rounds \$115.00-\$125.00, large square 3x4's and 4x4's \$115.00-\$125.00. Ground and delivered locally to feed lots and dairies \$175.00-\$190.00. Teff: small squares \$9.00/bale; Grass hay: CRP large rounds, \$75.00 per bale. The week of 4/28-5/04, 4,536T of grinding alfalfa and 0T of dairy alfalfa was reported bought or sold. South Central Kansas

Demand low. Trade activity is slow. Dairy alfalfa prices steady. Grinding alfalfa, and Alfalfa pellet price steady; Ground and delivered \$5.00 lower. Alfalfa: Dairy \$1.30-\$1.40/ point RFV. Good, Stock cow, \$190.00-\$200.00. Fair/good grinding

alfalfa, large rounds \$135.00-\$145.00 delivered, 3x4 and 4x4's \$135.00-\$145.00 delivered. Alfalfa ground and delivered \$185.00-\$195.00. Alfalfa pellets: Sun cured 15 pct protein \$280.00-\$285.00, 17 pct protein \$280.00-\$285, Dehydrated 17 pct protein: \$385.00-\$400.00. Grass hay: Bluestem, small squares \$200.00, large rounds and large squares none reported. The week of 4/28-5/04, 4,407T of grinding alfalfa and 1,075T of dairy alfalfa was reported bought or sold.

Southeast Kansas Demand low. Trade

activity is slow. Dairy alfalfa price is steady, Bluestem and Brome hay price steady. Alfalfa: horse or goat, none reported. Dairy \$1.35-\$1.45/point RFV. Good, stock cow none reported. Fair/good grinding alfalfa, none reported. Grass hay: Bluestem, small squares \$200.00-\$205.00, large round \$140.00-\$150.00, large square 3x4 and 4x4's \$160.00-\$170.00. Brome, small squares \$200.00-\$205.00, large rounds

FARM EQUIPMENT, TOYOTA AVALON, **TOOLS, GUNS, AMMUNITION & MORE!** SATURDAY, MAY 18TH @ 10 AM AUCTION LOCATION:

stalks: large rounds \$55.00-\$65.00. The week 4/28-5/04 1,347.5T of grass hay was reported bought or sold. **Northwest Kansas**

none reported, large

square 3x4 and 4x4's

\$180.00-\$200.00. Corn

Demand low. Trade activity is slow. Dairy alfalfa, grinding alfalfa prices are steady. Alfalfa: horse, small squares \$13.25/bale. Dairy, Premium/Supreme\$1.35-\$1.45/point RFV. Stock cow, good, none reported, Alfalfa Good 3x3's \$180, Premium 3x3's \$225.00, Fair/ good grinding alfalfa: none reported; Sudan large rounds \$60.00-\$70.00.

North Central-**Northeast Kansas**

Demand low. Trade activity is slow. Dairy alfalfa, *grinding alfalfa, ground and delivered and grass hay steady. Alfalfa: Dairy \$1.30-\$1.40/point RFV; Horse hay, premium small squares 13.00/ bale; Stock Cow 3x4's none reported; Fair/ good, grinding alfalfa, large rounds \$150.00-\$170.00, large square

***Prices are dollars per ton and FOB unless otherwise noted. Dairy alfalfa prices are for mid and large squares unless otherwise noted. Horse hay is in small squares unless otherwise noted. Prices are from the most recent sales. *CWF Certified Weed Free

*RFVcalculated using the Wis/Minn formula.

**TDNcalculated using the Western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage). Source: Kansas Department of Agriculture -Manhattan, Kansas Kim Nettleton 785-564-6709.

HOLLINGER ONLINE AUCTION SCHEDULE LINDA KRAUS #2

Tools, Tools, Tools, Full farm shop full of ag & garden equipment including power tools of all kinds. Sold everything out of the house in Auction 1, now selling the shed contents.

ONLINE BIDDING OPENS: Friday, May 17, 8 AM with Soft Close Tuesday, May 21, 8 PM

KENNY ALTUM #3

Full farm shop includes: Tools, ag equipment, vehicles, trailers & etc,. etc., etc. ONLINE BIDDING OPENS: Saturday, May 18, 8 AM with Soft Close Wednesday, May 22, 8 PM

HOLLINGER

1253 75TH ST.

EUREKA, KS

316-321-7112 /WW.SUNDGREN.COM

View these Auctions & Register & BID at: https://hollingerauction.hibid.com/auctions/current



IF YOU'RE COUNTING ON DIGITAL ADVERTISING ALONE YOUTRE MISSING A LARGE AUDIENCE WITH

HOLLINGER ONLINE AUCTION & REAL ESTATE * Lyons, KS * 620-257-8148

3x4's \$165.00-\$175.00. Alfalfa ground and delivered \$180.00-\$190.00. Grass hay: Bluestem, small squares \$8.00-\$9.00/bale, large rounds \$75.00-\$85.00/bale, large square 3x4 and 4x4's \$130.00-\$140.00/ton. Brome: small squares \$10.00-14.00/bale, large rounds \$95.00-100.00/ bale, large square none reported. Wheat straw: none reported. The week of 4/28-05/04 465T of grinding alfalfa and 300T of dairy alfalfa was reported bought or sold.

**Prices above reflect the average price. There could be prices higher and lower than those published.

YOUR MESSAGE

Businesses make an average of \$2-\$4 for every \$1 spent on advertising.

82% of consumers trust print ads more when making a purchasing decision.

90% of U.S. consumers find online targeted ads intrusive and annoying. **

Grass and Grain has held the trust of its consumers for 70 years and is still going strong, generation after generation.

We are the agricultural source for thousands throughout Kansas, Nebraska, Missouri and Oklahoma.

We keep advertising simple and effective.



Briana McKay - Marketing/ Sales briana@agpress.com Cell: 308-223-0225



Donna Sullivan - Editor / Manager/ Publisher gandgeditor@agpress.com Office: 785-539-7558

From 35+ Amazing Advertising Statistics [2023]: Data + Trends by Jack Flynn on Zippia.com



"Frequently when customers call or come in, they say they saw our ad in Grass & Grain."

~ Estelle Dupont, Receptionist ~

"We have found it to be" very effective advertising."

Steve Morrison. ~ Salesman for Quality Structures, INC. ~

You too could be resping the benefits of Grass & Grain advertising Don't hestilate, call TODAY? 785-539-7558

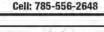
Or stop by to talk with one of our advaritsing representatives:



1531 Yuma St. Manhattan, KS











★ Good Maternal Traits & HYDRAULIC CHUTES Great Disposition WORKING CIRCLES CAKE FEEDERS ★ Reasonable Prices CONTINUOUS FENCING * Bring this Ad - Receive PANELS & GATES \$50 Discount See us at www.lucoinc.com **Randy Huninghake** Or call toll free: Frankfort, KS 1-888-816-6707

PO Box 385

Strong City, KS 66869

785-556-0319 Cell

785-292-6019 Home

place a classified ad or subscribe online to **GRASS & GRAIN**

grassandgrain.com

PASIURE 2024 and beyond. References

Small herd, references avail-

ground to rent. Paying compet-itive rates. Parker Farms &





Bush Hog 3308 rotary mower Bush Hog 1815 batwing mwr Bush Hog 2215 batwing mwr Bush Hog HDSS1L Subsoiler Killbros 102 seed box carrier Case IH 955 planter, 12R30 Case IH 4300 field cultivator, Rhino SE8A rotary mower, 8' '88 Case IH 1020 flex head, '89 Case IH 1020 flex head, '09 JD Z445 zero turn mower, Ground Force F8C Industrial CASE III AGRICULTURE Truck & Tractor ROSSVILLE, KANSAS

Standard Flow, Joysticks, C/H/A, Solid Tires, engine, 2638 Hours, Hand Control...\$18,500



BUILDINGS / BLDG MTLS. NCBA supports House Ag Committee farm bill framework

The House and Senate Agriculture Committees released their Farm Bill Frameworks recently. The House framework focuses on voluntary conservation programs that are increasingly popular with cattle producers, animal health provisions that protect the U.S. cattle herd, and investments in food security that support our broader national security. Unfortunately, the Senate Agriculture Committee's framework contains provisions that would be detrimental to cattle producers and are in direct contrast to NCBA member-driven policy including requirements to conduct pseudo-science studies on methane emissions from cattle.

House Farm Bill framework, and it is clear that direct input from cattle producers helped to positively shape this legislation. NCBA cannot support the Senate's Farm Bill framework because it is riddled with policies that would hurt producers and ignores the conservation benefits of cattle production. This is just the start of a long public process to pass the Farm Bill and negotiations are certain to change the legislative text many times before final passage. NCBA will continue to push for provisions that help producers and work to eliminate the provisions that will negatively target the cattle industry.

Why it matters: NCBA is very pleased with the Farmer sentiment declines to lowest level since June 2022 amid weakened financial outlook

April witnessed a steep decline in U.S. farmer sentiment, as indicated by the Purdue University/CME Group Ag Economy Barometer, which fell 15 points from March to a reading of 99. Both sub-indexes of the barometer also saw declines: The Current Condition Index dropped by 18 points to 83, while the Future **Expectations Index fell** by 14 points to 106. The month marked the lowest farmer sentiment reading since June 2022 and the weakest current condition rating since May 2020. The sentiment decline was driven by worries regarding the current financial situation on farms and anticipated financial challenges in the coming year. The April Ag Economy Barometer survey was conducted sale. Street legal 3-speed, re-verse \$3,400. 785-488-2218 from April 8-12, 2024.

took a significant hit in April, reflecting broader concerns about financial performance and farmland values," said James Mintert, the barometer's principal investigator and director of Purdue University's Center for Commercial Agriculture.

The Farm Financial Performance Index declined to 76 in April, marking a seven-point drop from the previous month and a 21-point decrease from last fall's peak of 97. This downturn reflects farmers' growing concerns about the upcoming year's financial outlook, with fewer respondents expecting better or equal performance than last year.

Farmers' expectations regarding interest rates and farmland values shifted in April's

"Farmers' sentiment survey. Only 24% of respondents anticipate interest rates rising over the next year, down from 32% in March. Fewer farmers this month also said they expect to see farmland values rise over the next year, despite the modest improvement in their interest rate outlook, while more farmers reported that they look for farmland values to hold steady. In the April survey, just 29% of producers said they expect farmland values to rise in the upcoming year, compared to 38% who felt that way in March. These shifts reflect farmers' concern about farm financial performance in 2024, outweighing their improved interest rate outlook.

There is growing interest in using farmland for solar energy production, and solar lease rates appear to be increasing. This month's survey revealed a seven-point uptick in respondents reporting discussions with companies about solar energy leases, reaching 19% compared to 12% in March. Specifically, discussions around solar leasing suggest demand for solar leases is increasing, with 58% of farmers reporting lease rate offers exceeding \$1,000 per acre — up from 54% in March. Over one-fourth of respondents (28%) said they were offered a farmland lease rate of \$1,250 or more per acre. Rising lease rates for energy production could be starting to impact farmland values, at least in some areas. Among producers who said they expect values to rise in the next year, 8% of respondents highlighted energy production as a key reason.

"Looking ahead, energy production activities could provide some support for farmland values and expectations in some regions," Mintert said.

March pork exports steady with year-ago; beef export value highest in nine months

March exports of U.S. pork were steady with last year's volume and edged higher in value, according to data released by USDA and compiled by the U.S. Meat Export Federation (USMEF). Beef exports were below last March's large volume, but export value was the highest since June 2023.

Korea shines in March as pork exports close excellent first quarter

Pork exports totaled 260,430 metric tons (mt) in March, up 0.1% from a year ago, valued at \$740.8 million – up 2% year-over-year and the seventh highest on record. March shipments to South Korea were among the largest on record, while exports also increased substantially to Central America, Colombia, Oceania, Vietnam and Malaysia. Pork export value per head slaughtered averaged \$70.85, the highest in nearly three years and the fifth highest on record.

"Another strong month on the pork side, and one that illustrates the importance of export market diversification," noted USMEF president and CEO Dan Halstrom. "Shipments to Mexico cooled a bit, reflecting the earlier timing for Easter, and yet the global total remained very robust through increases to Korea, Colombia, Central America and Australia. When export value exceeds \$70 per head slaughtered, that's welcome news for pork producers and the entire supply chain." Through the first quarter, pork exports increased 6% to 762,784 mt, while export value climbed 7% to \$2.11 billion. Although shipments to leading market Mexico trended lower in March, first-quarter exports to Mexico were still ahead of last year's record pace.

million, down slightly from a year ago (-0.3%) but the highest in nine months. March export value equated to \$454.62 per head of fed slaughter, the highest since mid-2022. March highlights included the third largest volume on record to the Caribbean, including an all-time high to the Dominican Republic, and shipments to the Middle East strengthened significantly. While March volumes to South Korea and Mexico were below last year, export value still trended higher.

"Beef demand in the Caribbean was outstanding in March, and we continued to see a strong rebound in the Middle East as well as some positive signs in Korea and Japan, where the foodservice recovery is making progress," Halstrom said. "It's a challenging situation in terms of supply availability, but the value U.S. beef commands internationally is very encouraging – as evidenced by March export value climbing to more than \$450 per head.

January-March beef exports totaled 311,865 mt, down 4% from the first quarter of 2023, but export value increased 6% to \$2.48 billion. Markets achieving first quarter value growth included South Korea, Mexico, Hong Kong, the Middle East, the Caribbean, Central America, Colombia, the Philippines and Singapore.

PILSEN PACKRATS AUCTION SATURDAY, MAY 18, 2024 — 10:00 AM 609 Western Heights, HILLSBORO, KANSAS Selling items for ROBERT & JUDITH PRIEST

HOUSEHOLD: 3pc Bedroom Set, Queen Anne Recliner, 6' Folding Picnic Table, Dining Room Table w/6 Chairs, Antique Kitcher Cupboard, Curio Cabinet, Several Wood Chairs, Antique Cupboard Small Crock, Card Tables, (2) 4 Drawer Filing Cabinets, Computer Desk, 2 Bar Stools, Area Rug, Vintage Stereo Cabinet, Several End Tables, Apartment Size Fridge, Console Loveseat, Leather Sofa, 2 Wrought Iron Patio Carts, Utility Cart, Antique Thread Cabinet, TV Trays, Antique Edison, Fireside Phonograph w/Records, Elite Ice Cream Maker, Keys Treadmill, Antique Wood Tea Cart, China Hutch, Swarovski Crystal Figurines, Cobalt Blue Limoges Pieces Printers Type Set & Drawers, Antique Oil Lamp, Suzanne Syracus; 12 Setting China Set, LARGE Souvenir Spoon Collection, old Mar bles, Stamps, Cracker Jack Toys from 1930s-50s, Books on Travel, Theological & History, DVDs, CDs, VHSs, Collection of Diane Bish Joy of Music, Vintage Music for Violin, Piano, Choir & Voice, JVC Dolby Cassette Player, Magnavox VHS, DVD Player, Multiple CD Player, JVC AM FM Receiver, 46" Sanyo TV & MUCH more! TOOLS, OUTDOORS & MISC.: Worxs 56vlt. Grass Trimmer &

Tree Pruner, Toro Self Propelled Lawn Mower, Craftsman Table saw, Vintage Push Cultivator, Garden Chemicals, Paints, Bench Grinder, Craftsman 4" Jointer, DeWalt Planer, Bar Clamps, Hand Tools, Garden Tools, Fishing Rods & Tackle, Coaster Wagon ations ar Outo HOWARD BISH ARTWORK: Howard Bish was a well known artist from Wichita. He did his work with oils, acrylics, water color, paste & ink. Howard was Judith Priests Father. There are approximately 30 pieces of his original work in this auction of various themes and sizes most are framed. These works of art are beautiful and would be a welcome addition in any home. AUCTIONEERS NOTE: Robert & Judith Priest were Ministers that traveled all over the world doing the Lords work. They traveled ex tensively both professionally & personally. They have a collection of souvenirs & artifacts from all over the world & from different cul tures. This is one of the cleanest & well cared for items that we have sold. This auction is held inside, out of the weather. Come on out and spend the day with us and bid on this wonderful lifetime collection. TERMS: We accept cash, checks with proper ID and credit cards. Announcements made day of sale take precedence over all printed material. Not responsible for listing errors. Not responsible for theft or accidents. Sale will be held inside. CONCESSIONS

March bright spots for U.S. beef include Caribbean, Middle East, Mexico

March beef exports totaled 108,218 mt, down 10% from the large volume posted a year ago but still the highest of 2024. Export value was \$889.9

First quarter lamb exports lower in volume, but value trends higher

March exports of U.S. lamb were 35% below last year at 246 mt, while export value fell 5% to \$1.5 million. But March shipments to the Caribbean, Mexico and Canada all trended significantly higher than a year ago. First quarter lamb exports fell 5% in volume to 819 mt, but value increased 19% to \$4.7 million. Value growth was led by the Caribbean, Mexico and Canada, but exports also trended higher to Taiwan and the ASEAN.

Sale conducted by PILSEN PACKRATS AUCTIONS Lincolnville, Kansas • Joe Vinduska, Auctioneer

See us online at pilsenpackrats.com or auctionzip.com, or our Facebook Page, or Call 620-323-0249 or 620-323-0347

NOW HIRING PRODUCTION MANAGER - FARM

Star Seed is a nationwide wholesale supplier of both agronomic and conservation seed based out of Osborne, KS. In business for over 100 years, Star Seed has developed over time to meet our customers ever changing needs. With state of the art equipment, quality staff and a family minded work environment, we have focused our efforts to service our footprint with speedy service and quality products.

Direct farm management of native grass and wildflower production acres located in North Central Kansas. Crop Establishment and Production: Responsible for seed production field establishment and management. This in cludes land leases, soil preparation, soil testing, seeding, pest (weeds, insects, rusts, molds) monitoring and control. irrigation, and prescribed fire.

Seed Harvesting: Responsible for harvesting and handling of seed from field to facility.

Responsible for creating and maintaining records for all aspects of crop production including costs, yields, planting data, harvesting data.

ALSO RESPONSIBLE FOR

Operations and maintenance of equipment that includes but is not limited to pickups, tractors, combines, stripper headers, seeding equipment, sprayers, augers, mowers, tillers, semi tractors and trailers,

Managing & leading crews to complete in-field quality control operations of both agronomic & conservation-based seed crops Oversee native grass growing contracts and agreements with producers and advise on best management practices in the production of their crops for seed. Species selection, installation, fertility and herbicide recommendations, harvest timing and

methods, and seed handling.

Coordinate with purchasing and sales staff to contract and procure seed from in field producers for a variety of agronomic seed crops including but not limited to oats, rye, millet, triticale, peas, and forages.

Build and utilize knowledge base for chemical and fertilizer usage for a variety of different crop types.

Assist with processing rough products into clean and marketable inventory. This would include loading, hauling, cleaning, processing, bagging, handling, and mixing seeds.

Coordinate logistics with transportation and warehouse managers for movement of rough product from field to facility as well as clean seed from facility to producers.

Participate in programs that enhance and increase expertise relative to the operation of Star Seed as well as marketing the products of Star Seed such as meetings, workshops, field days, farm shows, and tours.

Communicate with other managers to coordinate efforts to reach common goals.

REOUIREMENTS:

4 year degree or equivalent experience. Ability to work outdoors for extended periods of time & do labor intensive work. Ability to operate & maneuver machinery such as tractors, trailers, loaders, trucks & pickups. Ideally proficient in mechanical work inside & outside of the shop. Ability to manage time wisely. Ability to communicate & manage a team.

BENEFITS:

As a full time employee, you will be eligible for company benefits after a 30 day introduction period: • Health Insurance • Paid Holidays • Available HRA • Dental • 401k • 16 Days PTO/Year w/ increase for long term employees. • Yearly performance reviews with potential for

wage increase.

STAR. 1-800-782-7311 • info@gostarseed.com www.gostarseed.com

SATURDAY, MAY 25, 2024 — 10:00 AM

Morris County 4-H Building, 620 Hwy 56 * COUNCIL GROVE, KANSAS DIRECTIONS: 1 mile east of Council Grove on US Hwy 56. WATCH FOR SIGNS

COLLECTIBLES: Vintage pay phone, unique; Westinghouse automatic cook stove; antique oak Ideal hot stone cooker; Toledo cooker, metal; Bat-M-Up pinball game; wooden Pepsi carrier; numerous USA cookie jars inc. boy & girl pig, cov-ered wagon & boy & girl; scis-sor collection; Caboose lamp Aladdin electric; green Aladdin lamp & others; water crock with blue band, #2, #3 & #4 Red Wing crocks, #10 S&P crock & others; Cupid in ornate oak frame & numerous vintage prints inc. Girl & Dog, Lady & Dog, chain framed print Henry Terrill & Son; numerous vintage mirrors; chalk string holder others; Koffie coffee grinder; kraut cutter; P&A wall mounted lamp with reflector; pocket lamps & other kerosene lamps: ox voke; oak gentleman's brush organizer; Western electric wall

phone; Puss 'n Boots, Laura Engel books & other vintage books; McFarland, KS book 1887-1987; Council Grove, Alta Vista & Pleasant Ridge items; National wash board; 8 white spice jars in rack; 2 vintage electric fans; 1950s lemonade set; brass warmer, very unique; S&Ps; Wm Guerin & Co Limoges china, large set with many serving pcs.; 4 black for-est shelves; numerous quilts and quilting items; road maps; flatware; Silaw & Co. pewter coffee server; mantle, kitchen & wall clocks; Disney music boxes; numerous Hull & Shaw-nee pcs.; Paul Revere pitcher; sail boat covered dishes; large selection of glassware inc. Goofus, carnival, Fenton, Fostoria, cranberry, stemware, etc. wooden Fiesta plate rack, old Fiesta plates & tumblers; oak roll top organizer; metal burger,

shake and fry sign. FURNITURE & MISC.: Oak parlor table with large glass ball feet; pub table with spiral legs; 2 oak parlor tables with glass claw feet; hall tree with beveled mirror; brass hall tree; oak National ice box chest on legs; walnut wall hugger table; oak child's desk with 2 chairs; Featherweight sewing machine folding table; brass hall tree; oak low boy dresser with wishbone mirror; leather sofa, love seat, chair & ottoman, good condition; oak buffet with mirror; oak sideboard with mirror; oak dry sink with marble top and backsplash, unique; oak secretary, ornate; walnut occasional table; oak wall shelf with mirror, unique; 2 red occasional chairs; KitchenAid classic plus mixer; Magic Chef ice machine; small freezer; nice selection of kitchen items

DAVY PICOLET & THE LATE MARY PICOLET For more Info & Pics **REAL ESTATE &** go to:

hallgrenauctions.net Terms: Cash or Good Check. Not Responsible for Accidents. Statements made day of auction take precedence over printed material. Lunch Available.



www.hallgrenauctions.net • KSALlink.com

Grass & Grain, May 14, 2024

rant Groene knows the power of farming farmer needs. He was Reserve. He considered ing products that meet tionships and working

Grant Groene brings deep roots in farming and more than 17 years in the seed industry to his work as the LCS national sales and marketing manager.

Groene grew up in Winfield, where the wheat field flatlands meet the Flint Hills. His weekends and summers were spent on his grandparents' farm tending wheat, soybean, grain sorghum and alfalfa. Working with family and having a connection to the land stuck with him.

"I never considered doing anything other agriculture." than Groene says. After high school, he dove right into agronomy studies at Kansas State University, earning bachelor's



and master's degrees.

Groene worked with several professors and mentors at K-State, but his time with Dr. Mitch Tuinstra and Dr. Newton Ochanda was the most formative. Through their program, he learned how crop genetics are refined into targeted varieties that address very real, and often very specific, hooked. Internships with a sorghum grain plant breeder and seed company solidified his interest. And the rest, Groene says, is history: "All these years later, I'm still in the seed business."

Groene's career has taken him all over the world, working in agricultural research, field agronomy, sales and product management. He spent 15 years with Pioneer Seed under various corporate umeventuallv brellas. managing its global agronomy program.

Then the COVID pandemic hit, travel came to a halt and Groene sought out new ways to expand his horizons. He spent his non-working hours earning an MBA from West Texas A&M University College of Business. Then he joined the U.S. Navy both a way to advance his skills and career, but being an officer in the Navy Reserve Supply and Logistics Core went beyond professional goals: "My granddad was in the Army during the Korean War, and all his brothers served, too. When the opportunity came up, I thought, 'This is my chance to do my part.""

Groene joined LCS as the national sales and marketing manager in January, but he's been familiar with the company for a while. "I think LCS has some of the best wheat breeders in the country," he says, adding that parent company Limagrain is one of the biggest seed companies in the world, giving LCS access to premium global genetics. "We've got a lot of collective experience to be sure we're breed-

farmer needs."

LCS conventional wheat varieties are bred for specific traits and with specific geographies and growing conditions in mind. Every LCS region is different, and Groene oversees sales across all four of them: the Central and Northern Plains, Mountain West and Pacific Northwest. In areas with weed challenges, LCS offers lines for proven wheat production systems CoAXium and Clearfield. There's always something new. "That's what I like about this business," says Groene. "Every year, you get a new class of products to evaluate, and LCS has a good trial network in place to get the right data when they come out.'

and watching K-State To Groene, what matsports and live music.

with seed dealers and farmers to find solutions. "Farming is so much more than feeding the world. It passes down from generation to generation, allowing families to work and spend time together and then, in turn, give something back that's valuable to other people." The amount of land available to grow food is shrinking all the time, says Groene, and agricultural research is crucial to figuring out how to increase the productivity of the land we have. "I'm glad I get to be part of it and do what I can to leave things better than how I found them." Outside of work, Groene and his wife Sara stay busy chasing

ters is building rela-

Vhat to do when a bull fails a breeding soundness exam

By Lisa Moser, **K-State Research and Extension news service**

On the job, some people may have to complete a fitness test to prove that they can complete what will be required of them to be successful.

For bulls whose job it is to breed cows, the fitness test often comes in the form of a breeding soundness exam completed by a veterinarian in the weeks ahead of pasture turnout, say the experts at the Kansas State University Beef Cattle Institute. Speaking on a recent

Cattle Chat podcast, K-State veterinarian Bob Larson said there are several components to a breeding soundness exam.

"With that exam, we make sure the bull is in good body condition and that his feet and legs are sound. We also palpate the scrotum and observe his penis to be sure it moves freely. And then we test a semen sample to assess the quality of the sperm he is producing," Larson said.

Relating to the semen sample, K-State veterinarian Brian Lubbers explained what the base criteria are for the semen to pass.



"We want 70% of the bull's sperm cells to be normal morphology and 30% of those cells to have a normal, forward-progressive motility," Lubbers said.

These tests are typically done in the spring before the bulls are turned out into breeding pastures with the females.

Unfortunately, not all bulls pass their breeding soundness exam. That can happen for a variety of reasons, said the veterinarians.

So that begs the question: What should producers do with a bull who fails the exam?

"It really depends on the age of the bull and why he failed," Lubbers said.

If the bull is around 12 months of age and he fails on semen quali-

in the U.S., I don't expect all bulls will be fertile at 12 months of age, but by the time they are 15 months old, their age should not be a limiting factor," Larson said.

after their one-year-old,

cycling, barbecuing,

Lubbers said there are some health challenges relating to a bull's movement that can cause him to fail on exam day, but as he recovers that should not be a barrier to him passing a future evaluation.

"If he has a foot abscess, he will fail the exam but that is easy to treat and his prognosis of being able to return to breeding is good," Lubbers said. "However, if he only has 20% normal sperm under the microscope, he may never pass. And that is why some fails are dif-

cussion, listen to Cattle Chat on your preferred

New Strawn Consignment Auction by S&S **MEMORIAL DAY!** MONDAY, MAY 27, 2024 * 10:00 AM EAST SIDE OF HIGHWAY 75 - NEW STRAWN, KANSAS

EARLY CONSIGNMENTS .: 2006 PJ 40' GN trailer 24K# w/ramps Arena cultivator, 3 pt., 12'; John Deere 2010, gas; John Deere 2440, dsl; John Deere 4440 w/Westendorf TA 46 ldr; John Deere 8640, 3pt, pto; International 184, gas; Allis Chalmers D19, gas; Satoh Stallion, dsl, 2wd; John Deere 1508 batwing mower; Portable & fixed squeeze chutes; Feed Boxes for pickup & side x side; Tow between liquid fertilizer cart; IH 1086; several drill fill augers; BMB 6ft 3pt rotary mower; Several gravity wagons; Post hole diggers 3pt; 2021 Vermeer 605N Select, NICE!; Miller welder/generator; JD 535 w/net wrap; 2000 F350, 4dr, 7.3, AT w/Bramco bale spike bed Bushog 15' batwing mower; Dozer blade off JD 4630; Grasshopper awn mowers: John Deere 260 skid loader: JCB 175 skid loader Skid loader grapples & attachments; Skid loader rotary rock picker Skid loader brush mower/mulcher; GN Stock trailer 6x18; Blair 6x16 single axle stock trailer; QLF lick tanks; L Shape portable fuel tanks 2014 Honda Foreman 4x4 500 ATV; 2018 Arctic Cat Textron Alterra 500 4x4 ATV; 2009 Kawasaki Teryx side by side; Adams and Galior antique road graders; JD Van Brunt steel wheel drill, used Mar 24 Under bed tool boxes; JD Worksite Pro 850 backhoe for skid ldr. GB 900 Hi-Master loader; 1981 Chevy K10 pickup; 1982 Mercedes 380SL convertible; Ford 700 lime truck; 1999 International 9200 N14, 10 spd; 20 ton shop press; Portable creep feeders; JD Dona-hue style implement trailer; Double Anhydrous nurse tank.

For Auction Info & to CONSIGN items: Brett Skillman, 620-490-0520 Look us up at: KSBID.COM

Early Consignments & pictures always featured on www.kansasauctions.net/ss

FREE ADVERTISING! Check us out on FACEBOOK - S & S Sales LLC **CONSIGN Early to Maximize Advertising!** S&S Live Internet Bidding Available at EquipmentFacts.com

Her	ingt	on		IVESTOCK MISSION			
<u>(</u>	CATTLE			WEDNES May 8, 20		2:00 PM	n n
— cc	WS / HFRT	TS / BULL	s —	Herington	4 blk	818	\$238.50
	Weight	Pri	ce Range	Herington	39 blk	866	\$235.00
Cows		\$119.0	0-\$135.00	Ramona	59 mix	970	\$217.25
Bulls - 4		\$144.0	0-\$170.50	HEIFERS			
— ТОР	STRINGS OF	EACH CLA	ISS —	Herington	22 blk	825	\$223.25
	HEAD	WEIGHT	PRICE	Herington	27 Char	834	\$223.25
STEERS				Hillsboro	5 blk	797	\$220.50
Cedar Point	4 blk	451	\$341.00	Herington	11 blk	866	\$215.50
				-	00	000	4005 OF

Grass & Grain, May 14, 2024 Page 19 Young Stockmen tour industry in Kansas City area

The 2024 Kansas Livestock Association (KLA) Young Stockmen's Academy (YSA) met in the Kansas City area May 6-8 for their second seminar of the year. Class members from across the state spent three days learning more about the beef and dairy industries and connecting with consumers.

Merck Animal Health, the exclusive sponsor of the program, hosted the class at their Lawrence and De Soto facilities. Staff provided an overview of the animal health industry, discussed research on animal health products and gave a tour of their research farm and one of their labs.

Kansas Beef Council Director of Nutrition Abby Heidari and Communications Coordinator Grace Jacobson visited with YSA about connecting with con-



Pictured are front row, from left: Ty Ruckert, Manhattan; Michaela Bethard, Kismet; Kaitlin Houck, Allen; Nicole DeMars, Clay Center; Sam Gleason, Maple Hill; James Fitzsimmons, Cunningham; Ashlynn Remington, Meade; Drake Dieker, Westphalia; Jackie Neville, Andale; (back row, L to R) Tyler Spore, Great Bend; Grady Woodard, Lyons; Brendan Whipple, Nenzel, Neb.; Libby Schneider, Logan; Grant Sardella, Cimarron; Ryan Koons, Buffalo, Okla.; Chisum Grund, Wallace; Ethan Bellar, Howard; Trenton Turner, Hope; Coulter Croft, Copeland; and Jayden Rios, Kingman.

sumers on the benefits of beef in the diet, both in person and through

Dairy Farmers of Amer-

into how their respective businesses operate to serve their customers and members. The class also spent time at two Hy-Vee grocery store locations preparing and serving Kansas City strip steak samples while engaging with consumers about cooking beef and how cattle are raised. The American Royal hosted the class for a discussion on their efforts to connect the general public with agriculture and plans for the new complex in Wyandotte County. Additionally, YSA members visited Whole Foods Market and Booth Creek Wagyu where they learned more about marketing beef to niche audiences.

YSA will meet for their third gathering, a tour of central and western Kansas beef and dairy operations, in mid-September.

the use of social media channels Bichelmeyer Meats,

ica, Hiland Dairy and National Beef Leath-

ers opened their doors to the group for tours and provided insight

escue toxicosis can be minimized with management says fescue toxicosis livestock." **By Heather Smith**

Thomas

Tall fescue is one of the most widely used forages in the Midwest and many other areas of the country because it is easy to establish, and a stand lasts a long time. This hardiness and longevity is partly due to its being insectand nematode-resistant. It tolerates poor soil and harsh climatic conditions, and it has a long growing season.

Unfortunately, most tall fescue is infested with a fungal endophyte — a small fungus that lives and grows in between the cells, especially in the seedhead. The definition of an endophyte is a plant within a plant. It's the symbiotic relationship between the fungus and the grass plant that makes the grass hardier and more durable in many different environments, but the fungus is also detrimental to livestock.

Eric Bailey, assistant professor and beef nutrition specialist at the University of Missouri,

in livestock is characterized by poor growth, poor reproductive performance, with the affected animals more susceptible to heat stress or cold stress. This is a common problem in cattle grazing endophyte-infested tall fescue in pasture or as hay.

The fungus is a part of the plant itself and is present in the seeds that are planted or that grow naturally when the grass goes to seed. Even if a person tries to get rid of the infested plants, there are usually some infested seeds still in the ground that will grow and eventually take over the stand again, because these plants are usually hardier than what's been planted to replace them, he explains.

"Ergot-like alkaloids produced by the fungus are probably the compounds that cause symptoms of fescue toxicosis," Bailey says. "Ergovaline is the compound that we think causes problems in

Ergovaline concentrates in the stems and seedheads of maturing fescue grass in late spring, Bailey notes. Nitrogen fertilizer can increase the ergovaline in spring growth, so he recommends using no more than 45 pounds of nitrogen per acre in a spring application on grass pastures.

When tall fescue is stored as dry hay, the ergovaline decreases by 50% in about six months. If you cut the hay late and it has lots of stems and seedheads, it may still be toxic to cattle because the ergovaline concentration is so far above the toxic threshold to begin with, he explains.

Late-spring and summer grazing are generally when cattle suffer from effects of toxicosis, with poor weight gain. They also become more susceptible to heat stress because the alkaloids hinder efficient blood circulation.

which interferes with optimum dissipation of heat from the body.

"Fall grazing can result in toxicosis if producers graze pastures into the ground before starting to feed hay. Ergovaline concentrates in the crown of tall fescue plants in the fall. For spring grazing, the opposite is true," says Bailey. "Keeping fescue pastures short will keep this grass in a vegetative state and reduce ergovaline concentration. That is why I promote 'double-stocking' and grazing fescue heavily in the spring and forgo putting up dry hay."

On fescue pastures a person can use stocker cattle in the spring, with enough animals to keep the grass short and lush. Bailey refers to University of Missouri studies that demonstrated substantially improved stocker cattle performance, during three years of grazing using this concept.

Fescue toxicosis can

be minimized by grazing pastures harder in the spring and realizing that a traditional cow-calf operation may not be a great fit with the growth pattern of tall fescue. If you put up hay, don't cut it late

when it's mature, and try to avoid stems and seedheads in cattle diets. Any management practice to keep these plants from becoming mature and going to seed will be helpful.



- 11 2023 Spring heifers, being Al'd now *All bred to AI bulls for calving ease and disposition.
- 11 Fall 2023 open weaned heifers

BULLS:

- (18) 15-mo. old bulls, vaccinated & semen evaluated
- SIRES: Rainfall, Growth Fund, Flat Top, Entice, Remedy, Capitalist 316, Ramesses, Optimum

Ready to go to work!

Owned by RG. Wendt Family Farms, & Granzow Angus, Herington



USMEF promotes beef and pork with home meal replacement kits

The U.S. Meat Export Federation (USMEF) marketing staff from around the globe recently met in Korea to learn more about the opportunity home meal replacement kits provide for U.S. beef and pork producers.

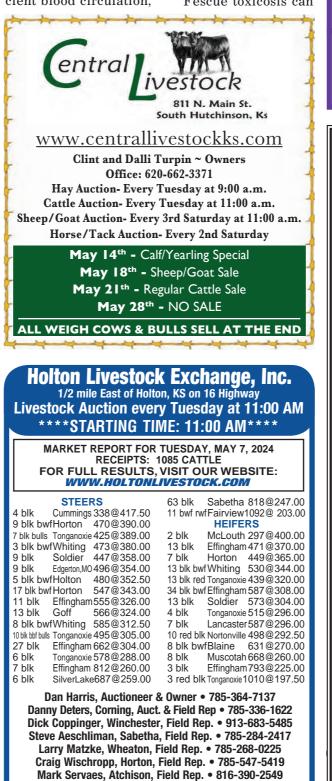
"One of the largest drivers of red meat consumption globally has been the convenience factor," says Dan Halstrom, USMEF president and CEO. "When I say convenience, I'm talking about home meal replacement, I'm talking about restaurant $meal\ replacement-prepared\ meal\ kits, this\ sort\ of$ thing. There's a real demand and there's no bigger demand than what we've seen in Korea."

Jihae Yang, USMEF vice president of Asia Pacific, confirms the growth of home meal replacement kits in Korea has been driven by consumer demand for convenience.

'In terms of freshness of diversified recipes, it's developed in the way that the Korean consumer wants," Yang explains.

USMEF's goal with this meeting was to give international staff ideas to develop products that fit the customers in their own markets.

MARYSVILLE LIVESTOCK INC.Every Thursday at 12 Noon1180 US Hwy. 77, P.O. Box 67, Marysville, KS 66508Bob Holle, Manager • 785-562-1015TO SEE OUR LATEST DETAILED MARKET REPORTS AND									
UPCOMING CONSIGI	MENTS AND SPECIA	AL SALES							
		com							
Market Report for 5-9-24. Head Sold: 619 BEEF: Individual Report									
STEERS/BULLS 300-400# \$390.00-\$330.00 400-500# \$350.00-\$309.00 500-600# \$321.00-\$296.00 600-700# \$292.00-\$267.00 700-800# \$262.00-\$249.00 800-900# \$238.00-\$220.00 900-1,000# NT HEIFERS 300-400# \$329.00-\$296.00 400-500# \$311.00-\$276.00 500-600# \$277.00-\$267.00 600-700# \$261.00-\$245.00 700-800# \$223.00-\$208.00 800-900# \$207.00-\$197.00	STEERS 3 blk 345@390.00 2 char 437@349.00 2 blk 522@320.00 4 blk 547@310.00 7 blk 637@292.00 2 blk 717@262.00 68 blk 894@238.00 HEIFERS 2 blk 362@329.00 4 blk 447@308.00 16 blk 572@276.00 9 blk 643@261.00 3 blk 880@207.00	COWS-HIGH YIELDING: \$146-\$127 COWS-LGT WT & LOW YIELDING: \$125-\$104 BULLS: \$155-\$126							
FIELDMEN Jim Dalinghaus Dave Bures, Auctioneer Jeff Cook Greg Anderson 785-799-5643 402-239-9717 785-564-2173 785-747-8170 Baileyville, KS Odell, Nebraska Hanover, KS Waterville, KS Trevor Lundberg Taylor Schotte Bill Keesecker 785-770-2271 785-268-0430 785-410-6117 Frankfort, KS Marysville, KS Washington, KS									



Barn Phone • 785-364-4114 WEBSITE: www.holtonlivestock.com EMAIL: dan@holtonlivestock.com

View our auctions live at "Imaauctions.com"

Cary Granzow: 785-466-1159 Trent Granzow: 785-258-4230

DORA LIVESTOCK AUCTION, INC. 316-320-3212 Fax: 316-320-7159

2595 SE Highway 54, P.O. Box 622, El Dorado, KS 67042

Market Report - Sale Date 5-9-24. 1938 head.

300-400 lb. steers, \$345-\$403; heifers, \$321-\$355; 400-500 lb. steers, \$323-\$379; heifers, \$285-\$337; 500-600 lb. steers, \$279-\$337; heifers, \$251-\$300; 600-700 lb. steers, \$261-\$301; heifers, Statistics, Sta Butcher Bulls: Avg. to high dressing bulls \$140.50-\$167.50. Trend on Cows & Bulls: Steady to \$3 higher.

Some	Highlights	Include:
------	------------	----------

	HEIFERS		STEERS
12 mix	396@355.00	5 blk	369@403.00
10 mix	411@337.00	8 blk	431@379.00
42 mix	473@325.00	37 mix	524@333.00
12 mix	505@300.00	4 blk	631@301.00
9 mix	561@281.00	12 mix	681@272.00
8 blk	648@255.00	119 mix	812@239.75
5 blk	691@237.00	62 mix	845@235.75
62 mix	772@222.30	21 mix	1042@206.50
60 mix	856@214.25		1012020000
53 mix	862@212.50		

Next Sale: THURSDAY, MAY 16, 2024, 11 AM

GO TO OUR WEBSITE FOR DAILY CONSIGNMENT UPDATES WWW.ELDORADOLIVESTOCK.COM

We welcome your consignments! If you have cattle to consign or would like additional information, please call the office at 316-320-3212

Check our website & Facebook for updated

consignments: www.eldoradolivestock.com

To stay up to date on our latest announcements you can "Like" us on Facebook

Josh Mueller	Van Schmidt
Owner/Barn Manager	Auctioneer/Fieldman
(316) 680-9680	(620) 345-6879
Seth Greenwood	Charly Cummings
Asst. Barn Manager/Fieldman	Auctioneer/Fieldman
(620) 583-3338	(620) 496-7108
Kyle Criger	Brandon Fredrick
Fieldman	Fieldman
(620) 330-3300	(620) 204-0841

Cattle Sale Every Thursday 11:00 AM

markets.

estimate came in at 445

million, which once

again is nothing but

bearish. It would be

hard to make a bull-

ish case even if end-

ing stocks were cut in

half. USDA generously

increased the export

estimate by 125 million

in hopes that the weath-

er problems in South

America would lead to

better U.S. sales, but

like the wheat, we don't

have any evidence of

that happening. China

will be a key as usual,

and trade relations

with the Chinese may

be rocky over the next

year or so. That leaves

us with hoping for a

sub-trend yield to boost

prices of soybeans.

Good weather over the

next six weeks will like-

ly result in much lower

maybe a better way to

put it would be violent-

ly sideways. The June

live were just slightly

lower for the week after

failing to crack the 50-

day moving average

Live cattle futures

stagnant, or

new crop prices.

were



Schwieterman Market Outlook

A marketing commentary by Bret Crotts

The grain markets had a great reaction to the May supply and demand report, which gives us our first look at the new crop supply and demand tables. There was nothing bullish about the report, but many of the numbers were not as bearish as feared, or were better than expected to put it another way. 2.102 billion bushels of new crop corn stocks is too much, but if we end up with an average yield instead of the 181 bu/ac current estimate, ending stocks can easily fall below 2 billion.

Wheat ending stocks at 766 million bushels are downright bearish, but it was 20 million expectations. below traders really and weren't interested in this report anyway. The main focus of the wheat trade is the weather in Europe and the rising European wheat prices. U.S. wheat fundamentals matter less and less all the time on the global market, but when the French Milling Wheat is nearing one-year highs, our markets are going to follow suit. Once again there is hope that we will see better export sales that will draw down our supplies, but at some point,



we will need to see that was nonexistent by actually happen. If we early Friday afternoon, get into harvest and arbut there were indications that trade would en't seeing big sales, it will get ugly for the U.S. be steady to slightly higher, which if that The new crop U.S. keeps up, will eventualsoybean ending stocks ly be supportive to the

> June live contract. The feeder cattle did not fare nearly as well as the live cattle futures. Even though the May feeders are now below the Index, the May contract fell to a three-week low, which does not look good on the chart. It is beginning to look like the May contract wants to head for the \$233 area before expiration. That would imply a significant drop in the cash markets over the next two weeks, particularly the sales this Friday.

> Schwieterman, Inc. is a full service commodity brokerage firm. If you would like more information on commodity markets or our brokerage services, contact Bret Crotts at 800-272-9131. www. upthelimit.com or bret@ swbell net

This material has been prepared by a sales

or trading employee or agent of Schwieterman, Inc. and is, or is in the nature of, a solicitation. This material is not a research report prepared by Schwieterman, Inc. Research Department. By accepting this communication, you agree that you are an experienced user of the futures markets, capable of making independent trading decisions, and agree that you are not, and will not, rely solely on this communication in making trading decisions.

The risk of loss in trading futures and/or options is substantial and each investor and/ or trader must consider whether this is a suitable investment. Past performance, whether actual or indicated by simulated historical tests of strategies, is not indicative of future results. Trading advice is based on information taken from trades and statistical services and other sources that Schwieterman, Inc. believes are reliable. We do not guarantee that such information is accurate or complete and it should not be relied upon as such. Trading advice reflects our good faith judgment at a specific time and is subject to change without notice. There is no guarantee that the advice we give will result in profitable trades.

KLF awards Merck Animal Health scholarships The Kansas Live-

stock Foundation (KLF) has awarded 34 scholarships totaling \$38,500 for the 2024-25 school year. This year set a record for the most scholarships and most dollars awarded to students through KLF and they thank all scholarship sponsors and supporters for your generosity.

Two students attending the Kansas State University College of Veterinary Medicine each have been awarded a \$1,500 scholarship through the Merck Animal Health Cartridges for Cash program. Receiving veterinary school scholarships are Maggie Brown of Wallace, daughter of Nathan and Sara Brown; and Chance Kopsa of Beloit, son of Kyle and Cassie Kopsa.

One Fort Hays State University (FHSU) student and four K-State students received \$1,000 Cartridges for Cash scholarships. Sadie Marchiano of Fort Scott will be a

senior at FHSU and is the daughter of Gary and Kylene Palmer. K-State students receiving this scholarship are Ethan Kneisler of Lyndon, son of James and Kristin Kneisler; Caleb McAfee of Valley Falls, son of David and Janet McAfee; Karsyn Sikes of Clyde, daughter of Rusten and Rebecca Sikes; and Hailey Wurtz of Seneca, daughter of Jerin and Stephanie Wurtz.

These scholarships are funded by Ralgro and Revalor cartridges being turned in to Merck representatives or to KLA. Each cartridge is worth 25¢. Since Haskell County KLA members turned in the most cartridges in 2023, one student from that county was awarded a \$1,000 Cartridges for Cash scholarship. Katelynn Delaplane of Satanta will be a freshman at FHSU and is the daughter of Doug and Kelly Delaplane.

Grass & Grain Weather Report May 15, 2024 In-Depth Local Forecast Today's Local Outlook **Seven Day Forecast** Today we will see mostly cloudy skies with WEDNESDAY Seneca 74/53 45% chance of showers **Blue Rapids** 0 thunderstorms, high temperature of 76°. Scattered T-storms Washington 74/52 High: 76 Low: 54 humidity of 59%. Southeast wind 15 mph 77/59 0 The record high temperature for today is 92' set in 2017. ALC'S THURSDAY Scattered T-storms **Clay Center** 2 Arts High: 73 Low: 52 Last Week's Almanac 76/53 Hi/Lo Date Normals Precip 0 Wamego FRIDAY 5/3 76/46 72/47 0.00 Manhattan 65/51 72/47 5/4 0.49" Mostly Cloudy High: 71 Low: 48 76/54 76/54 Ogden 5/5 65/47 73/48 0.00" 0 76/51 135 5/6 72/54 73/48 0.50" 0 5/7 79/48 73/48 0.00" Junction City 314-SATURDAY 74/49 79/57 5/8 0.00" 76/54 5/9 76/48 74/49 0.00" Sunny Abilene 76/53 High: 70 Low: 49 .. 0.99' Rainfall Normal rainfall 0.94" Departure 114+0.05 SUNDAY Average temp...... 61.6° Sunny High: 71 Low: 48 **Council Grove** Average normal 60.5 G. 76/54 This Week's Sun & Moon Chart MONDAY Cloudy Day Sunrise Sunset Moonrise Moonset High: 76 Low: 55 Wednesday First 6:13 a.m. 8:33 p.m 1:06 p.m 2:39 a.m. Last a an 6:12 a.m. Thursday 8:34 p.m. 2:06 p.m. 3:03 a.m. 5/15 5/30 Friday 8:35 p.m. 6:11 a.m. 3:05 p.m. 3:24 a.m. TUESDAY 3:44 a.m. Saturday 6:10 a.m. 8:36 p.m. 4:03 p.m. Few Showers 6:09 a.m. 8:37 p.m. 5:03 p.m. 4:04 a.m. Sunday Full New High: 74 Low: 51 6:09 a.m. 6:04 p.m. Monday 8:38 p.m. 4:25 a.m. 5/23 4:48 a.m. 6:08 a.m. 8:38 p.m. 7:07 p.m. Tuesday

GARY & JACKIE BARNES Jeff Dankenbring, Listing Broker, 785.562.8386 Mark Uhlik, Broker/Auctioneer www.MidwestLandandHome.com		May 15, 1834 - Tl 0 - 2 3 4 5 6 7 8 9 10 11+ 0-2: Low, 3-5: Moderate, 6-7: High, 8-10; Very High, 11+: Extreme Exposure May 15, 1834 - Tl the midst of their hills around Newb feet of snow.		15, 1834 - The North nidst of their greatest around Newbury, Vt.	tern Atlantic Coast States May snowstorm of reco were covered with two	were in Date Degree ord. The 5/3 11 to three 5/4 8 5/5 6 5/6 13	5/7 5/8 5/9	Degree Days 13 18 12			
	Sell Or Buy	Cat		By		STARTING 10:30 A		Tues	days	7	
steer and hei Feeder steers We had a larg	fer calves that s and heifers	There was goo sold steady to sold steady to s and bulls at s 8 bwf strs 128 blk/bwf strs 60 mix strs 15 blk strs 2 brang strs 6 blk/char strs 3 blk strs HEIFER 3 blk hfrs 20 blk hfrs 5 blk hfrs	\$5.00 higher. \$8.00 higher. teady prices. 809 @ 237.50 895 @ 233.50 939 @ 227.50 876 @ 225.50 910 @ 219.00 952 @ 214.50 1006 @ 206.00 1337 @ 178.00	2 blk hfrs 3 blk/red hfrs 6 blk/bwf hfrs 3 blk hfrs 3 x-bred hfrs 24 blk hfrs 17 blk hfrs 2 blk hfrs COWS & H 1 blk hfrt 1 blk hfrt 4 blk hfrts 1 bwf hfrt 2 blk hfrts 1 bwf hfrt 3 blk hfrt 3 blk hfrt 4 blk hfrts 1 bwf hfrt 3 blk hfrt 4 blk hfrt 4 blk hfrts 1 bwf hfrt 4 blk hfrts 1 bwf hfrt 4 blk hfrts 1 bwf hfrt 2 blk hfrts 1 blk hfrt 1 blk hfrt	EEDER HEIFERS 565 @ 284.00 660 @ 250.00 630 @ 260.50 650 @ 250.00 715 @ 225.00 793 @ 223.00 803 @ 221.00 1078 @ 193.00 EIFERETTES 1175 @ 186.00 855 @ 180.00 950 @ 179.00 825 @ 171.00 953 @ 153.00 1180 @ 151.00	1 x-bred cow 1 sim cow 2 bwf cows 2 blk cows 1 wf cow 1 blk cow 3 blk cows 1 blk cow 1 blk cow 1 blk cow 1 sim cow 1 x-bred cow 2 blk cows 3 blk cows 5 blk cows	1310 @ 134.00 1255 @ 133.50 1300 @ 133.00 1450 @ 132.00 1310 @ 130.00 1150 @ 129.00 1345 @ 128.00 1275 @ 127.00 1045 @ 126.00 1400 @ 125.00 1215 @ 124.00 10255 @ 122.00 1245 @ 121.00 1245 @ 121.00 1272 @ 120.00 1108 @ 118.00 1132 @ 116.00		PAIRS @ 2450.00 1 blk bit @ 2325.00 1 blk bit @ 2150.00 1 blk bit @ 2150.00 1 blk bit @ 2150.00 1 blk bit @ 2050.00 1 blk bit @ 2050.00 1 blk bit @ 1925.00 1 blk bit @ 1825.00 1 blk bit @ 1700.00 1 blk bit @ 1450.00 1 blk bit W 1450.00 1 blk bit W 1450.00 1 blk bit W 1450.00 1 blk bit	III 1965 III 1805 III 2135 III 1570 III 1570 III 1570 III 1750 III 1930 III 1930 III 1875 III 1670 III 1620	
3 char strs 3 blk strs 3 blk/bwf strs 2 wf strs	493 @ 334.00 501 @ 330.00 543 @ 314.00 295 @ 304.00 EDER STEERS 556 @ 305.00 575 @ 284.00 600 @ 273.00 613 @ 264.00 667 @ 261.00 701 @ 256.50 863 @ 253.50	8 blk hfrs 2 blk hfrs 2 blk hfrs 3 blk hfrs 4 blk hfrs 7 blk/bwf hfrs 2 blk/bwf hfrs 3 blk hfrs 2 blk hfrs 2 blk hfrs 6 blk hfrs 9 red hfrs 3 char hfrs	437 @ 328.00 405 @ 327.00 438 @ 323.00 397 @ 320.00 463 @ 319.00 471 @ 312.00 430 @ 311.00 443 @ 311.00 443 @ 310.00 445 @ 309.00 503 @ 309.00 477 @ 305.00 467 @ 287.00	1 blk hfrt 1 blk cow 4 blk hfrts 4 blk cows 2 blk cows 1 blk cow 4 brang cows 3 blk cows 4 blk cows 4 brang cows 2 char cows	1015 @ 150.00 1045 @ 142.50 1361 @ 142.00 1203 @ 140.00 1398 @ 139.00 1580 @ 138.00 1549 @ 137.00 1263 @ 136.00 1345 @ 136.00 1448 @ 134.50 r Auctions L	3 blk cows 1 char hfr	1175 @ 115.00 1095 @ 114.00 1160 @ 113.00 1190 @ 112.00 1145 @ 110.00 950 @ 109.00 VS & HEIFERS @ 2375.00 @ 1825.00 Ictions.com	 25 blk strs & 70 blk char 125 Sim-An lbs., North 70 blk char 60 blk red s 60 blk char 	& hfrs, 500-600 heifers, 750-7 agus red char x) lbs., vac 75 lbs. heifers, 7 00-850 lb 5 lbs. 50 lbs.	cinate 775-82

Our CONSIGNMENTS can now be viewed after 12 Noon on Mondays by going to WWW.grassandgrain.com & logging onto the online subscription

FOR INFORMATION OR ESTIMATES: REZAC BARN DENNIS REZAC ST. MARYS, 785-437-6349 LYNN REZAC ST. MARYS, 785-456-4943 DENNIS' CELL PHONE 785-456-4187 REX ARB KENNETH REZAC ST. MARYS 785-458-9071

ST. MARYS, 785-437-2785 LELAND BAILEY TOPEKA, 785-215-1002

MELVERN, 785-224-6765

Toll Free Number.....1-800-531-1676 Website: www.rezaclivestock.com

AUCTIONEERS: DENNIS REZAC, REX ARB & JASE HUBERT



Livestock Commission Company, Inc.